



POINT-OF-CARE PARTNERS
Health IT Management Consultants

ePA State Navigator

The ePA State Navigator Advantage

Eliminate time-consuming, never-ending research and the expense of precious inside or external counsel, paralegal resources and other staff to stay abreast of important ePA developments.



- Know in advance about regulatory changes that affect your organization
- Gain significant time and cost-savings by avoiding last-minute changes due to latent information
- Deliver more efficient, effective and regulatory-compliant solutions and services to your markets
- Gain confidence in your organization, and among your clients, that your product or service is designed to ensure superior workflow that complies with local and federal regulations
- Benefit from POCP expert analysis for each state's position

Achieve all this through turnkey access to crucial state rules, regularly updated by pharmacists and health care professionals who understand the regulatory environment and have built ePA and ePrescribing applications.



Find out how the ePA State Navigator can help your company.

Contact us at

(877) 312-7627 or
epriorauth@pocp.com

Prescribers across the United States are increasingly beleaguered by mounting prior authorization (PA) requirements from health insurance plans. This is placing a tremendous burden on providers and their staffs.

To combat the inefficiency of today's paper/phone/fax PA processes, many states are enacting legislation for PA reform. But states are taking varied approaches to defining and solving the problem, which may include requiring timely responses to PA requests, standardizing PA forms and mandating electronic prior authorization (ePA). The pace of change is accelerating as pressure mounts for reform. In many states, laws and rules are formed by an overlapping web of government entities including insurance commissions as well as pharmacy boards.

Nationally, ePA standards promulgated by the National Council for Prescription Drug Plans (NCPDP) and other entities continue to evolve. Companies involved in ePA need to identify issues and changes that impact their business before new regulations and standards are adopted—so that software, service, procedural and other processes can be developed and applied.

Point-of-Care Partners offers the *ePA State Navigator*—A Compendium of State & National Rules, Statutes & Standards for Electronic Prior Authorization of Prescription Medications—to provide a central source for stakeholders to understand the current environment of and future changes in the ePA ecosystem.



Aggregate & Easy Access to Business Rules

The *ePA State Navigator* is an electronically presented, summarized set of requirements for busy medication-related professionals, pharmacists, clinicians, payers and others to:

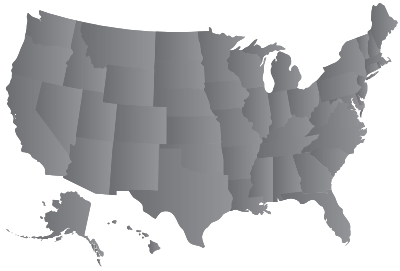
- Understand and track legislation and rules related to automating the prior authorization process, and to support compliant implementations, in all 50 states and DC
- Receive quarterly news updates regarding ePA industry standards
- Access POCP subject matter experts for content-related questions and clarifications



ePA State Navigator Features

- Status of legislative initiatives with citations, summarized by feature and by individual state
- Status of proposed and adopted rules with citations
- Prior authorization forms and format requirements
- Quarterly updates as a navigable database
- One-click access to full text of state and federal legislation, rules and standards

ePA State Navigator



Why States are Addressing Prior Authorization

- Paper-based PA processes can delay medication therapy for days or weeks, adversely affecting patient care
- Prescriptions are abandoned about 40% of the time during the PA process¹
- Physicians and their staff could save 416 hours per year with electronic prior authorization (ePA)²
- CMS strongly supports electronic prior authorization as a means to streamline the administrative process and improve patient care³



Up-To-Date Regulatory Intelligence

Which states require electronic submission of PAs or will require it (and when)? How can the PA information be transmitted? Which states have standardized their prior authorization forms? Do their rules require expert interpretation?

Attain peace of mind with comprehensive research of state-by-state rules, regulations and laws, both adopted and proposed, on electronic prior authorization.

About Point-of-Care Partners

Point-of-Care Partners (POCP) is a leading management consulting firm assisting health care organizations evaluate, develop and implement winning health information management strategies in a rapidly evolving electronic world. Our accomplished health care consultants, core services and methodologies are focused on positioning organizations for success in the integrated, data-driven world of value-based care. On the subject of ePA and ePrescribing in general, POCP is considered the nation's leading HIT consulting practice.

1 "An Analysis of Antihypertensive Use Following Initially Rejected Pharmacy Claims for Aliskiren," K.A. Hanson, et.al. *Journal of Managed Care Pharmacy*, September 2009, Vol. 15, No. 7, pg 573-574.

2 <http://lab.express-scripts.com/~media/pdfs/expressscriptsepainfographic.ashx>

3 <http://www.cms.gov/communications/prior-authorization-task-force-update>

