



## **NewCloud Networks Sees Strong Early Results as a Launch Partner for Veeam Cloud Connect**

*Veeam customers are able to use NewCloud Networks cloud infrastructure for efficient, secure backup, reducing costs when compared to in-house purchases*

**Denver Tech Center, CO** -- Nov. 25, 2014 -- NewCloud Networks, a national provider of high-performance cloud infrastructure, network and backup and disaster recovery (BDR) solutions, today announced the company has been selected by Veeam® Software, the innovative provider of solutions that deliver *Availability for the Modern Data Center™*, as one of six North American cloud services providers to support the launch of Veeam Cloud Connect. Veeam Cloud Connect, part of the new Veeam Availability Suite™ v8, gives customers a fully integrated, secure and efficient means to move backups to an offsite repository, avoiding the upfront capital investment of their own offsite infrastructure.

“NewCloud Networks is pleased to play a key role in the launch of Veeam Cloud Connect,” said Sam Kumar, president of NewCloud Networks. “We are seeing strong demand for Veeam Cloud Connect as customers look for an easy, cost-effective way to maintain offsite backups for DR and compliance. In offering cloud repositories for Veeam Cloud Connect, NewCloud continues to demonstrate our commitment to providing customers with superior value and a diverse selection of high-performance cloud services like BDR, all delivered from a multi-node, NewCloud-owned and operated cloud platform.”

Veeam Cloud Connect further enhances NewCloud Networks’ best-of-breed offering that includes virtual private data centers, cloud backup and disaster recovery (BDR), virtual servers, virtual desktops (VDI/DaaS), and Hosted PBX. All cloud services are optimized by NewCloud’s private network and are available in public, private, or hybrid cloud configurations.

“Veeam’s goal is to make the *Always-On Business™* a reality for IT, and Veeam Cloud Providers like NewCloud Networks play a critical role in making that happen,” said Doug Hazelman, vice president of product strategy at Veeam. “NewCloud Networks has built deep relationships with its customers as a trusted advisor, and with Veeam Cloud Connect, we’re providing a technology platform that enables NewCloud Networks to provide our joint customers with the highest quality off-site backup services.”

Veeam recommends that IT organizations follow the 3-2-1 rule: three copies of data on two different kinds of media, one of which is offsite. Veeam Cloud Connect enables IT to satisfy the offsite requirement without having to invest in offsite infrastructure or management, since cloud resources are available on demand.

NewCloud Networks is offering a 30-day free trial of its Veeam cloud backup service through the end of the year. For more information, please visit [www.newcloudnetworks.com](http://www.newcloudnetworks.com).



## **About NewCloud Networks**

NewCloud Networks is a national cloud computing and communications provider specializing in the deployment of private, hybrid, and public cloud including virtual servers, desktop-as-a-service, backup and disaster recovery (BDR) and hosted PBX. The NewCloud commitment: every customer receives a cost-effective, custom-engineered solution that solves their problem. For more information, visit [www.newcloudnetworks.com](http://www.newcloudnetworks.com).

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