

# NEW Indonesia Manufacturing Summit

28 - 29 Jan 2015, Jakarta | Le Meridien Jakarta

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## Day 1 - Jan 28<sup>th</sup>, Wednesday

08:00 Registration & Coffee

09:00 Chairman's Welcome & Introduction

### 09:10 Keynote Address: Strengthening Indonesia's Manufacturing Sector

- Potential sector and development strategies to become a manufacturing powerhouse

Inviting: HE Saleh Husin

**Minister of Industry, Republic of Indonesia**

### 09:40 Favorable Policies & Incentives to Attract Foreign Direct Investments in the Manufacturing Industry

### 10:10 Propelling Indonesia as an Automotive Manufacturing Powerhouse

- Manufacturing for international market: opportunities & challenges
- Will the auto sector act as an impetus for road developments in Indonesia?
- Sourcing strategies for tier 2 and tier 3 components from domestic producers
- Impact of AEC 2015 on Indonesia's auto & OEM trade and manufacturing

Made Dana Tangkas, Director

**PT. Toyota Motor Manufacturing Indonesia**

10:40 Discussion followed by Refreshment Break

### 11:10 Competitiveness of the OEM Sector for the Automotive Industry in Indonesia

- Growth of the OEM sector in tandem with automotive sector
- Optimizing product & technology strategy to meet demand
- Export/import challenges and trade dynamics
- How will Indonesia's OEM sector compare to other Asian countries?

Chris de Lavigne, Global VP, Industrial Practices

**Frost & Sullivan**

### 11:40 Harnessing the Full Potential of Food & Beverage Manufacturing in Indonesia

- Defining key drivers, growth and opportunities in Indonesia's F&B sector
- Good manufacturing practices: from process to technology optimization

- Producing for the international and domestic market, safety and compliance issues

Azwar Satrya Muhammad

Water Resources & Process Technology Director

**Danone Aqua**

### 12:10 Opportunities in the Halal Food Production Market

- The global halal food market growth
- Issues & challenges in setting up a halal based production facility
- Meeting regulatory guidelines and requirements
- Nestle's approach in meeting halal standards

Othman Md. Yusoff, Head of Halal Affairs

**Nestle (Malaysia) Berhad**

12:40 Discussion followed by Networking Lunch

14:00 Chairman's Introduction

### 14:10 Private Equity: Finding its Niche in Indonesia's Investment Portfolio

- Allocations into Indonesia's equity market
- Does Indonesia as part of BRICs still stack up?
- How are the LPs rating Indonesia's market?
- What sectors to focus and what not to
- How does pricing of deals and fundraising compare to other Asian markets?

Nigel Khoo, Partner

**Saratoga Capital**

### 14:40 Port Project Update: Easing Bottleneck and Facilitating Import/Export Activity

- Improving congestion in Tanjung Periuk - role of Kalibaru Port/Cikarang Dry Port
- Impact on cost of logistics
- Narrowing the maritime gap: plans and actions
- Port capacity and avenues for different sectors in terms of goods movement, import-export of OEMs, etc.?

### 15:10 Managing Supply Chain Network: Overcoming Logistics Challenges in Indonesia

- Analysis of the logistics cost in Indonesia vs. other Asian countries
- Distribution & accessing local/rural market
- Optimizing the value chain: What measures can be taken?

Ivan Kamadjaja, CEO

**PT Kamadjaja Logistics**

15:40 Discussion followed by Refreshment Break

### 16:10 Panel Discussion: Manufacturing Opportunities in Eastern Indonesia

- What impact has decentralization has on FDI
- Narrowing the gap between East & West Indonesia
- Risk and challenges from opening up the Indonesia-PNG border
- Logistics & transportation challenges

Panelists:

Nigel Khoo, Partner, **Saratoga Capital**

Ivan Kamadjaja, CEO, **PT Kamadjaja Logistics**

### 16:40 Role of Special Economic Zone in Accelerating Industrial & Manufacturing Sector

- Regulations and guidelines to adhere in developing the SEZ
- Progress of the seven SEZ projects in Indonesia
- Incentives in SEZ
- Opportunities for manufacturing plants, commercial buildings and mixed use projects

Enoh Suharto Pranoto, Secretary of National Council for Special Economic Zone

**The Coordinating Ministry for Economics Affairs**

17:10 Discussion followed by End of Day 1

## Day 2 - Jan 29<sup>th</sup>, Thursday

09:00 Chairman's Introduction

### 09:10 Indonesia Economic Outlook – Opportunities, Risk and Key Themes for 2015

- Are growth expectations coming to fruition with the shift in the political arena?

Alidian Taloputra

Fixed Income & Economic Research

**PT. Mandiri Sekuritas**

### 09:40 Developing Downstream Processing in the Agro-Chemical Industry: Producing to Meet International Standards

- CAPEX & OPEX
- Key challenges and opportunities
- Quality control and certification for export
- Way forward for the downstream processing sector

Program details published herein are confirmed as at 10/11/2014.  
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### 10:10 Leveraging Quality, Cost & Process Optimization in the Beverage Packaging Industry

- Tandem growth of the packaging sector with the beverage sector
- Due diligence of setting-up a packaging factory: key considerations, raw material accessibility, technology selections, etc.

Arief Dewanto, GM (Factory Operation),

**PT Indo Tirta Abadi**

10:40 Discussion followed by Refreshment Break

### 11:10 Power Sector Update: Developments to Cope with Demand

- Demand in West Indonesia, narrowing the supply/demand gap on par with economic growth
- Transmission development including plans for Eastern networks
- Role of IPP to meet the deficiency gap

### 11:40 Positioning Tablets and Smartphones for Indonesia's Growing Middle Class

- Market size, growth and key players in the sector
- Driving factors and challenges (introduction of tax for smartphone retailing, etc.)
- Impact of the changing telco sector on manufacturing

Heru Sutadi, Executive Director

**Indonesia ICT Institute**

### 12:10 Managing Productivity and Employment Challenges: Case for Indonesia

- Leveraging productivity with employment growth
- Wage issues and labor demand

12:40 Final Discussion followed by Closing Lunch

14:00 End of Conference

Per Person Fee for Conference:	(USD)
Regular Fee for 1	1395.00
Group Fee for 3 or more	1195.00
Online Payment Discount (per person)	(USD)
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