

2015 MEDIA KIT



xtbills.com

WELCOME TO XTBILLS

Greetings and thank you for your interest in the XTBills[™] AP automation and bill pay platform. We're dedicated to providing small to medium-businesses and partners with a stellar bill-pay solution.

- \oslash Editable workflow options
- 🖉 Detailed audit trails
- ⊘ Bill pay via ACH or check
- $\ensuremath{\boxdot}$ Accounting software integration
- \oslash Customizable user permissions
- $\ensuremath{\textcircled{}}$ Unlimited bill image and support file hosting
- ⊘ iOS and Android mobile apps
- ⊘ Optional data entry services

Should you wish to get in touch with us (and we hope you will), we can be reached in any of the following ways:

Toll Free: 1.844.XTBILLS (844.982.4557) Email: contact@xtbills.com Web: www.xtbills.com/contact



ABOUT XTBILLS

XTBills was created to provide small and medium-sized businesses with the tools they need to harness the power of an automated and online AP workflow. It is our goal to offer a solution that is affordable to any business, while not compromising on technology or features. With XTBills, we have developed a solution which allows users to streamline processes, enhance data quality, tighten AP controls, and consolidate bill management into a single interface. XTBills is a subsidiary of XTGlobal.

XTGLOBAL KEY FACTS

- Founded in 1998
- Primary operations located in Plano, Texas and Hyderabad, India
- Employs approx. 550 employees in the US and India
- Average monthly documents processed expected to approach 2 million beginning in Q3 of 2015
- Office birthday parties typically end with a heated 20-person game of Family Feud

ABOUT XTGLOBAL

XTGlobal is a leading provider of technology services and solutions designed to maximize organizational efficiency and business growth of a diverse and growing client list. Focused on developing tailored solutions, XTGlobal offers a best-in-class product and service portfolio serving the needs of AP Automation, IT Services, Resource Staffing and Business Process Outsourcing. XTGlobal is among the fastest growing private companies in the United States, and has since its inception in 1998, expanded its operation to a team of over 500 professionals across the United States and India. For more information, please visit www.xtglobal.com.

AWARDS & RECOGNITION

2007-2009: Inc. 500 Fastest Growing Private Companies recipient
2008-2012: Dallas Top 100 Award recipient
2009-2013: Tech Titans Award recipient
2010-2012: Deloitte Technology Fast 500 Award recipient
2010-2013: Inc. 5000 Fastest Growing Private Companies recipient



LEADERSHIP



RAMA MULLAPUDI – CEO

Rama founded XTGlobal in 1998 to provide IT Consulting and Software Solutions, and has managed the firm from inception into one of America's fastest growing private companies. Prior to XTGlobal, Rama worked for Alcatel & AT&T.



GANGA SHARYALA - VP, PRODUCT DEVELOPMENT Ganga is responsible for architecting the technology framework that enables XTGlobal's products. Prior to XTGlobal, Ganga delivered solutions for Verizon, AT&T, PageNet and Maritz Teleservices.

DIANE GASPARRO – VP, SALES

Diane manages the development of the XTGlobal footprint, including extending the company's product offering. Prior to XTGlobal, she served in a number of roles with organizations such as Pitney Bowes, Data Alignment Group and ANYIO.



WES WILKINS – MARKETING DIRECTOR

Wes drives XTGlobal marketing, user experience, communications and brand management. Prior to XTGlobal, Wes has worked in various product, marketing, and software development capacities alongside brands such as Cover Girl, Timberland, Kenneth Cole, Royal Caribbean, Century 21, Keller Williams, Fitz& Floyd and more.



RAVINDRA DUNNA - DIRECTOR & GM, IT & BPO

Based in India, Ravindra manages product architecture, software development and solutions delivery. Prior to XTGlobal, Ravindra worked at AT&T, Sabre and Transplace.



THE MARKETING TEAM

GENEVA ARAGON - BUSINESS DEVELOPMENT MGR.

Trade shows. Chamber events. Webinars. You name it and Geneva is all about it. If you are looking to find out about the many benefits of XTBills, Geneva is your go-to contact.



SARA RATHBUN - DIGITAL MARKETING SPECIALIST

If it's digital, social or tech-related in any way, Sara is our primary resource. From managing our social media to designing and maintaining our websites, Sara keeps our digital initiatives on track.



DAVID EZELL - CONTENT MARKETING SPECIALIST Content. And lots of it. David is the master of topical tactics. No only adept at word-smithing, David is also a talented creative and designer.



KAITYLN ELLIOTT - CUSTOMER SUPPORT LEAD If you want to know every nuance and capability of XTBills, Kaity is the source. Her encyclopedic knowledge of the platform makes sure all of your questions and support needs are met.

CONSOLIDATED FUNCTIONALITY

Not just document management. Not just workflow. Not just accounting software integration and not just bill payment. Here's how XTBills compares to many common platform types.

| yment. Here's | | 4 | om. | | x |
|--|---|----------|--------------------------|---------------------|------------------|
| rpes. | | Document | Pccounting Pccounting | Business Banking | Data CP SOLUTION |
| Customizable bill pay, review, and approval options | | | | | |
| Execute ACH and Check payments from a single portal | • | | | • | |
| Manage the AP needs of multiple companies from a single login | | | • | • | |
| Add, edit and manage vendors | • | | ٠ | • | ٠ |
| Pay employee expenses via Check or ACH | • | | | • | |
| Manage and apply vendor credits | • | | | | ٠ |
| Dedicated inbox for scanned and emailed vendor bills | • | • | | | • |
| Unlimited bill image and support file hosting | | • | | | • |
| Document data entry services | • | | | | • |
| Upload bills from your mobile device | • | • | | | • |
| Approve and pay bills via Check or ACH from your mobile device | • | | | | |
| QuickBooks integration and data sync | • | | • | | • |
| Automatic handling of sync conflicts | | | | | |
| Detailed bill and vendor audit logs | | | | | |
| Robust bill pay reminders and account notifications | | | • | | |
| Export, email & print a variety of AP reports | | | | | |
| Customizable user permission levels | | | | | • |

* Functional claims should be used as a general reference, not necessarily representing the features of all companies per category. as of June, 2015.

SUPPORTING STATISTICS

As advocates for small and mid-sized businesses, we feel strongly about the market we serve. And while everyone knows that small business is actually BIG business, here are some stats that we feel drive our mission:

Small businesses have generated over **65%** of the net new jobs since 1995.

Supporting small businesses and shopping local can generate as much as **76%** more funds for the local economy.

In the United States, SMBs outnumber corporations **1,162 to 1.**

SMBs produce over **\$6 trillion** in GDP each year; if American SMBs were an independent country they'd have the 3rd highest GDP in the world. Over **50%** of the working population (120 million individuals) works in a small business.

Since 1990, as big business eliminated 4 million jobs, small businesses added **8 million** new jobs.

Sources:

- http://www.forbes.com/sites/jasonnazar/2013/09/09/16-surprising-statistics-about-small-businesses/ http://blog.ondeckcaptial.com/blog/on-deck/the-big-business-of-small-business
- http://paysimple.com/blog/2012/07/17/amazing-small-business-of-small-business-
- http://archive.sba.gov/advo/research/

http://www.forbes.com/sites/jasonnazar/2013/09/09/16-surprising-statistics-about-small-businesses/ https://www.sba.gov/offices/headquarters/ocpl/resources/13493

TARGET AUDIENCES

By solving different challenges for different companies, the XTBills platform was designed to scale while providing value to a variety of organizations.

| | Small Business | Mid-Sized Business | Channel Partners |
|---------------|--|--|---|
| Looking For: | Intuitive interface, Affordable solutions, Constant access, Time savings, Cost savings, Security | Automated processes, Data security, Improved productivity, Centralized document management, Scalability, Security | Business value-add, Supplemental revenue streams, Internal efficiencies |
| Benefits: | Quick setup, Multiple subscription options, Low transaction costs, Flexible payment options, Cloud-based AP | Cost savings, Data accuracy, Remote access, Process flexibility, Data transparency | Simple integration, No setup fees, Dedicated partner support and onboarding, Flexible partner models |
| Key Features: | Mobile applications, Intuitive dashboard, Automated notifications, Single-user subscriptions available, No annual commitments, Flexible payment methods | Unlimited document hosting, Data entry services, Workflow editor, Automated notifications, Detailed audit trails, Role- based security, Mobile applications, Accounting software integration | Multi-client support, Client-specific subscription options, Single-sign-on, Client-specific user permissions, AP report sharing and exports, Mobile applications |

PRICING

Enterprise functionality on a shoestring budget. Our approach to pricing allows even the smallest businesses to access the benefits of cloud-based AP, while providing the ability to upgrade their subscription to scale with their business.

| BUSINESS | BUSINESS+ | CORPORATE | UNLIMITED | |
|----------------------|----------------------|----------------------|----------------------|--|
| \$ 17.99 /mo. | \$ 27.99 /mo. | \$ 37.99 /mo. | \$ 57.99 /mo. | |
| 1 USER | 3 USERS | 5 USERS | UNLIMITED USERS | |

TRANSACTION FEES:

ACH PAYMENTS - **\$0.45/ea**. DATA ENTRY SERVICES - **\$0.99/ea**.

CHECK PAYMENTS - **\$1.39/ea**. QuickBooks[™] INTEGRATION - **INCLUDED**

FAQs

IS THERE ANYTHING OUT THERE LIKE XTBILLS?

While there are many platforms offering a portion of the XTBills functionality, there are only a handful of providers that can actually do what we do all in one application. Our roadmap is jam-packed with new features, allowing us to bring a whole lot more to the game and expand our capabilities even further over the next 12 months.

WHAT PROBLEM DOES XTBILLS SOLVE?

Standing in line at the bank. Constant trips to the post office. Late fees. The growing obsession with selfies! Ok, that last one may be out of our hands, but our goal is to provide SMBs with the platform they need to handle their accounts payable more efficiently. This means paying bills from one secure location, whether at the office or on the go. We want business owners to be able to focus on what they do best... running their business.

DO YOU INTEGRATE WITH OTHER PLATFORMS?

Yes. We currently integrate with both QuickBooks Online as well as QuickBooks Desktop. The versions supported are: QuickBooks Enterprise Solutions, QuickBooks Premier (2002 or later), QuickBooks Pro (2002 or later), QuickBooks Simple Start (2006 or later), QuickBooks Point of Sale (v4.0 or later).

WHAT TYPES OF CLIENTS/ORGANIZATIONS DO YOU WORK WITH?

XTBills is a perfect solution for small businesses, mediumsized businesses, as well as CPA firms with multiple clients. Our platform was specifically designed to allow our customers to scale XTBills as needed at any time based on their growth. We also strive to build strong partner relationships with organizations in the accounting marketplace.

WHO ARE SOME OF YOUR PARTNERS?

We've partnered with some of the best in the business, giving us a muli-layer approach to security and best practices across the entire range of XTBills functionality. Partners include Norton, TRUSTe, Experian, RackSpace, and BBVA Compass Bank.

WHO IS XTGLOBAL?

XTGlobal is the parent company of XTBills, who has since 1998 grown as a leader within the accounts payable, document automation and BPO spaces.

SO WHY XTBILLS?

By leveraging the XTGlobal enterprise software expertise and infrastructure, XTBills is able to take the same level of technology development and offer a set of tools geared toward the SMB market.



| LOGO DOWNLOADS | EPS AI PNG |
|----------------|--|
| PRESS RELEASES | XTBills™ Aims to Simplify the Business Bill Pay Process with a New Desktop and Mobile App XTGlobal™ Enters Into the SMB AP Automation Market with XTBills |
| COLLATERAL | Product Brochure Cloud AP Workflow Infosheet Mobile Bill Pay Infosheet |
| PRESENTATIONS | XTBills Product Overview Top Quotes for Boosting Your Entrepreneurial Spirit |

WHERE THERE'S A BILL, THERE'S A PAY

y in 8⁺

Toll Free: 1.844.XTBILLS (844.982.4557 Email: contact@xtbills.com Web: www.xtbills.com/contact