Terillium

OIL & GAS INDUSTRY

CLOUD
Adoption Plan

▶ ERP Cloud implementation designed for the oil & gas industry

▶ Fastest ROI - delivered in as few as 60-90 days

▶ Milestone-based payment terms

OIL & GAS INDUSTRY

CLOUD
Adoption Plan

Terillium is now offering the Oil & Gas Industry an inexpensive and risk free path to ERP Cloud.

We believe that Cloud implementations should be simpler. Our clients should be able to reap the rewards of the cloud quickly, and with limited disruption to business operations. That's why we developed our Cloud Adoption Plan.

The Cloud Adoption Plan is available for the following cloud solutions:

- ▶ Financials
- ▶ Purchasing
- ▶ Data Conversions
- ▶ Financial Reports
- ▶ Oracle Transactional Business Intelligence

Terillium Cloud Adoption implementations include:

- ▶ Requirements Analysis
- ▶ Software Configuration
- ▶ Conference Room Pilot
- ▶ Training
- ▶ User Acceptance Test
- ▶ Data Conversion

PLAN FEATURES

Go live in 60 to 90 days
  ▷ *Faster ROI*

Fixed scope, fixed price
  ▷ *No surprises*

Milestone-based payment terms
  ▷ *Pay when results are seen*

PRICING

Cloud Adoption Plan pricing is tiered. This gives clients options based on what works best for their needs.

CAP Core
  ▷ *$75k*

CAP Complete
  ▷ *$110k*

CAP Comprehensive
  ▷ *$135k*

PROJECT
SPOTLIGHT

INDUSTRY:
OIL & GAS
INDUSTRIAL SERVICES

JAGUAR ENERGY SERVICES is an industry-leading provider of flowback services and well testing.

PRODUCTS IMPLEMENTED

- **ORACLE ERP CLOUD**
  - Financials
  - Expenses
  - Procurement

CLOUD
Adoption Plan

NEW BUSINESS BENEFITS

▶ New applications without the need for in-house IT support

▶ Self-service expenses and purchasing tools with configurable controls for approvals to support a decentralized business

▶ Better visibility into expense patterns

▶ Automated PO approval process

▶ Better control over sourcing and vendor pricing

▶ Improved asset management

NEW TECHNOLOGY FEATURES

▶ Mobile capabilities including the ability to capture expense receipts on a phone

▶ Social capabilities, including a collaborative financial close process

▶ Embedded business intelligence, dashboards and reports

▶ A modern user interface

THE VISION

Jaguar is adding personnel and expanding their geographic reach at a rate of approximately 30% year over year. They needed an accounting platform that would enable the business to scale efficiently without sacrificing control.

THE JOURNEY

Jaguar chose Terillium's Cloud Adoption Plan. The plan includes a fixed scope at a fixed price. Payment terms are based as reaching project milestones. The plan also offers a faster return on investment with an expedited implementation of 60-90 days.

Terillium worked to deliver a platform that would give Jaguar the ability to:

▶ Analyze company financials faster in order to enable data-driven decisions

▶ Reduce overall operational costs by introducing efficiencies into the procurement and expense management processes

▶ Expand the cloud application footprint to manage assets, contracts, inventory and service orders in the future

▶ Support the future needs of the business through the reliability and capability of a technology market leader

> "Oracle ERP Cloud allows us to focus on our business rather than on managing an in-house IT solution. **Terillium** was able to implement in 60 days without disruption to our day-to-day business.
>
> We appreciated the fact that **Terillium's** Cloud Adoption Plan is a fixed price, fixed scope model that has milestone based payments. They led us every step along the way and have been a really good partner."
>
> —Jason
> President at Jaguar Energy

THE DELIVERY

Terillium was able to implement ERP Cloud at Jaguar within 60 days and without disruption to the business. The Terillium Team also delivered concentrated training and support in the weeks preceding and after the go live.

ORACLE **Platinum Partner**

For more information contact us at sales@terillium.com or (513) 621-9500

@Terillium   linkedin.com/company/Terillium