

VDCs NOT VMs

We are more than the VM. Ajubeo offers fully virtualized datacenters, comprised of user-defined resource pools. Customers assign resources to create the VMs they want.

DELIVERING PERFORMANCE IAAS SINCE DAY 1

Ajubeo was born of cloud, offering performance IaaS since day 1. Our best-of-breed technology yields a sub-MS/80-Gbps platform, max IOPS, & industry-leading security.

SIMPLIFIED CLOUD BUYING

Avoid hidden costs, penalties, complex VM catalogs & utilization projections with Ajubeo VDC. Simply define your total storage, compute, network & security resource pools and we will provision.

CLOUD SMART STARTS

Go live delivering immediate value with our Cloud Smart Starts that include a cloud readiness assessment, architecture consultation, training and trial period.

DIVERSE CLOUD ECOSYSTEM

Ajubeo is channel-focused with rewarding referral, reseller & agent/broker partner programs available.

REVOLUTIONIZING IT INFRASTRUCTURE

User-Defined, Fully Virtualized Datacenters that Deliver A Reliable, High-Performance & Secure Home in the Cloud for Every IT Discipline

CLOUD INFRASTRUCTURE BUILT BY CIOs FOR CIOs

Ajubeo is a privately held cloud Infrastructure-as-a-Service (IaaS) provider headquartered in Boulder, Colorado. The company was founded on the vision of creating a cloud platform that would enable a new level of business and architectural agility for today's IT executive. Ajubeo offers high-performance virtual datacenters (VDC), virtual desktops (VDI), cloud storage, disaster recovery, data backup, cloud monitoring, Cloud Smart Starts, and 24x7x365 customer support.

REDUCE TCO, INCREASE EFFICIENCY & OUTPERFORM BIG PUBLIC CLOUDS

Ajubeo provides the highest quality IaaS cloud platform by fusing best-of-breed technology from VMware, NetApp, Brocade, Forti net, and HP with inspired innovation from experienced IT executives. The result is enterprise-class virtual datacenters with twice the speed of Amazon Web Services at half the cost. Third party research shows a 37% TCO reduction when compared to in-house solutions and 43% when compared to AWS. Add in the efficiency of cloud management, automation, integration, and expansion in a fully virtualized datacenter environment and CIOs are able to deliver more business value than ever before.

ENTERPRISE-PROVEN LEADERSHIP TEAM

Ajubeo's leadership team consists of seasoned executives with experience across multiple industries, private venture-backed entrepreneurial companies and highly regulated public companies.

- 100+ years | Leadership Team experience
- 60+ years | Executive IT experience
- 45+ years | Public company experience
- 30+ years | Financial services IT experience
- 25+ years | Government IT experience

STRONG FINANCIAL BACKING

Ajubeo is a portfolio company of Grey Mountain Partners, a leading private equity firm based in Boulder, Colorado. Grey Mountain's investment philosophy revolves around partnering with leading executives that focus on operational excellence as a means to grow their companies rapidly.



AJUBEEO [A- 'JOO-BEE-OH] | DERIVED FROM LATIN

Def: Beginning with strong relationships, mastery & order

NOTE

“To help us stay a step ahead of our competitors, we require an elastic environment. Ajubeo has been flexible, with superb customer service. We were able to get provisioned within a month of signing our contract with them. They have been attentive and responsive to all of our questions and issues.”

Sheilagh Park-Hatley VP, Technology at Equifax

CORPORATE QUICK FACTS

Ownership:

Private

Private Equity Backing:

Grey Mountain Partners

Headquarters:

Boulder, CO

Employees:

25-50

IaaS Offering:

- Virtual Datacenters
- Virtual Desktops (VDI)
- Cloud-Based DR & BRaaS
- Cloud Monitoring
- Cloud Storage
- Ajubeo Software Licensing
- MyAjubeo Portal
- Unlimited Service/ Support
- 100% Cloud SLA

Compliance:

Support SOC 2 Type II

Q/Q Growth & Performance

- 600% Revenue Increase
- 440% Utilization Increase
- 400% Ecosystem Growth

ITS EASY TO GET STARTED

1. Email Sales@Ajubeo.com
2. Exploratory calls (15/30 min)
3. Requirements definition

BUILT FOR MAXIMUM RELIABILITY: CLOUD UPTIME TRACK RECORD

Ajubeo IaaS is built for maximum uptime. Cloud hubs are deployed in the world's most reliable datacenters. VDCs feature high-availability (HA) architecture, instantly transferring data to ready capacity in the event of server failure. Ajubeo's network is built on redundant, carrier-grade infrastructure and dark fiber links. Three tiers of business continuity solutions are available including real-time replication and DR. Expert cloud architects use ITIL best practices, monitoring Ajubeo and customer infrastructure 24x7x365 with cutting-edge technology from ScienceLogic.

WHITE GLOVE SERVICE FOR ALL - 100% CUSTOMER SATISFACTION TO DATE

Ajubeo's goal is to make customers for life. Dedicated account managers stay engaged for the life of the relationship, not just during pre-sales and renewal. Customer support means direct lines and emails for real cloud architects who will respond within 15 minutes of your request, 24x7x365. The performance and reliability of the Ajubeo product is as advertised. It is no secret as to why Ajubeo has maintained a 100% customer satisfaction rating since day 1.

SECURE CLOUD ACCESS, OPEN API & UNLIMITED CLOUD ORCHESTRATION

MyAjubeo is an HTTPS-encrypted on line portal where customers access their VDC 24-hours a day from any Internet connection in the world or via direct connect. The intuitive interface facilitates easy VM management, resource allocation, software selection, automation and integration amongst other orchestration capability.

PORTABILITY: IMPORT & EXPORT WITH EASE, AVOIDING VENDOR LOCK-IN

Ajubeo offers multiple options for exporting and importing virtual machines to and from in-house infrastructure or other clouds. Portability makes cloud migration a snap and helps avoid vendor lock-in. Ajubeo cloud features the latest technology releases from VMware, the market leader in virtualization.

OPEN, HONEST & CONSULTATIVE SALES PROCESS

Ajubeo's sales process is open, honest and consultative. We only sell what we can deliver. There are never hidden costs, overage penalties, or other gotchas like the big cloud providers are notorious for burying under complex content. We will work as fast or as slow as you need to deliver the VDC that exceeds your expectations.

