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FOR IMMEDIATE RELEASE
July 30, 2015

KaleidaCare Expands Relationship with OnRamp

AUSTIN, TX – OnRamp, a hybrid hosting provider with data center facilities in Texas and North Carolina, announced today the publication of a new customer case study featuring long-time customer, KaleidaCare. The case study details the IT challenges KaleidaCare faced which prompted their transition from colocation to a hybrid hosting environment.

KaleidaCare, an Application Service Provider (ASP) that offers a comprehensive, internet-based MIS system to facilitate the strategic and operational activities of social service organizations, initially formed a relationship with OnRamp in 2008 by hosting their colocation environment in one of OnRamp's highly secure data center facilities. As KaleidaCare's customer base grew, so did the demands on their infrastructure which necessitated the company to scale their IT infrastructure. KaleidaCare turned to OnRamp's high security hosting experts to help engineer a solution to augment their IT infrastructure by supplementing their colocation space with private cloud and cloud delivered services, while also ensuring that the application service provider had a compliant infrastructure necessary to secure sensitive customer data. The resulting highly secure hybrid hosting solution gave KaleidaCare the advantages of affordable, on-demand cloud services, while also ensuring the confidentiality, availability and integrity of KaleidaCare's sensitive customer data.

"Our relationship with OnRamp has evolved quite a bit over the years," stated Vice President of IT Paul Difani. "Over time, we have added managed hosting and private cloud offerings to create a hybrid hosting environment which has supported us through our rapidly accelerated growth. Implementing virtualization software on dedicated, leased equipment, along with the use of dedicated EMC SAN storage, was both a cost-conscious and performance-based decision. Not only did we save on purchasing new equipment to expand storage capabilities but, in working with OnRamp, we have access to best-in-class technology managed in part by their excellent IT staff. This approach gives us great confidence that our customers will have a flawless experience in using our online solutions."

OnRamp's experience as an SSAE 16 audited, HIPAA and PCI compliant company provides added assurance that KaleidaCare's database of information pertaining to industry clients, patient medical records, billing information and other forms of sensitive data are maintained appropriately. Furthermore, KaleidaCare's hybrid hosting solution is backed by OnRamp's Full7Layer Support team of onsite engineers that act as an extension of KaleidaCare's in-house IT team to ensure their critical IT infrastructure is running securely, reliably and effectively 24/7/365.

For more information about KaleidaCare's move to a hybrid hosting environment with OnRamp, access the case study at: <http://www.onr.com/free-managed-hosting-resources/case-study-kaleidacare/>

About OnRamp

OnRamp provides computing infrastructure for companies that require high levels of security and availability. As an SSAE 16 SOC II audited, PCI and HIPAA compliant company, OnRamp operates multiple enterprise class data centers to deploy hybrid solutions built on cloud-delivered computing capacity, managed hosting and colocation services. OnRamp specializes in working with companies to ensure compliance in the healthcare, financial services, and other industries with high security needs, helping them meet the rigorous compliance requirements associated with HIPAA, PCI, SOX, FISMA, and FERPA. <http://www.onr.com/>

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