CHARITY CHECKOUT EVOLUTION STUDY



BRAND RECALL

CONSUMERS LIST CHARITY BRAND RECOGNITION AS THE



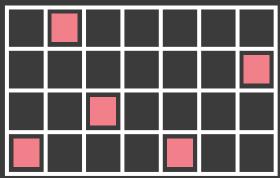
REASON THEY ARE COMPELLED TO GIVE TO CHARITY AT THE REGISTER. Consumers prefer a donation request come from the cashier in the form of **\$1 added** onto their total bill



FALL SPRING 47% OF CONSUMERS **1.** Children's Miracle Network Hospitals REMEMBER THE LAST CHARITY THEY **2.** March of Dimes GAVE TOO AT THE 3. St. Jude Children's **REGISTER**: **Research Hospital** 65% of consumers 1. Walmart **1.** Walmart REMEMBER THE LAST 2. Walgreens **RETAILER THAT ASKED** 3. Kroger 3. Kroger THEM TO GIVE TO CHARITY AT THE REGISTER.



55% of consumers prefer to be asked once per month or more



FELT POSITIVELY O/_ 70 ABOUT THE CHARITY AFTER ORTING THEM AT THE REGISTER FELT POSITIVELY O/Ο BOUT THE RETAILER FTER BEING ASKED TO DONATE AT THE REGISTER

1. St. Jude Children's **Research Hospital**

2. March of Dimes

3. American Red Cross

2. Albertson's/Safeway