

How to select the right Gro CRM edition



Gro CRM is a cloud-based application built with intelligence and security. Gro CRM is designed to help your salespeople sell smarter and faster by centralizing customer information, logging their interactions with your company, and automating many of the tasks salespeople do every day. This means they'll spend less time on administration and more time closing deals. Best of all, Gro CRM is easy to use and customizable to the way your salespeople work.

See the power of iOS and Gro CRM, eliminating the need for a desktop. Get your sales team out of the office and on the road to success. Gro CRM grows with you. Easily add more seats as you need them and we will take care of everything behind the scenes so you don't have to. All you need is WiFi, or a cellular connection and an iOS device. It's time to grow with Gro CRM.

Choose the right CRM | ERP for your team:

<p>Basic All-In-One CRM Platform for Teams</p> <p>\$24.99</p> <p>USD/user/month* (billed annually)</p> <p>Get up and running in no time with the smart, simple CRM solution for small businesses.</p>	<p>Pro Level CRM ERP Platform for Business</p> <p>\$49.99</p> <p>USD/user/month* (billed annually)</p> <p>Manage your entire sales cycle with Professional edition.</p>	<p>Enterprise CRM ERP Platform for Growth</p> <p>\$74.99</p> <p>USD/user/month* (billed annually)</p> <p>Enterprise CRM ERP Platform for Sales Growth</p>
----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	----------------------------------------------------------------------------------------------------------------------------------------------------------------------------

Edition Feature List

Feature	Basic	Pro	Enterprise
Max Users	5	25	100
Min Required Users	1	1	5
Annual Price USD/user/year	299.99	299.99	899.99
Per Month Price USD/user/month	24.99	49.99	74.99
Available on App Store®	✓		

System

• Dashboard	✓	✓	✓
• Role Based Security		✓	✓
• Document Storage	1GB	2GB	4GB
• Audit History	15	25	50
• Ranking Reports	5	20	50
• Geo Location (Mapping)		✓	✓

Status Board

• User Check-in status	✓	✓	✓
• Show Status	✓	✓	✓
• User Communication	✓	✓	✓

Contacts

• Contacts and Accounts	Unlimited	Unlimited	Unlimited
• Custom Tags	5	10	15
• Fully Customizable	✓	✓	✓
• Favorites	✓	✓	✓
• Define Lead Status		✓	✓
• Define Opportunity Status		✓	✓
• Score Contacts and Accounts		✓	✓
• Territory Management			✓

• Reporting	Limited	Limited	✓
-------------	---------	---------	---

Deals

• Deal Records (per month)	15	100	1000
• Score Deals	✓	✓	✓
• Reporting	Limited	Limited	✓

Tasks

• Task Records (per month)	25	500	10000
• Followup Queue System		✓	✓
• Scoring		✓	✓
• Status		✓	✓
• Reporting	Limited	Limited	✓

Events

• Event Records (per month)	Unlimited	Unlimited	Unlimited
• Month or Week View	✓	✓	✓
• Deal and Task Notifications	✓	✓	✓

Files and Documents

• Export Snapshots (Add-on)	✓	✓	✓
• Export Reports	Limited	Limited	✓
• Export Financials			✓

Email Integration

• Built-in Email Client	✓	✓	✓
• Customer Email Tracking	✓	✓	✓
• Create a Contact from Email		✓	✓
• Call, FaceTime or Txt from Email		✓	✓

ERP Inventory

• Max Inventory	5	50	500
• Create Products	✓	✓	✓
• Create Services	✓	✓	✓
• Receive Inventory	✓	✓	✓

ERP Purchase Orders

• PO Records (per month)	5	50	500
• Customize Purchase Orders	✓	✓	✓
• Sign Purchase Orders			✓
• Reporting	Limited	Limited	✓

ERP Invoice and Quotes

• Invoice Records (per month)	10	100	1000
• Able to create Credit Memos	✓	✓	✓
• Customize Invoices	✓	✓	✓
• Sign invoices, Quotes		✓	✓
• Ranking Reports	Limited	Limited	✓

ERP: Payments

• Simple Pay	✓	✓	✓
--------------	---	---	---

ERP: Payments (Add-On)*

• USD/company/year	\$199.99	\$199.99	\$499.99
• Accept Multiple Payment Types	✓	✓	✓
• Multiple Payments Transactions	✓	✓	✓
• Authorize.net Integration	✓	✓	✓
• Process Credit Cards	✓	✓	✓
• Void Credit Cards	✓	✓	✓
• Cash Receipt	✓	✓	✓
• Wire Receipt	✓	✓	✓

• Check Receipt	✓	✓	✓
• Other Receipt	✓	✓	✓

Receipts

• Receipt Records (per month)	50	100	1000
• Reporting	Limited	Limited	Yes

Tutorials

• Integrated Support Tutorials	✓	✓	✓
--------------------------------	---	---	---

Undelete (Add-on)**

• USD/company/year	\$99.99	\$199.99	\$499.99
• Restore Deleted Records	✓	✓	✓

Data Snapshots (Add-on)*

• USD/company/year	\$99.99	\$199.99	\$499.99
• Export Data (per month)	1	1	2

Support

• Onboarding	Starting at \$899.99	Starting at \$1499.99	Starting at \$2499.99
• Training	\$99/hr	\$99/hr	\$99/hr
• Email Support Incident	\$19.99	\$19.99	\$19.99
• Call Back Support Incident	\$39.99	\$39.99	\$39.99

For More Information

Contact your account executive to learn how we can help you accelerate your CRM success.

Corporate Headquarters

101 California St
Suite 2710
San Francisco CA 94111
United States
1-628-333-9160
www.grocrm.com

© 2017 Gro Software, LLC. All rights reserved. Gro Software, Gro CRM, and others are trademarks of Gro Software, LLC. The Gro CRM logo and other creative assets are owned and protected under copyright and/or trademark law.

For more information, please visit www.grocrm.com. This document is provided for information purposes only and is not warranted to be error-free, nor is it subject to any other warranties. The contents hereof are subject to change without notice, updated as of the version date listed herein, and the features and functionality mentioned here are more fully described in other documentation.