

4th Oleochemicals Outlook

23 - 24 Aug 2016
Bali, Indonesia

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Day One - 23 Aug 2016, Tuesday

08:00	Registrations & Coffee/Tea	10:15	Discussion followed by Networking Refreshment	11:45	RSPO – IS IT SUSTAINABLE? <ul style="list-style-type: none">• Can the momentum be maintained?• Can it stop peatsmog haze?• The price of certification: who benefits?• RSPO Next – can it increase uptake? <i>Ir. Qua Kiat Seng, Advisor ASEAN Oleochemical Manufacturers Group (AOMG)</i>	14:45	GROWTH POTENTIAL OF BIO-LUBRICANTS & NOVEL TECHNOLOGY UPDATES <ul style="list-style-type: none">• Cost/performance comparison with synthetic lubes• Commercialization updates <i>Mr. Allen Barbieri, CEO Biosynthetic Technologies</i>
09:00	Chairman's Welcome Remarks & Introduction	10:45	WHERE IS THE OLEOCHEMICALS INDUSTRY HEADING? <ul style="list-style-type: none">• Overcapacity, Boon or Bane for the Oleo Industry?• Dealing with rising natural oils prices & low crude oil price• Comparing markets in Asia with Europe and USA <i>Mr. Chris DeLavigne Principal – Strategy KPMG Services Pte Ltd</i>	12:15	Discussion followed by Networking Lunch	15:15	Discussion followed by Networking Refreshment
09:10	GLOBAL ECONOMIC OUTLOOK <ul style="list-style-type: none">• Impact of Brexit on global economy• Is the US economy heading for a recession?• Will China's economy decelerate further?• Emerging markets growth forecast• Currencies trend• Commodity prices, esp CPO <i>Mr. David E. Sumual, Chief Economist PT Bank Central Asia Tbk</i>	11:15	SUSTAINABLE & STRATEGIC SOURCING STRATEGY – KAO CORPORATION'S PERSPECTIVE <ul style="list-style-type: none">• Emerging trends & its impact on sourcing strategy• Sourcing and supply chain optimization• Building a win-win partnership with suppliers• Communicating sustainability target with your suppliers• RSPO certified materials & traceability challenges <i>Mr. Nobuhiko Masui, Director - Procurement, Raw Materials, Commodities Kao Corporation</i>	13:40	Afternoon Chairman's Introduction	15:45	ASIA'S PALM OIL MARKET OUTLOOK & TRENDS <ul style="list-style-type: none">• Impact of El-Nino & regional biofuels mandate on palm oil market• Demand/supply projections & capacities updates• Trade flow & market trends• Impact of France's progressive import tax on CPO• Indonesia palm oil export tax policy & the impact <i>Mr. Mohamad Fadhil Hasan Executive Director Indonesian Palm Oil Producers Association (GAPKI)</i>
09:45	HOW ARE NATURAL ALCOHOL PRODUCERS SURVIVING IN A WORLD OF CHEAP CRUDE AND EXPENSIVE LAURIC OILS? <ul style="list-style-type: none">• Recent trends in lauric oil prices and outlook• Margins in SE Asian natural alcohol production• Developments in fatty alcohol capacities• The slow-down in China versus LAB substitution - which is most significant for alcohol demand?• A brief look at alcohol derivatives• What is the outlook for the sector? <i>Dr. Caroline Midgley, Director of Biofuels and Biochemicals LMC International Ltd</i>			13:45	MEETING THE MANDATE FOR BIODIESEL BLENDED FUELS IN INDONESIA <ul style="list-style-type: none">• Biodiesel forecasted demand in 2016 – 2020• Biodiesel pricing mechanism in current crude oil market• Expanding application in transport & power generation• Opportunities for suppliers• Trading & distribution challenges <i>Mr. Dadan Kusdiana, Director Indonesia Estate Crop Fund Agency</i>		
				14:15	BIODIESEL INDUSTRY DEVELOPMENT IN A VOLATILE CRUDE ENVIRONMENT <i>Shashank Sukumaran Louis Dreyfus Company</i>		

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16:15 GLYCERINE MARKET TRENDS & DIRECTION

- Demand/supply projection
- Key export region & growth drivers
- Ways to regain profitability and competitiveness in the industry

*Mr. Sovakar Nayak, Vice President
Palms Resources Pte Ltd*

16:45 Discussion followed by
End of Day One

17:00 Networking Reception for all
Speakers & Delegates

Day Two - 24 Aug 2016, Wednesday

09:00 Chairman's Introduction

09:10 FATTY ACIDS & FATTY ALCOHOLS INDUSTRY DEVELOPMENT IN CHINA

- Industry overview & development prospect
- Demand/Supply analysis and market trends
- Emerging application & growth prospect
- Feedstock challenges with fluctuating raw materials prices

*Mr. Leo Liu Xuejun, General Manager
Shanghai Bailey Oils & Fats Co. Ltd*

09:45 DEVELOPMENT OF PRIVATE LABEL PERSONAL CARE PRODUCTS IN INDIA

- Challenges & opportunities

- Market outlook & emerging trends
- Key growth segment within private label sector
- Sustainability initiatives & ingredients demand
- Private label growth & its impact on product pricing

*Mr. Pradeep Kumar
Sr. Executive Vice President,
Kräuter Healthcare Limited,
AKC Group*

10:15 Discussion followed by
Networking Refreshment

10:45 SURFACTANTS MARKET TRENDS & PROCUREMENT CHALLENGES

- Demand/supply projections
- Move towards sustainable raw materials
- Key growth drivers, region and applications
- RSPO certified materials & traceability challenges

11:15 IDENTIFYING NON-TRADITIONAL OPPORTUNITY THROUGH ADVANCED BIOTECHNOLOGY AND CHEMISTRY IN LOW CRUDE OIL PRICE ENVIRONMENT: SIME DARBY EXPERIENCE

- Available technology being developed and research (using palm/oleochemical as feedstock through biotechnology or chemistry)
- Global trends in lubricant and polymer/plastic sectors

- Challenges on investment in volatile crude oil market

*Dr. Hirzun Mohd. Yusof
Vice President I,
Integrative and Applied Biology
Sime Darby Technology Centre
Sdn Bhd*

11:45 SAFFLOWER OIL AS AN ALTERNATIVE FEEDSTOCK FOR THE OLEOCHEMICALS INDUSTRY

- Development and technology innovations
- Key applications and their trends
- Commercialisation plans

*Trevor Gawne, Director
GO Resources*

12:15 CASTOR OIL AS AN ALTERNATIVE FOR POLYOL PRODUCTION

- Feedstock supply/demand and availability
- Economics and technology innovations
- Key applications & market outlook

12:45 Discussion followed by Closing Lunch

14:15 End of Conference.

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Highlights:

- **PT Bank Central Asia** analyses the global economic performance & currency trends
- Find out how are natural alcohol producers surviving in a world of cheap crude and expensive Lauric oils from **LMC International**
- **KPMG Services** provides a comparison of the Oleo markets in Asia with Europe and USA, sharing insights on where the industry is heading!
- **Kao Corporation** share their sustainable & strategic sourcing strategy, including the commitment to RSPO certified materials & traceability challenges
- Hear from **AOMG** their views on RSPO and if it's sustainable & can the momentum be maintained?
- **GAPKI** to provides update on the palm oil market trends
- Get the latest on the growth potential of bio-lubricants & novel technology from **Biosynthetic Technologies**
- **Shanghai Bailey Oils & Fats Co.**, shares Fatty acids & fatty alcohols industry development in China
- **Krauter Healthcare** discusses the development of private label personal care products in India
- Identifying non-traditional opportunity through advanced biotechnology and chemistry in low crude oil price environment: **Sime Darby** experience
- **PT Louis Dreyfus Commodities Indonesia** shares biodiesel industry development in a volatile crude environment

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