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Dresser & Associates Announces Two New Hires to the Firm

Sage HRMS Business Partner, Dresser & Associates, Hires New Director of Sales and New Marketing Coordinator

Scarborough, ME – December 9, 2014 – Dresser & Associates, a Sage North America business partner specializing in the sales, installation, and support of Sage HRMS, announced today that Christine Bishop and Lauren Tuttle have joined the firm as Director of Sales and Business Development and as Marketing and Business Coordinator, respectively.

Christine Bishop brings 20 years of business-to-business sales management experience to her new role as Director of Sales and Business Development. Christine will continue the company's focus on building new business and nurturing strong relationships with current clients. Previously, Christine worked in sales and sales management for McBee Systems, a division of NEBS, where she managed 12 sales representatives. She has also worked in the National Account Division of Deluxe Corp. and for BenefitMall (previously CompuPay), where she coached a team of sales representatives providing payroll and human resource management (HRMS) software throughout the New England area. Christine is a Maine native who graduated from the University of Central Florida.

"I have a real passion for working with people and solving business problems," said Christine. "Dresser & Associates shares that passion, so I'm truly enjoying my new position."

Lauren Tuttle is a recent graduate of the University of Maine where she majored in Business Administration and Marketing. While at UMaine, Lauren worked on the school's chapter page of the online magazine, *HerCampus*. As Marketing and Business Coordinator, Lauren will help to develop and implement the firm's marketing strategies and serve as the first point of contact for callers and visitors. Lauren is also a Maine native and resides in Portland.

Mark Dresser, President of Dresser & Associates, said, "We are very pleased to welcome both Christine and Lauren to our team. They each bring unique and complementary skill sets that we feel will strengthen our firm's service offerings and will benefit our clients."

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About Dresser & Associates

Dresser & Associates was founded in 1991 as a management consulting firm and became a Sage North America business partner in 1997. Headquartered in Scarborough, Maine, Dresser has regional offices in Georgia, Florida, Pennsylvania, and Maryland. Dresser is one of the leading National Partners for Sage with customers in 38 states offering Sage HRMS (formerly Sage Abra HRMS) and payroll software from Sage North America. They have been named to the Sage Chairman's Club for five consecutive years. Dresser also offers on-going human resource management services on a consultant or outsourced basis, providing consulting services to improve operational and management performance. Dresser is dedicated to the continuing professional success of its customers and business partners. Learn more at www.dresserassociates.com or by calling (866) 885-7212.