

Media Kit v0.1

# PASSPORT HEALTH®

**For Media Inquiries:**

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## **Passport Health – Quick Facts**

Headquarters: Scottsdale, Arizona

### **Key Individuals:**

Founder: Fran Lessans (in Baltimore, MD)

Chairman of the Board of Directors: Dave Tedesco

Chief Operating Officer: Paul Fishburn

Director of Nursing Resources: Victoria Sowards

Director of Business Development: Kara Anderson

### **By the Numbers:**

Passport Health Clinics: 258

- US- 241 clinics
- Canada- 13 clinics
- Mexico- 4 clinics

Passport Health Annual Revenue: \$100 million

*Note: Above numbers are based on all Passport Health clinics, including international locations.*

### **Services Offered:**

- [Travel Medicine](#) (vaccination, consultation)
  - [Corporate Wellness](#) (biometrics, flu, etc.)
  - [Travel Document Services](#) (passports, visas)
  - [Travel Insurance](#) (through partners)
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# **Frequently Asked Questions**

## **What is Passport Health?**

Passport Health is the largest and leading provider of travel medicine and immunization services in North America. With 250+ clinic locations, a commitment to first class medical care, and rigorously trained medical staff, Passport Health sets the immunization industry standard. Passport Health has leveraged its deep experience with travel medicine to service the vaccination, wellness, examination, and records management needs of Fortune 500 corporations, US government agencies, government contractors, universities, as well as small to medium sized businesses.

The company offers a variety of additional services including travel document acquisition and corporate wellness solutions (including biometric screenings and flu immunization).

If you have additional questions regarding what Passport Health does, please contact our media lead.

## **What is ‘travel medicine’?**

Travel medicine is the branch of medicine that deal with the prevention and management of health problems that may be faced while abroad. This field encompasses a variety of disciplines including infectious disease, immunology, tropical medicine, military and migration medicine, and high altitude physiology. It is typically divided into four main topic areas:

- Prevention (vaccination and travel advice)
- Assistance (repatriation and medical treatment of travelers)
- Situational medicine (cruise ship medicine, high-altitude medicine, expedition/excursion medicine)
- Access to health care during travel through travel insurance

Passport Health focuses on the prevention area of travel medicine by providing pre-travel consultations, vaccinations, and medications.

## **What are ‘travel vaccines’?**

Travel vaccines are any vaccination that is recommended to an individual before travel to a specific destination. The Centers for Disease Control, World Health Organization and other key players in global health have released vaccination recommendations for travelers to destinations throughout the world.

The [vaccinations](#) most often recommended for international travelers are:

- [Typhoid](#)
- [Yellow Fever](#)
- [Hepatitis A](#) and [Hepatitis B](#)
- [Rabies](#)
- [Routine Vaccinations](#)

## **What are ‘travel document services’?**

In addition to vaccinations, advice and medications, Passport Health also provides travel document services to its clients traveling to various parts of the world. These services include:

- Passport expediting
  - Assistance in obtaining visas
  - Visa expediting
  - Other related travel document services such as passport replacement and international driver’s licenses
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## **History of Passport Health**

Passport Health was founded in Baltimore, Maryland, in 1994 by Fran Lessans. Passport Health has a corporate ethos of providing first class medical care, top quality customer service, and agile solutions to market needs that has grown out of the deep medical background and entrepreneurial spirit of the company’s founder.

Fran recognized that there was a significant void in the travel medical services market in the early 1990s, and she sought to fill this gap. She developed a comprehensive travel health education program that soon allowed for the growth of the only nationwide network of travel medicine clinics.

Passport Health opened its first office in Baltimore, Maryland, in 1994. As one-stop shop for travel medicine services and education, travelers were able to get not only their vaccinations but also a complete destination-specific health consultation in one appointment.

It quickly became evident that there was demand for Fran’s business model outside of Baltimore, and, by the year 2000, Passport Health had opened 34 locations across 15 US states.

After the anthrax attack in 2001, Passport Health worked with the Centers for Disease Control and Prevention to administer antibiotics and vaccines to postal and tabloid workers from New Jersey to Florida who may have been exposed. Since that time, Passport Health has continued to work closely with the US Department of Defense and health departments throughout the world.

Today, the Passport Health clinic network has grown to more than 250 locations, and the company now specializes not only in travel vaccines, but also in onsite vaccination events, specialty physical exams, wellness services, and travel document assistance.

The company is one of the largest onsite flu clinic providers in the United States, providing flu vaccine to hundreds of thousands of employees from Fortune 500 companies as well as small and local businesses in all 50 states.

Most recently, Passport Health’s growth strategy has turned international with the opening of the first Passport Health clinic location in Toronto, Canada, and Mexico City, Mexico, in 2014. Both regions have grown to multiple clinics throughout their respective countries.

Passport Health continues to add new locations to its clinic network both domestically and overseas as well as new service offerings to retain its position of prominence in the travel medicine and health industries.