

Press Release

Intercom Hires 100th Full-Time Employee *Company Grows By 33% in 12 months*

LEESBURG, VA (March 16, 2015) --- Intercom Federal Systems Corporation today announced that it has hired its 100th full-time employee, marking a highly successful period of growth over the last year. This growth exceeds corporate expectations by a wide margin, and is especially significant given the static nature of today's government services marketplace.

Thongthai Nguyen, an experienced senior engineer who joined the firm today, also became the company's 125th full-time billable engineer (FTE). In addition to its employees, Intercom also employs 25 additional sub-contractors and consultants.

"This is a milestone we are very proud of" said Randy Coppersmith, the Chairman & CEO of the parent corporation, Intercom Communications Corporation. "Our goal has been for Intercom Federal to become a \$20 million run-rate business, with over 100 billable engineers. We've now surpassed both goals, so to us it's a special achievement.

"It's taken a lot of hard work and dedication by our entire team, but we could not have achieved this modicum of success without the great support of our customers and teaming partners. To every one of them, we say thank you," said Coppersmith.

Intercom Communications Corporation has grown from 13 to 133 people since 2003. That's a 10.2x overall growth factor in 12 years. The company remains focused on providing world-class IT Services to the US Federal Government with a focus on the Foreign Service, National Security and the Intel communities.

"Here's the cool part - we did it organically, with existing working capital. No, borrowing - zero debt. Perhaps that makes us a little old-fashioned, but profitable, sustainable growth remains the hallmark of a strong company" said Michael Strich, President of Intercom Federal Systems. "Despite these uncertain economic times, Intercom continues to flourish. And with over seven years of long-term contractual backlog, we look to continue our upward progress in the future."

At 133 people in the company today, Intercom still remains a small business. "Every person in our company should take special pride in today's announcement" said Coppersmith. "We look forward to sustaining our momentum, and enjoying more growth in the near future."

About Intercom Consulting & Federal Systems

Intercom Consulting & Federal Systems in Leesburg, VA, is a well-established, employee-owned, Information Technology company that, from its origins in 1990, has been delivering secure, enterprise-wide Information Technology solutions for commercial and government clients around the world. Intercom provides world-class cyber-security innovation, coupled with state-of-the-art technology and consulting to address “the how” - designing solutions to improve customer performance. The company has received over 100 awards for excellence from its clients, including four citations for outstanding performance last month from the Dept. of State.

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Visit Intercom’s website at www.intercomfed.com, for further company information.