

SEPARATELY BOOKABLE

2 Jun 2015, Tuesday
Site Visit to **Aproplast Recycling Facility**

14:00 - 17:00 hrs.

(Open to Conference Attendees Only)

Aproplast recycling facility transforms post-consumer PET into pellets suitable for food contact. Currently, the plant processes approximately 1,800 tons of PET per annum into RPET.

Day 1 - 3 Jun 2015, Wednesday

08:00 Registration & Coffee

09:00 Chairman's Welcome & Introduction

09:10 **10 Tendencies for the PET Market in Latin America & Caribbean**

- Energy Prices Down, PET Price Down, Who Kept The Spread?

Mr. Augusto Liparachi Knudsen,
Commercial Director PET
Ravago Americas



09:40 **PET in Transition: A Global Perspective for 2015**

- Understanding supply/demand dynamics
- Identifying growth markets with emphasis on South, Central & Caribbean markets
- Pricing and margin trend and forecast

10:10 **Raw Material Assessment for the Polyester Value Chain (PX/PTA Analysis)**
• Impact of declining crude for the polyester intermediates stream
Mr. Chirag Kothari, Consultant
Nexant Inc

10:40 Discussion followed by Refreshment Break

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11:10 **PET Demand & Market Outlook for Costa Rica & Central America**

- New capacities and consumption outlook for PET bottles
- Changing trends in packaging and market segment growth for juice, csd, water, etc.
- Shifting from other packaging options to PET: Opportunities and challenges
- Market trends, innovations and sustainability for PET in Central America

Mr. Marco Vasquez, Director General
Grupo Mix Latinamericano S.A

11:40 **Colombia's PET Preform Market Outlook**

12:10 **Opportunities in Cuba's PET Packaging Industry**
Ms. Teresa Tejo Ramos
Director General
Los Portales

12:40 Discussion followed by Networking Lunch

14:10 Chairman's Introduction

14:15 **Leading PET Recycling Technology – Food Grade without Compromise**

Mr. Christoph Niederhuber
Area Sales Manager
Starlinger & Co. GmbH
Ms. Lisa Maria Straub
Food Safety Consultant
Starlinger & Co. GmbH



14:45 **Most Capable System Ever Offers up to 50% Savings on Barrier Material Costs**

Mr. Dimitry Lissow, Area Manager
(Northern South America)
Husky Injection Molding Systems Ltd
HUSKY®

15:15 **Cooling Systems for PET and Beverages Industry: New Paradigms**

- PET: more productivity, efficiency and safety with the Ecodry System
- Reducing carbon footprint and water consumption
- Low environmental impact? Is it possible today?
- Beverages: More efficient system by eliminating the use of ammonia

Mr. Alejandro Copley
Commercial Director LATAM
Frigel Firenze S.p.A.



15:45 Discussion followed by Refreshment Break

16:15 **Polyester Fiber to B2B Recycling: Strategies, Challenges & Market Outlook for Recycled PET**

Mr. Jaime Andrés Giraldo Botero,
General Manager
Aproplast S.A.S.

16:45 **Panel Discussion: Virgin vs. Recycled: How to Leverage Profitability with Sustainability?**

- How can producers and recyclers collaborate for a greener environment?
- Unwrapping new opportunities and markets with rPET
- Overcoming inconsistency in bale quality
- Green Fence dilemma: how has the business changed since?
- Addressing future recycling challenges: from markets to technology

Panelists:

Mr. Carlos Gabriel Remes Aramburo,
PET Division Manager,
Latin America & Caribbean
Ravago Americas

Mr. Roberto Bertaggia, Sales Director
M&G Polimeri Italia S.P.A.

Mr. Christoph Niederhuber
Area Sales Manager
Starlinger & Co. GmbH

17:15 Discussion followed by end of Day 1

Day 2 - 4 Jun 2015, Thursday

- 09:00 Chairman's Introduction
- 09:10 **Case Study on MiGurt: Venezuela's 1st Ambient Yogurt PET Bottle**
Mr. Mariano Herrera-Menghi
Sr. Project Manager
Amcor Rigid Plastics Latin America
- 09:40 **Latest Innovations in PET Resins**
- Extending shelf-life & product quality
 - Sustainable technologies that are commercially feasible
 - New grades for specific applications, rPET, bioPET, etc.
- Mrs. Cecile Bourland*
Marketing Manager for PET Specialties
M&G Polimeri Italia S.p.A
- 10:10 **Brand Owners' Panel: Challenges & Opportunities for PET Packaging**
- Integrating sustainability and innovative design solutions
 - Capturing new markets and applications
 - Adding value and meeting changing consumer trends
 - PET & recycling
- Panelists:*
Mr. Mauricio Botia, Production Director
Jugos Tropicales S.A.S
- 10:40 Discussion followed by Refreshment Break
- 11:10 *Topic to be Confirmed*
Mr. Thomas A. Herkert
Area Sales Manager PET Systems
Netstal-Maschinen Ag



- 11:40 **PET Conversion Opportunities & Challenges for Ecuador/Andean Markets**
- 12:10 Final Discussion followed by Closing Lunch
- 13:30 End of Conference



Post Conference Workshop **Advances in PET Recycling** **(Covering Bottle-to-Bottle and Thermoform Recycling)** 4 June at 14:00 - 17:00hrs.

Course Leader: Kelvin Davies
Project Manager (Australasia), Nextec

- 1) Recycling technologies and Equipment selection:**
Measuring and understanding your input feedstock and selecting equipment to optimise your yield, quality and productivity.
- 2) Critical process factors in making high quality rPET:**
Key factors that most affect quality and solutions to these issues. Producing to meet for USFDA and EU EFSA food contact specifications. Measuring product quality and quality assurance.
- 3) Bottle Design and other materials:**
The development of new materials and products along with current variants such as barrier materials, sleeves, thermoforms, labels, glue and colours all provide unique challenges to recycling that require particular focus and individual solutions.

"Advances in PET Conversion & Applications: From Bottles to Fibers"

"Arca Continental, the second largest Coca-Cola bottler in Latin America, initiated construction today of a new production plant in Machachi, which will have the capability to produce carbonated and still beverages under the The Coca-Cola Company brands. Through an investment of approximately US \$80 million, the Machachi plant will incorporate the highest standards of technology, efficiency and production quality to supply the growing demand of the Ecuadorian market. The plant will also significantly help Arca Continental South America achieve its sustainability goals."
Sept 2014, Business Wire

The South & Central America markets are seeing steady growth of PET demand both from the bottling and the polyester sectors. It's a key import market with trade opportunities with Asia, Middle East and North America. What are the consumption specifics for key markets in this region like Colombia, Costa Rica and Ecuador? How will this region fair against a background of falling crude and PET price? How will new capacities shift trade balance and economics? What is the recycling developments and trends to produce more sustainable PET packaging? Join **CMT's 4th SCA PET** to get your answers! An expert panel of speakers will share and assess valuable market information on the bottling and fiber sectors, vital preform and bottle technology and recycling developments!

Highlights:

- Identifying growth markets - Colombia, Ecuador, Costa Rica, Guatemala
- Assessing polyester intermediates in relation with the falling crude price
- Virgin vs. Recycled: How to leverage profitability with sustainability?
- Polyester Fiber to B2B: Strategies, challenges & outlook for recycled PET
- Latest innovations in resins for extending shelf-life & product quality
- Case study on MiGurt and prospects of barrier material for dairy applications

- Polyester growth in textiles and non-woven applications for Central America
 - Brand Owners' panel on PET design and sustainability
 - Technology showcase on molding systems, food-contact recycling, etc.
- And more!

Mark your calendar and register with your team!

Per Person Fee for Conference:	(USD)
4th SCA PET (3-4 June 2015)	
Regular Fee for 1	1395.00
Group Fee for 3 or more	1095.00
Site Visit to Aproplast Recycling Facility^{^^} (2 June 2015)	100.00
Post Conference Workshop^{^^} (4 June 2015)	395.00
Pay Online By 3 May with Visa/MasterCard & SAVE USD75 (per person) <i>Not applicable with any other discount</i>	-75.00

^{^^} Open to Conference Attendees Only

3 Ways To Register

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Program details published herein are confirmed as at 27/03/2015.
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