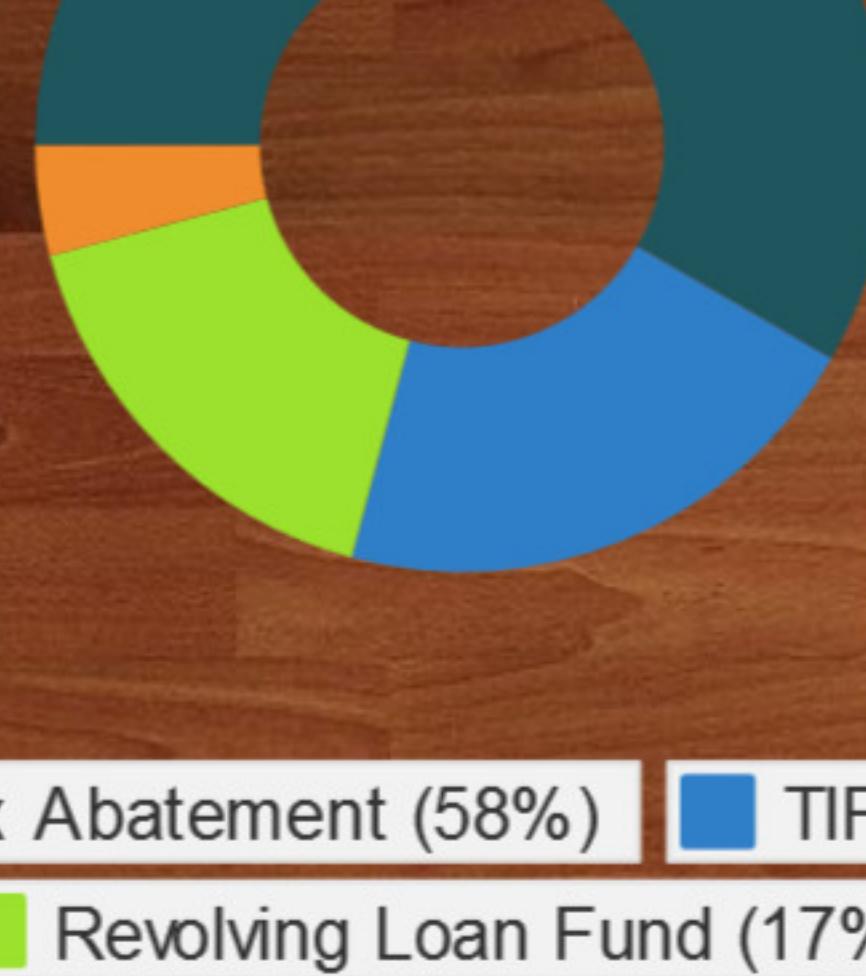


Findings on all firms

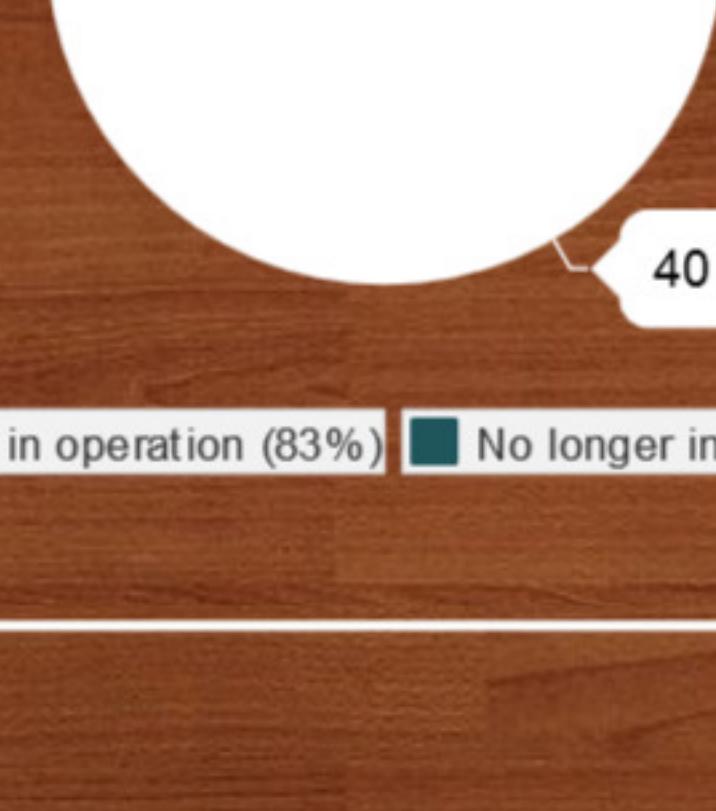
Primary Incentive Given



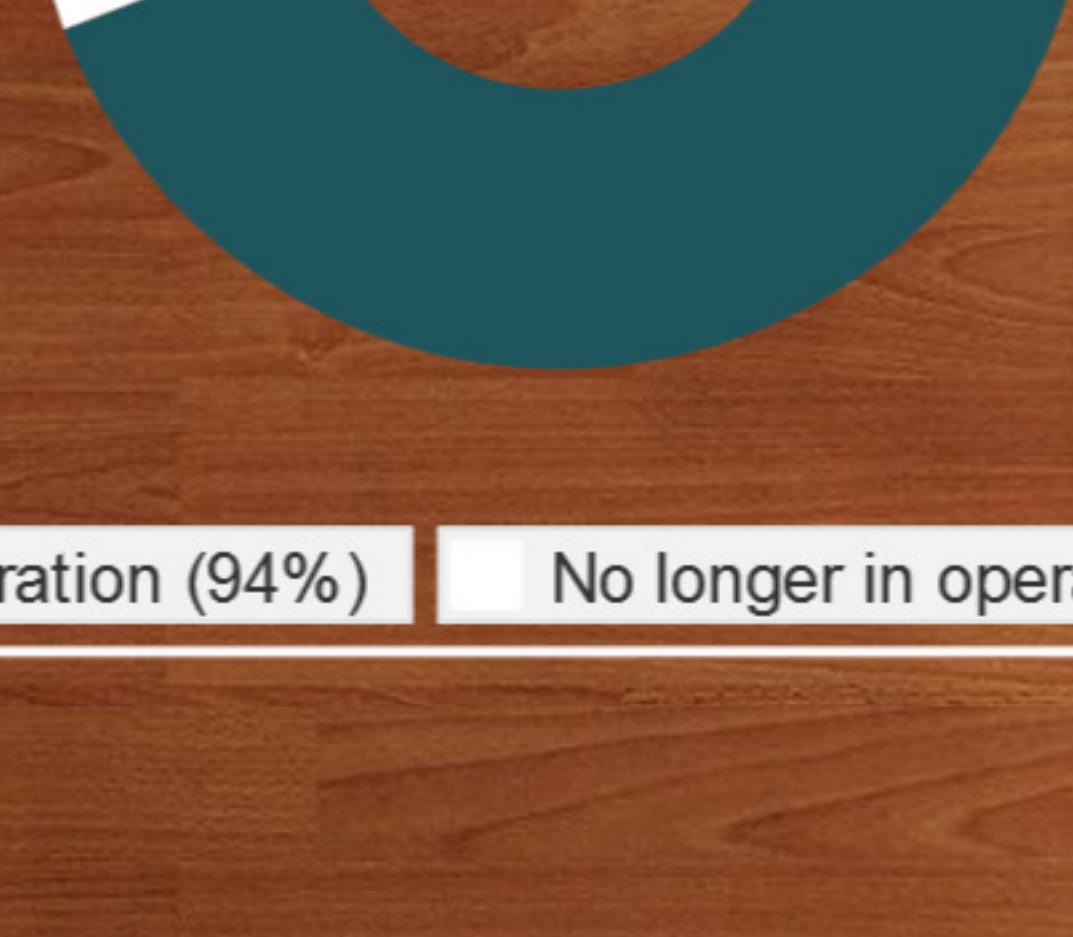
■ Tax Abatement (58%) ■ TIF (21%)
■ Revolving Loan Fund (17%)
■ Other (CREeD, land write down) (4%)

Of the 48 firms given incentives...

40 firms remained in some form of operation at the end of the survey period



■ Remaining in operation (83%) ■ No longer in operation (17%)



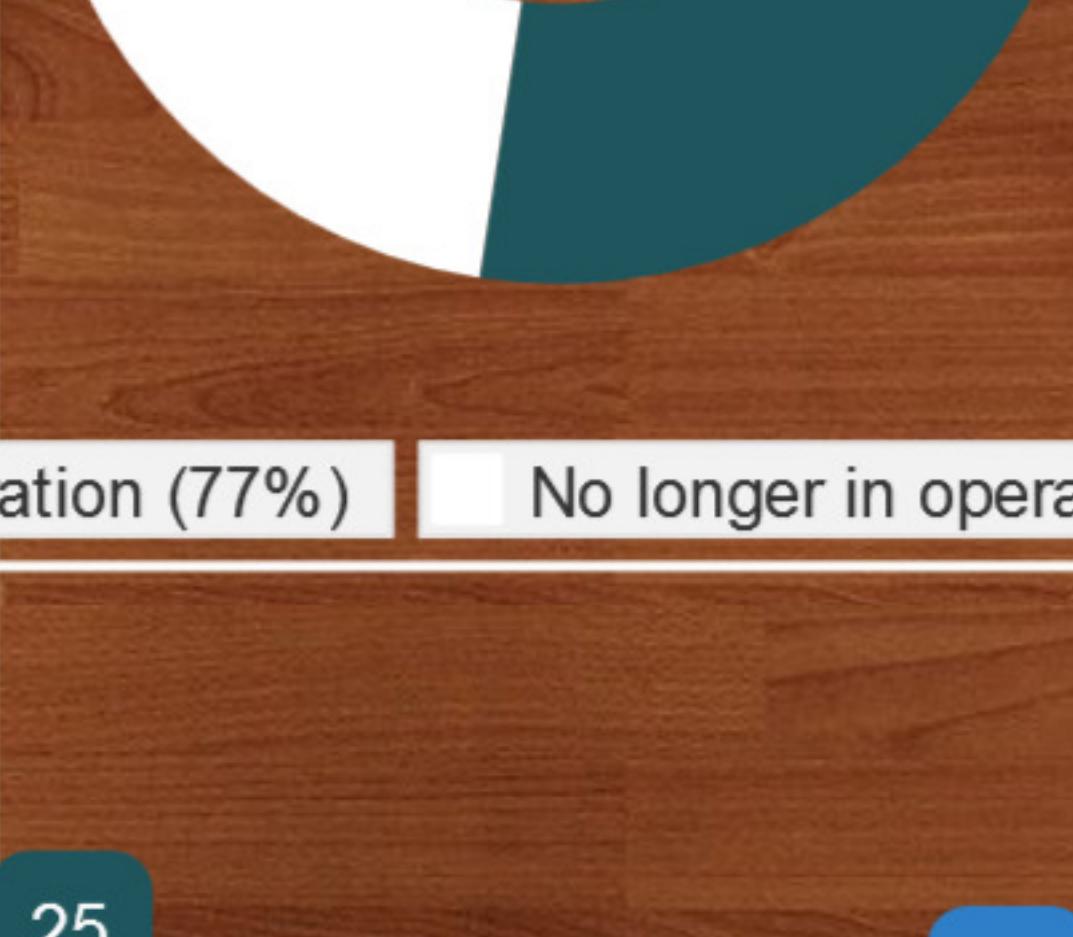
■ In operation (94%) ■ No longer in operation (6%)

Of the 17 existing firms

at the time of incentive, only 1 firm (Dana Holding Corporation) was no longer in operation at the end of the survey period, resulting in a 5.9% failure rate among existing firms.

Of the 31 new firms

at the time of incentive (this means a startup or simply new to Grant County), 7 firms were no longer in operation at the end of the survey period, resulting in a 22.5% failure rate among new firms.



■ In operation (77%) ■ No longer in operation (23%)

Of the 40 successful firms

the primary incentive received was primarily a tax abatement

of the 28 firms receiving a tax abatement, 3 failed

of the economic development incentives given, tax abatements exhibited an 11% failure rate across all firms incentivized from 2004-2014

25 8 5 2

■ Tax Abatement (63%) ■ TIF (20%)

■ Revolving Loan Fund (13%) ■ Other (5%)

The Grant County Economic Growth Council
our mission is to facilitate investment and
reinvestment for job retention and creation

We will be the champions of
collaboration and opportunity, leading
the charge to make GRANT COUNTY
one of the best places to live, learn,
work, and retire in Indiana



Grant County Economic GROWTH Council