



The Credit Research Foundation Presents the:

SAP Receivables Management Users Group

Houston, TX

Wednesday, February 18th

6:30pm-9:00pm Networking Cocktails & Dinner

Thursday, February 19th

8:00am - 9:00am The Fiori Buzz – New Innovations, Look and Feel

Chuck Mazurek, Director, Line of Business – Finance, SAP

Whether you are evaluating SAP Receivables Management or a seasoned veteran, you don't want to miss this session. Fiori the new SAP interface, is designed to give your team a fast, robust and personalized experience. Come see first-hand how Fiori transforms the way Credit and Accounts Receivables teams interact with key financial data points.

9:00am - 10:00am Case Study: CITGO and SAP Credit – from an IT Perspective

Julia Coussens, Senior Information Analyst, CITGO Petroleum Corporation

Listen to a major Oil and Gas Wholesaler and Distributor share lessons learned and implementation considerations of SAP Credit Management from an IT perspective. CITGO will discuss their implementation through blueprinting, data migration, configuration and testing as well as discuss their post go-live immediate gains through automated scoring, credit agency integration, credit dashboards, and credit workflows based on credit events.

10:00am – 11:00am Card Payments In SAP: Explore Functional Areas to Maximize Effectiveness and Achieve Best Results

Vikram Gollakota, Director of Solution Engineering, HighRadius

Hear Vikram discuss the key issues related to accepting payments in SAP. The session will specifically cover safety and compliance and what it means for your organization, costs of accepting card payments and how to make a wise choice, SAP Workflows which can integrate card payments and emerging trends in Card Payments in SAP.

11:00am – 12:00pm Reducing the Cost of Processing Deductions with Technology and SAP

Jessica Butler, President, Attain Consulting Group

Hear a leading expert in the field of disputes and deductions discuss her experience working to streamline and optimize resolution team operations across a number of clients. This session will provide background on the impact and types of deductions as well as reasons why companies struggle to control them. It will then discuss specific opportunities and best practices to improve deductions processing within SAP.

12:00pm-1:00pm Lunch

1:00pm – 2:00pm How to Enhance SAP Lockbox with Artificial Intelligence to Maximize Cash Application Automation

Jay Tchakarov, Director of Product Management, HighRadius

In this session, learn how to seamlessly enhance standard SAP lockbox functionality with artificial intelligence capabilities to automate processing of various payment scenarios such as Check, ACH, Wire, Credit Card. Discover emerging technology trends that you can leverage to increase your cash application lockbox hit-rate in SAP.

2:00pm-3:00pm The Future of Analytics – A/R Reporting in SAP

Chuck Mazurek, Director, Line of Business – Finance, SAP

This session will review standard reporting and advanced reporting options available within SAP such as SAP ERP for A/R data and advanced reporting from data warehousing tools like SAP Business Intelligence and SAP Business Objects for Credit, Biller Direct, Collections, & Dispute modules.

3:00pm – 4:00 pm Case Study: adidas and SAP Biller Direct – Best Practices for Reducing Cost of Implementation and Maximizing User Adoption

Tracie Duncan, Director of Credit, AR and Collections

Christopher Land, Data Analyst

adidas Group

SAP Biller Direct can automate and speed up invoice communication and facilitate a faster collection of payments, enabling a closer and more convenient relationship with customers with a customer self-service portal and integration of electronic payments. In this session, discover the risks that can drive up costs of implementation and hinder user adoption as well as best practices on minimizing these risks, and best practices for maximizing ROI on initiative.

4:00pm – 4:45pm Panel Discussion

Our panel of SAP Receivables Management users and experts will engage in discussion and answer questions that are submitted in advance by the audience. Discussion topics will include implementation lessons learned, common customizations, gaining executive sponsorship, and details on module functionality.

