

2015 Five Star Real Estate Agent Award Bestowed Upon Gail Watts, RE/MAX Ability Plus

Gail Watts named one of Indianapolis's outstanding real estate agents with fewer than 3 percent awarded.

"I like to think that I have had a positive effect in people's lives. This award confirms that I am doing it right. I appreciate you and thank you for awarding me with this honor. I strive to do what is right for my clients and enjoy making friends along the way. Thank you," says Gail.

Indianapolis, IN – [*Gail Watts, RE/MAX Ability Plus*](#), is featured in a special section of the October issue of *The Indianapolis Star* as a 2015 Five Star Real Estate Agent award winner.

Five Star Professional partnered with *The Indianapolis Star* to identify and showcase an exclusive group of real estate agents who have demonstrated excellence in their field. Less than 3 percent of agents in the Indianapolis area received this recognition.

The 2015 Five Star Real Estate Agent award winners have been carefully selected for their commitment to professional excellence and overall client satisfaction. The award is based on rigorous research with significant focus on customer feedback and providing quality services.

"Real estate is a serious business but I like to make it an enjoyable process for my clients. I have been in the business since 1991 and have found clients are more relaxed with my friendly and fun approach to the process. I was previously in a job that required a lot of work and the ability to handle a variety of different situations – many irons in the fire. But I was frustrated that I was paid very little for the extra effort. I knew I wanted to be in sales and in a profession that I could counsel people at the same time. Real estate fit the bill. I have never looked back! I work with both buyers and sellers. I have CDPE (Certified Distressed Property Expert®) and SRES® (Seniors Real Estate Specialist) designations. I have helped people with new construction (yes, you need your own representation!) and condo purchases. I have also been involved with the Realtor Foundation, the philanthropic arm of the board supporting the fight to end homelessness. I have also supported the Children's Miracle Network which locally provides funds to Riley Children's Hospital," says Gail Watts.

"The homebuying and selling process can be very stressful. Five Star Professional works hard to identify those outstanding real estate agents that can make all of the difference. Five Star Real Estate Agents are experienced professionals that get top marks from their clients and get results," says Josh Kimball, VP Marketing, Five Star Professional

Gail Watts's Five Star award profile can be viewed [here](#).

About the research process:

Five Star Professional has been conducting market research to define and promote professional excellence in service professionals since 2003. Its Five Star Real Estate Agent award program is the largest and most widely published real estate agent award program in North America.

Real estate agents are awarded based on an in-depth research process. Thousands of consumers are contacted to rate their real estate agent on 10 evaluative criteria including customer service, market knowledge, negotiation, closing preparation and overall satisfaction. Beyond a qualifying client evaluation score, real estate agents are evaluated on objective criteria such as experience, production levels and disciplinary and complaint history.

There is no fee to be considered or awarded. Visit www.fivestarpromotional.com for more information.