



Questions to Ask When Evaluating Products that Offer Shipping Rate Comparisons:

1. **Side-by-Side Rate Comparison:** Are the rates for all the carriers & services you use are shown side by side, in *one screen*?
2. **Time to Transit:** Is the time in transit is also displayed, next to the rates?
3. **Real-time Transit Times:** Are the transit times the true estimates currently available?
4. **Carrier Filter:** Can you set up filters, so you only see the carriers / services you actually use?
5. **View Contracted Rates:** Can you see your actual contract discounted rates?
6. **Automation:** Can you set automation rules that trigger on real rates and real times in transit?

ShipRush Rate Dashboard Offers All These Features:

The screenshot displays the ShipRush 'Editing 1 Shipment' interface. The main form includes fields for 'From' (FedEx, ShipRush), 'To' (Jane Shipmore, 120 Lakeside Ave, Suite 101, Seattle, WA 98122), 'Package' (Weight: 5 lbs, Declared Value: .00, Reference: Fiskars (6208) 17-in. StaySt), 'Size' (10 x 8 x 6 in), and 'Service' (FedEx Ground®). A 'Payment' table is visible, comparing various shipping options with their respective rates and transit times.

Account	Service	Transit	Rate
1	USPS Priority	1 days	\$6.69
4	FedEx Ground®	1 day	\$7.98
6	UPS Ground	By end of next day	\$8.49
4	FedEx 2Day®	2 days	\$14.96
6	UPS 2nd Day Air	By end of 2nd day	\$18.03
1	USPS Express	1 days	\$21.60
4	FedEx Standard Overnight®	1 day	\$26.10
6	UPS Next Day Air	By 10:30AM next day	\$34.15



Additional features shown in the interface include a sidebar with navigation options (Ready to Ship, Shipped, etc.), a top navigation bar with 'Ship' and a search icon, and a right-hand sidebar with actions like 'New Shipment', 'Clone Shipment', 'Rate', 'Packing List', 'Void', 'Postage Balance', 'Address Check', 'More', 'Automation Rules', and 'Presets'.

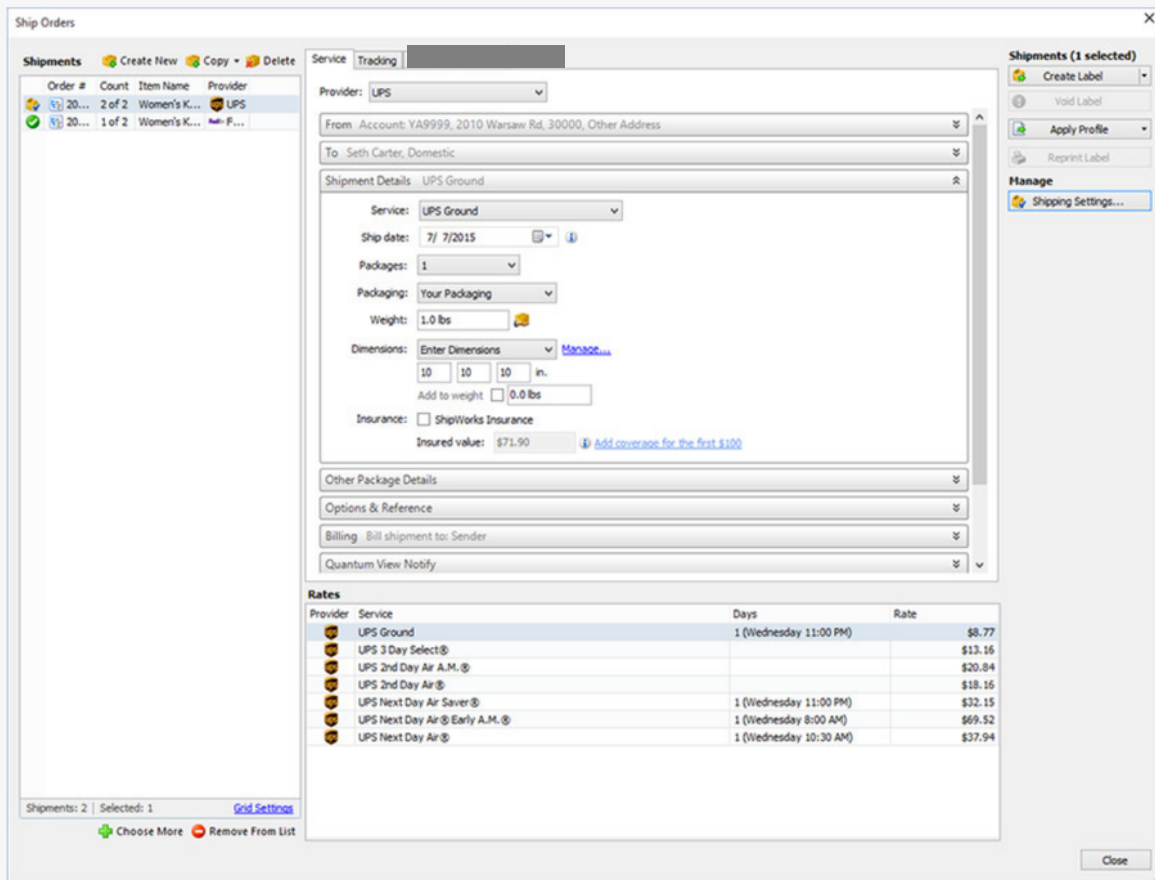
Sample of the Competition's Rate Comparisons on their Dashboard:

1. **Side-by-Side Rate Comparison:** No
2. **Time to Transit:** No
3. **Real-time Transit Times:** No
4. **Carrier Filter:** No
5. **View Contracted Rates:** No
6. **Automation:** No

Competitor's Rate Comparison Capabilities on their Dashboard:

Working with

 offers a single unified shipping screen that supports direct integrations with FedEx, UPS, USPS, and more. You can view all of your order related information from this screen, and make any carrier specific service adjustments per shipment as needed.  supports batch editing and batch processing. Simply select a range of orders in the main order grid, click Ship Orders, and process all of your shipments at the same time.



The screenshot shows the 'Ship Orders' interface. On the left, there is a 'Shipments' table with columns for Order #, Count, Item Name, and Provider. The main area displays shipment details for a selected order, including provider (UPS), service (UPS Ground), ship date (7/7/2015), weight (1.0 lbs), and dimensions (10x10x10 in). A 'Rates' table is visible at the bottom, showing various shipping options and their corresponding rates.

Provider	Service	Days	Rate
UPS	UPS Ground	1 (Wednesday 11:00 PM)	\$8.77
UPS	UPS 3 Day Select®		\$13.16
UPS	UPS 2nd Day Air A.M.®		\$20.84
UPS	UPS 2nd Day Air®		\$18.16
UPS	UPS Next Day Air Saver®	1 (Wednesday 11:00 PM)	\$32.15
UPS	UPS Next Day Air® Early A.M.®	1 (Wednesday 8:00 AM)	\$69.52
UPS	UPS Next Day Air®	1 (Wednesday 10:30 AM)	\$37.94

Competitor’s Rate Comparison Static Tables – on their web site, not in their application:

Second Day Shipping Rate 2016 Comparison Table: FedEx, UPS & USPS

Weight Not Over (Lbs)	Carrier	L, 1&2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9
0.5	USPS	5.60	5.77	5.87	6.01	6.14	6.42	6.95	9.47
0.5	FedEx	NA	NA	NA	NA	NA	NA	NA	NA
0.5	UPS	19.72	20.39	21.12	23.00	27.05	28.28	28.63	39.65
1	USPS	5.60	5.77	5.87	6.01	6.14	6.42	6.95	9.47
1	FedEx	19.77	20.44	21.16	23.10	27.54	28.86	29.37	42.22
1	UPS	20.00	20.68	21.41	23.38	27.90	29.24	29.76	42.83
2	USPS	5.83	5.96	6.40	7.91	8.65	9.41	10.44	14.50
2	FedEx	20.05	20.78	21.50	24.37	30.09	32.69	34.19	46.71
2	UPS	20.28	21.02	21.75	24.68	30.49	33.13	34.66	47.40
3	USPS	5.91	6.88	7.92	9.46	11.13	12.03	14.03	19.67
3	FedEx	20.33	21.33	22.55	26.48	34.02	37.29	38.68	52.82
3	UPS	20.56	21.58	22.82	26.82	34.49	37.81	39.22	53.60
4	USPS	6.51	7.67	8.49	10.34	12.97	14.69	16.58	23.68
4	FedEx	20.83	21.94	24.10	30.30	38.74	42.06	43.51	56.03
4	UPS	21.07	22.20	24.40	30.71	39.29	42.66	44.14	56.87
5	USPS	7.17	7.75	8.74	10.92	14.76	16.89	19.22	27.45
5	FedEx	21.33	22.55	25.87	33.24	42.84	46.44	48.99	60.57
5	UPS	21.58	22.82	26.20	33.70	43.46	47.11	49.72	61.49

[Click Image to Expand](#)

*Rates shown for USPS Priority Mail® Commercial Plus Pricing, FedEx 2Day® Standard Pricing with residential and fuel surcharges, and UPS 2nd Day Air® Daily Rates with residential and fuel surcharges.