

# Legal Snapshot of Electronic Medical Records Industry

## Key Trends at a Glance

**400,000+**



eligible providers have joined the ranks of hospitals and professionals that have adopted or are meaningfully using EHRs.<sup>1</sup>

**\$25 billion-dollars**



= Growing market for electronic medical records<sup>2</sup>

**1000 to 1**

= the ratio of pages discovered vs. the number of pages entered as actual exhibits in major trials.<sup>3</sup>



**\$5,000 to \$30,000**

**per gigabyte**

= current range of eDiscovery costs<sup>4</sup>



**5 to 25 years**

= Duty to preserve medical records, depending on jurisdictions and records types<sup>5</sup>



**up to 20%**

of all medical records need to be retained for more than **10 years**<sup>6</sup>



**30%**

of all content stored on shared drives and SharePoint sites is eTrash<sup>7</sup>



**80%**

of the work of implementation must be spent on issues of change management, while only

**→20%**

is spent on technical issues related to the technology itself<sup>8</sup>

1. [www.cms.gov/Regulations-and-guidance/legislation/EHRIncentivePrograms/DataAndReports.html](http://www.cms.gov/Regulations-and-guidance/legislation/EHRIncentivePrograms/DataAndReports.html)

2. [www.kaloramainformation.com/redirect.asp?progid=87377&productid=8917410](http://www.kaloramainformation.com/redirect.asp?progid=87377&productid=8917410)

3. Duke University, Litigation Cost Survey of Major Companies, 2010

4. Degnan D. Accounting for the Costs of Electronic Discovery. Minnesota Journal of Law, Science & Technology. 2011;12(1):151-190.

5. Multiple sources

6. Future Watch: Strategies for Long-Term Data Preservation, Gordon E.J. Hoke, CRM, May/June 2012, Information Management

7. [www.gimml.com/Blogs/Pages/Got-eTrash.aspx](http://www.gimml.com/Blogs/Pages/Got-eTrash.aspx)

8. [www.kaloramainformation.com/redirect.asp?progid=87377&productid=8917410](http://www.kaloramainformation.com/redirect.asp?progid=87377&productid=8917410)