

*PRESS RELEASE*

**Research Shows Utility Fleets Turning to High-tech, Low Maintenance Vehicle Lifts to Support Demanding Service and Repair Requirements**

*For Immediate Release*

Stevensville, MD, July 13 , 2016 -- A new market analysis conducted by Stertil-Koni USA, Inc. in the first half of 2016 shows that utility fleets nationwide are increasingly selecting a broad range of heavy duty vehicle lifts that deliver a combination of high-tech control, low maintenance operations, with ongoing operator feedback to support the demanding service and repair operations found in maintenance shops across North America.

The trend was evident at a recent gathering of utility experts.

There, Alan Tye & Associates, an exclusive distributor for heavy duty vehicle lift leader Stertil-Koni, showcased one of the company's latest innovations – an interactive

control panel on a set of Stertil-Koni wireless mobile column lifts.

Called the ebright Smart Control System, the technology consists of a full-color, seven-inch touch screen control console, much like today's tablet computers, which puts all lifting information directly at the fingertips of the person who needs it most – the busy technician on the shop floor.

The ebright Smart Control System, in use at multiple facilities across North America, features

- Owner/user configurable options, including choice of language and personalized ID key to protect against unauthorized use;
- Presentation of all relevant information at a glance; and
- The ability to connect up to 32 mobile columns fully synchronized in a single set.



**The Stertil-Koni ebright Smart Control System on display courtesy of Alan Tye & Associates.**



The "frame" version of the DIAMOND LIFT is engineered for concrete foundations and ideal for replacement situations.

Utility fleets are also embracing the most recent innovations in fixed lifting systems, such as the Stertil-Koni DIAMOND LIFT. It comes in a two- or three-piston configuration, with a total lifting capacity in the new DIAMOND 70 of up to 35,000 lbs. per piston, or 105,000 lbs. in the 3-piston version.

Noted Stertil-Koni president, Dr. Jean DellAmore, "These high performance telescopic piston lifts are ALL certified and electronically synchronized for maximum safety and convenience. What's more, they are built with rugged, hard-chrome plated piston rods for maximum durability."

Utilities are also taking a close look at the new frame version of the DIAMOND – ideal for concrete foundations and replacement situations.

"The DIAMOND LIFT with frame is a great retrofit solution, so the customer can use an existing pit and install a brand new telescopic piston lift – all with minimal construction," added DellAmore.

### About Stertil-Koni

*Stertil-Koni, a brand of the Stertil Group, is the global market leader in heavy duty vehicle lifts – [bus lifts](#) and [truck lifts](#) – and is the preferred supplier to the world's leading companies in the truck and bus industries. Stertil-Koni's breadth of products meets all ranges of lifting needs and includes [mobile column lifts](#), two-post, four-post, in-ground piston lifts, platform lifts, half-scissors and its innovative axle-engaging, in-ground, scissor lift configuration, ECOLIFT. Stertil-Koni is also installing DIAMOND LIFT across North America, a full rise telescopic piston lift designed to set new standards in precision heavy duty lifting. The DIAMOND LIFT is now also available in a "frame" version, engineered specifically for concrete foundations and ideal for replacement situations. Stertil-Koni USA is headquartered in Stevensville, Maryland. Stertil-Koni has production facilities in Europe, in The Netherlands, and in the USA in Streator, Illinois.*

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