

# 8<sup>th</sup> Africa CementTrade Summit

15-16 March 2016 / Kigali, Rwanda  
Kigali Serena Hotel

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Republic of Rwanda

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## Day One - Tuesday, March 15<sup>th</sup>

08:00 Registration & Networking Refreshment

09:00 Chairman's Welcome Remarks

### 09:10 OFFICIAL OPENING ADDRESS :

**Hon. James MUSONI**  
Minister of Infrastructure, Republic of Rwanda

### 09:30 Keynote : PPC's APPROACH TO AFRICA : LAYING THE RIGHT FOUNDATION TO ACHIEVE OUR COLLECTIVE VISION OF SUCCESS

- Broadly outline PPC's strategy of expanding into the rest of Africa
- What are the critical key enablers?
- Draw on experiences from current plants and expansion strategy
- Sustainability as a common practice – not best practice



Njombo Lekula  
Managing Director - International Operations  
PPC Ltd

### 10:00 CIMERWA's COMMITMENT TO THE DEVELOPMENT AND GROWTH OF RWANDA AND NEIGHBOURING BURUNDI AND E.DRC; ITS INVESTMENT TO INFRASTRUCTURE IN INFRASTRUCTURE, PEOPLE AND COMMUNITIES

- Cement market overview
- External challenges – drivers and restraints
- Opportunities
- Cement and infrastructure trends



Busisive Legodi, CEO  
Cimerwa Cement

10:30 Discussion followed by Networking Refreshment

11:00 Topic to be advised  
Norman Hasan, Executive Director  
Lucky Cement Ltd

11:30 **GLOBAL CEMENT MARKET OUTLOOK**

- Global M&A in cement sector and its consequences
- Global market growth forecast – Latin America, Asia, Africa & Europe
- Integrating Africa in the global cement market
- Emerging trends in the cement industry

Imran Akram, CEO  
IA Cement Ltd

### 12:00 PRODUCER'S EXPANSION PLANS ACROSS AFRICA & UPDTE ON NIGERIAN CEMENT MARKET

12:30 Discussion followed by Networking Lunch

13:55 Chairman's Introduction

### 14:00 ALTERNATIVE FUEL OPTIONS FOR AFRICA'S CEMENT SECTOR

- Steady growth of the construction sector in Africa is driving demand for cement;
- Cement companies in Africa are confront with energy issues due to unreliable power supply
- Alternative fuel and energy supply options are possible for companies as a means to diversify supply and risk management;
- IFC is leading an assessment of alternative fuel opportunities in Africa and will present some of the preliminary results.

Daniel Shepherd, Regional Lead, Energy & Resource Efficiency Advisory Services  
International Finance Corporation (IFC)

14:30 **GROWTH OF THE CEMENT INDUSTRY  
IN SUB-SAHARAN AFRICA, MARKET  
CONSOLIDATION AND NICHE OPPORTUNITIES**

Piet Heersche, Managing Director  
Cemcon AG

### 15:00 EFFICIENCY EVOLUTION IN GRINDING TECHNOLOGY

- Cement and Raw Material Grinding on Vertical Mills
- Efficient Production at Reduced Energy Consumption
- Availability of Plant "single mill solutions" (Double Redundancy; Maintenance & Wear & Spares Management)

- Attainable Fineness; Setting (eg controlled dehydration of gypsum & effects on false setting using high speed mixers)

Carsten Schöbrow, Sales Director  
Gebr. Pfeiffer SE

15:30 Discussion followed by Networking Refreshment

### 16:00 CONTINUED GROWTH IN EAST AFRICA'S CEMENT MARKET

- Overview of cement market in Kenya, Tanzania, Uganda

16:30 **STRATEGY TO INCREASE EFFICIENCY &  
PRODUCTIVITY IN CEMENT PRODUCTION**

Michael Olsen, Managing Director  
FLSmidth Kenya Ltd.

General Manager, Cement,  
East & Southern Africa  
FLSmidth

17:00 End of Day One

17:15 - 18:15

Networking Reception for all participants

## Day Two - Wednesday, March 16<sup>th</sup>

09:00 Chairman's Introduction

### 09:05 CEMENT MARKET TRENDS & TRADING PROSPECT IN SOUTHERN AFRICA REGION

- Demand/Supply outlook
- Trading & logistics challenges
- Key trading partners
- New capacities in Mozambique, Angola, Zambia and its impact on imports

### 09:35 NORTH AFRICAN CEMENT, WHAT'S ITS FUTURE AND IMPLICATIONS FOR SSA

- Explosive growth
  - Industrial structure
  - Majors versus locals
- Tony Hadley, Managing Director  
Baobab Advisory SARR

### 10:05 EAC INFRASTRUCTURE PROJECTS TO SUPPORT MANUFACTURING AND INTER-REGIONAL TRADE

- Update on transport networks development plans
- Energy infrastructure plans to transform Africa as the next manufacturing hub
- TFTA & its impact on trade

Philip Wambugu, Director of Infrastructure  
East African Community Secretariat  
Peter Kinuthia, Senior Energy Officer  
East African Community Secretariat

10:40 Discussion followed by Networking Refreshment

### 11:10 FINANCING CEMENT PROJECTS IN SUB-SAHARA AFRICA IN CURRENT MARKET CONDITION

- Financing solutions in sub-Saharan Africa
- Key trends & accessing liquidity

11:40 **INTRODUCTION TO THE USE OF  
CEMENTITIOUS MATERIALS, APPLICATIONS  
AND SUPPLY/DEMAND PATTERNS IN AFRICA**

Vassiem Sheikh, Director  
SCB International Materials Inc

### 12:10 READY MIX CONCRETE & AGGREGATE MARKET OUTLOOK

12:40 Final Discussion followed by Closing Lunch

14:00 End of Conference

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