

ERP, CRM, & VoIP Solutions for your Businesses



Eclipse Consulting, Inc. (ECI) aims to be your trusted business software team - just as we are for ~500 other companies globally. With two decades of experience in bringing operational improvements, lower total cost of ownership, and faster ROI - we are confident our consulting services & software solutions will positively impact both your top **and** bottom lines.

ECI provides ERP (Enterprise Resource Planning), CRM (Customer Relationship Management), and VoIP (Voice over Internet Protocol) solutions to real-world business challenges that offer manufacturers deep functionality, flexibility, and company-wide visibility from any device at any time. Organizations are able to cut costs, increase productivity, and strategically match supply with demand.

Contact us today to understand how our experienced professionals can analyze your business processes and offer a solution which specifically fits **your** needs.

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Featured Services

- Business Consulting
- Systems Data Migration
- Software/Systems Analysis & Recommendation
- Custom ERP Solutions
- CRM Implementation
- Business Phone System implementation
- Software Training
- Software Support & Maintenance

Featured Software

- Infor CloudSuite Industrial (SyteLine) ERP
- Salesforce CRM
- 3CX VoIP Phone System

Why Choose ECI Business Consultants?

In-Depth Analysis - Every successful project starts here! It is vitally important to understand our customer's business goals, processes, needs, and budget requirements at the beginning of the business consultation.

Top Resources - ECI consultants are pioneers in the business software industry with decades of experience in consulting. Our team members deliver top-quality, cost-effective solutions by combining industry know-how with specialized technical expertise.

Scheduling & Availability - Every company has unique timelines & requirements for their business consultation or project. Our consultants maintain flexible schedules for round the clock support and rapid deployment to your site.

Extraordinary Value - We ensure ECI clients are pleased with the results and we do not quit until that is the case. We have saved clients millions of dollars through improved processes & software over the years.

ERP Infor CloudSuite Industrial (SyteLine)



Gold
Channel Partner

CloudSuite Industrial (SyteLine) is the Enterprise Resource Planning (ERP) solution of choice for over 7,000 manufacturers worldwide. ECI has been working with this ERP solution since its inception. SyteLine is the ERP that gives you the smart functionality your business needs to face the challenges of modern manufacturers & distributors. With this ERP, you can:

- Deliver orders on time, every time
- Reduce inventory levels and shortages
- Leverage innovative technologies
- Increase customer satisfaction
- Plan and schedule order by order
- Increase forecasting speed and accuracy
- Minimize error-prone manual steps
- and much more...

A CloudSuite Industrial (SyteLine) solution from ECI gives you the visibility and transparency of data needed to address your key obstacles. From repetitive to engineer-to-order processes, this ERP solution will accelerate production so you can meet customer demands.

Also, thanks to our extensive knowledge of this software, our SyteLine ERP offering requires less customization and a shorter implementation schedule. ECI has built a strong core proficiency in the technical solution of Enterprise Resource Planning systems across many industries - we bring best practices, experience, and expertise to augment your ERP project, and believe we can bring your business the success it deserves!

Winning Combination

CRM Salesforce



Salesforce CRM (Customer Relationship Management) software is the #1 CRM platform on the planet, which is why ECI has partnered with Salesforce to bring this innovative solution to your organization. Salesforce CRM is a cloud solution that gives you the hardware & software-free functionality your business needs to face the challenges of modern customer-focused businesses. With this CRM, you can:

- Improve customer relationships & experiences with easier access to customer info
- Increase revenue & referrals from existing customer pipeline
- Increase sales productivity and close more deals
- Optimize marketing programs via real-time tracking analytics for budget and ROI
- Improve products & services by capturing customer feedback and measuring satisfaction
- Reduce costs by moving to software-free cloud based systems that reduce need for IT support
- Measure & optimize performance with real-time analytics and dashboards powered by your CRM



VoIP 3CX

The 3CX Phone System is a software-based private branch exchange (PBX) phone network for your business. Utilize Voice over Internet Protocol (VoIP) technology to connect across your entire organization - without the inflated cost of managing traditional PBX systems. 3CX Phone System is an internal and external business communications solution that is mobile, affordable, and integrates with your existing business software and systems. With 3CX, you can:

- Increase productivity by taking your office extension anywhere through seamless integration
- Improve customer service & satisfaction through CRM integration
- Lower business communication costs by lowering mobile and customer service bills
- Use existing hardware, wiring, and low cost open standard hardware
- Utilize built-in web conferencing and text/instant messaging capabilities
- Deliver faxes and voicemails directly to email through intelligent file format conversion technology