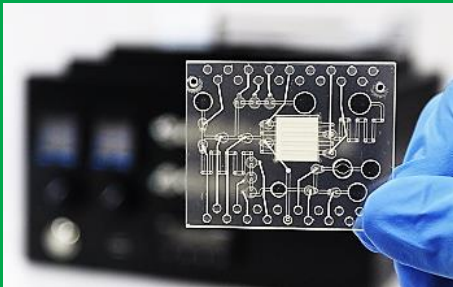


Our Design and Development Strategy

- ◆ Product design for injection molding and cost-effective assembly
- ◆ Engineered laminate 'smart capping-layer' to expand range of functions (valves, vents, pumps, etc.)
- ◆ Sensor integration: optical or e-chemical
- ◆ Reagents - blister packs, dried, spotted
- ◆ Materials selection and verification

Instrumented Control of Devices

- ◆ Modular & Custom Instrumentation
- ◆ Suitable for handheld applications
- ◆ Pneumatic, Flow, and Thermal Control
- ◆ Semi-automated control for accelerated assay optimization
- ◆ Minimize user error, move more quickly to optimized assay performance.



Working with ALine:

- ◆ Discussion of application & requirements
- ◆ Sign Confidentiality agreement
- ◆ Detailed review of desired product application and development strategies
- ◆ Engineering Proposal with detailed work plan addressing high risk elements first
- ◆ Modular Approach to down select best performing fluidic components
- ◆ Integration to provide complete workflow
- ◆ Delivery of devices for assay development
- ◆ QC protocol & videography to support semi-automated testing
- ◆ Assay optimization with iterative cartridge and reagent optimization
- ◆ Scale for clinical trial
- ◆ Prepare for early commercial launch.

Microfluidic Design, Engineering and Production

Lab-on-Chip products require execution of the target assay as early in the development as possible. Whether your product has **passive or active fluid control**, the sooner the entire workflow is integrated and managed in a repeatable fashion, the better the final product design.

Objective: measurements with the target assay within the first six to 12 weeks of development. From experience, once the microfluidic cartridge is operated in a repeatable, semi-automated fashion, further design modifications are required.

Addressing workflow and interface issues early accelerates assay development and optimization. Rapid transition to semi-automation or controlled testing shortens the time to achieve an optimized assay.



Engineering Program Tailored to the Level of Support Needed

Level I Engineering program – Support for translating an existing design into a production-friendly product. (1 – 3 weeks)

- Quote for production of small lots
- Process verification for high volume production compatibility
- Deliver quote for high volume runs

Level II Engineering Program – Develop limited scope program to address one key risk area in the cartridge development. (1 - 3 months)

- Small lots of devices produced with process suitable for scale-up
- In-house verification and optimization of functional performance
- After customer evaluation, provide quote for larger batch runs

Level III Engineering Program – Structured work plan with deliverables & timeline (9 - 18 months)

- Program organized to identify and solve key risks & challenges
- Modular development using pre-engineered fluid components.
- Functional modules integrated & optimized in a stepwise process
- Performance benchmarking & optimization with customer's assay data
- Development of critical QC protocols
- Detailed reporting of functional test results, including videography,
- Protocols for semi-automated device control with development instrument to accelerate the assay optimization process.

Product Development Process

Proof of Concept:

Batches of 10 to 30 parts
2- 5 Design iterations over 1 – 3 months
Cost: per batch \$1500-5000 USD

Development Beta 1

Batches of 100 – 200
Root Cause Failure Analysis
Design, material refinement
Cost per piece: \$10-200 USD

Development Beta 2

Batches of 100 – 200
Evaluate interface & assay reproducibility
issues, lock down materials, optimize design
Cost per piece: \$10-200 USD

Prepare for Clinical Trials

Batches of 3000- 6000
Cost per piece \$2-25 USD

Product Launch

Blanket purchase for pilot production,
Build supply chain for high volume
manufacture.
Cost per piece: \$1-15 USD



Facilities

Class 10,000 Clean Room
Multi-layer Lamination
Laser Machining, 3D Printing
Pick & Place/ UV Bonding Automation
Injection/Compression Molding
Surface Modifications & Metrology
Application & Testing Lab
Ultrapure water system

Shorten the Development Process

Methods to iterate quickly through the Design-Build-Test Cycle

We combine techniques including:

- ◆ Engineered Laminates
- ◆ Machining
- ◆ Silicone Molding
- ◆ 3D Printing
- ◆ Injection Molding

ALine's Engineered Laminate Platform is a computer automated method for creating complex fluid circuits that integrate on-board valves, vents and pumps by machining features in different layers or sheets. The layers are then stacked, aligned and bonded in a batch fabrication process.



Integrated Functional Solutions

- ◆ Incorporate electrodes, membranes, on-board valves & pumps
- ◆ Integrate optical and electro-active sensors; PCBs, silicon and glass
- ◆ Integrate injection molded components and blister packs
- ◆ Reagent deposition
- ◆ Pop-on fluidic components that interface to a fluidic 'motherboard'

ISO9001:2008 Certified, and ISO13485 Compliant.

Assembly in a Class 7 Cleanroom

QA Processes: Metrology and Pressure Decay Testing.

Material	Thickness
PMMA	.002" to .177"; 50 microns to 4.5 mm
ACETAL	.005" to .125"; 125 microns to 3 mm
PET	.0005" to .010"; 12.5 to 250 microns
POLYCARBONATE	.005" and .010"; 125 and 250 microns
POLYSTYRENE	.0002" to .005"; 6 to 125 microns
POLYPROPYLENE	.002" to .040"; 50 to 1 mm
COP	.002" and .007"; 50 and 175 microns
SILICONE	.005" to .060"; 125 micron to 1.5 mm
POLYIMIDE	.001" to .005"; 25 to 125 microns
FLUOROPOLYMERS: FEP, PTFE, PVDF	.001" to .010"; 25 to 250 microns