



***Sullivan Solar Power***  
*Leading the Solar Energy Revolution*

# News Release

FOR IMMEDIATE **RELEASE**

**Media Contact:**

Erica Johnson  
Director, Community Development  
erica@sullivansolarpower.com

## Sullivan Solar Power Leads the Pack with Technology Innovations for Solar Integrators

*Solar firm provides industry guidance for business application development at Solar Energy Industries Association conference in Washington D.C.*

SAN DIEGO (November 20, 2014) – Southern California-based Sullivan Solar Power has shined bright as an industry leader for its innovative adoption of Google Glass, and having developed one of the first apps ever for the wearable technology. Most recently, Sullivan Solar Power has been a thought leader in developing its own business apps on the Intuit QuickBase platform. Today, Michael Chagala, Director of Information Technology, presented to solar industry leaders at an east coast Solar Energy Industries Association (SEIA) conference to highlight the firm's company cloud workspace.

“Today our QuickBase build is used by all departments. At the moment a sales lead comes into the system, it's wrapped in a workflow,” said Michael Chagala, “It's assigned to the right person, tasks are created, milestones set triggers, and it progresses from one department to the next. What we didn't realize until recently is just how agile this has made us. It's common for me to make a change to someone's workflow in real-time as they're on the phone describing the problem to me.”

Michael Chagala provided insight to solar industry companies as to how they can also utilize software and technology to build out their own company database workspace to increase efficiency and streamline processes within their company. Sullivan Solar Power utilized Sympo an official QuickBase Solution Provider, to assist with the heavy lifting of the company's development of its business software program.

“In order to keep up with all of this new opportunity, solar companies need to have clear business processes and workflows in place for their entire customer lifecycle,” said Emi Gwin, President at Sympo. “Working together, Sympo and Sullivan Solar Power have created a powerful operating system for the entire business on QuickBase, resulting in saved time, increased revenue and lightning fast growth.”

Sullivan Solar Power selected Intuit's QuickBase platform to compliment the company's intensive quality assurance and quality control processes that have built its rankings as an industry-leader. The ease of use and freedom to build out the program based on the company's needs has provided Sullivan Solar Power the ability for 105 employees to work simultaneously on hundreds of projects, ranging from lead management to data analysis and accounting.

Sullivan Solar Power's next project for business development applications are to incorporate the next iteration of its Google Glass app, "Our next version of the app will push and pull data from QuickBase using the QuickBase API," said Chagala.

### **About Sullivan Solar Power**

Sullivan Solar Power is a turnkey solar system provider that delivers solar electric projects from concept to completion. The company has installed over 22,400,000-watts of solar power ranging from small-scale residential to large-scale commercial and municipal systems. Sullivan Solar Power is headquartered in San Diego, Calif. and owned and operated by Daniel Sullivan. Sullivan Solar Power has a longstanding A-plus rating with the Better Business Bureau, with no complaints filed since the business began. The firm has been named one of the fastest growing energy companies in the nation by Inc. Magazine for three consecutive years and services all of Southern California. Regardless of project size and scope, Sullivan is committed to delivering the best products and the most qualified professionals to its customers.

Visit <http://www.sullivansolarpower.com> for more information.

### **About Sympo**

QuickBase empowers over 500,000 business professionals across thousands of companies to drive vastly improved work productivity. Its proven and trusted cloud workspace helps teams get more done with apps that match their exact processes. Business professionals easily customize and build apps to collaborate on data, automate workflows, and turn insight into action. Hundreds of ready-made business apps are available for a variety of areas including project management, sales management, HR, IT, and more.

### **About Intuit**

[Intuit Inc.](#) creates business and financial management solutions that simplify the business of life for small businesses, consumers and accounting professionals. Its flagship products and services include [QuickBooks®](#), [Quicken®](#) and [TurboTax®](#), which make it easier to manage [small businesses](#) and [payroll processing](#), [personal finance](#), and [tax preparation and filing](#). [Mint.com](#) provides a fresh, easy and intelligent way for people to manage their money, while [Demandforce®](#) offers marketing and communication tools for small businesses. [ProSeries®](#) and [Lacerte®](#) are Intuit's leading tax preparation offerings for professional accountants. Founded in 1983, Intuit had revenue of \$4.5 billion in its fiscal year 2014. The company has approximately 8,000 employees with major offices in the [United States](#), [Canada](#), the [United Kingdom](#), [India](#) and other locations. More information can be found at [www.intuit.com](http://www.intuit.com)

###