



The most evolved out-of-band solution helps feed long-term success story in foodservice industry



**SUGAR FOODS**  
CORPORATION

#### CUSTOMER PROFILE

Sugar Foods Corporation is a multinational food products company servicing all segments of the marketplace—foodservice, cash and carry, retail, specialty and international markets. Our products cover a broad range of consumer known brands to mainstream commodity items. We are proud of the fact that over 1,000 times a second someone in the US consumes a product that we make.

<http://www.sugarfoods.com>

#### Uplogix Benefits for Sugar Foods Corporation

With operations across the US and Mexico, Sugar Foods Corporation already realized the benefits of console servers. They upgraded their old console servers with Uplogix because of the additional value of the Uplogix platform. Some of the key reasons for the upgrade include:

- ▶ **Bare Metal Restore** | Occasionally gear just dies. Uplogix makes the process of installing replacement gear easier. A tech can cable up the new box the same way and Uplogix takes care of the rest.
- ▶ **Central Management** | From the NOC, network managers use the Uplogix Control Center to easily manage their entire deployment. With the graphical interface, it's easy to view status of remote sites as well as drill down to specific devices.
- ▶ **Secure Gateway** | Everyone cares about security. For Sugar Foods Corporation, the integration of Uplogix with TACACS drives powerful and granular authorization controls combined with detailed logging for compliance.
- ▶ **Modular Platform** | Uplogix offers Sugar Foods Corporation the ability to scale the number of managed devices as well as change components like the type of out-of-band connection.

#### A focus on the customer drives company for over sixty years in foodservice industry

Small IT group chooses Uplogix as next-gen out-of-band solution for managing corporate IT network spanning North America

Sugar Foods Corporation is a privately-held company founded in 1948. They began as a local bulk sugar distributor throughout the New York metro area. Today they have five locations across the U.S. and Mexico, and a portfolio of popular brands and products including sugars, stuffings, snacks and more.



Every second 1,000 people consume a product made by Sugar Foods Corporation... and Uplogix manages their network

## Sugar Foods Corporation updated their old console servers with the most evolved out-of-band solution

### Getting back up and running

Network equipment doesn't run forever. Often when a device has an issue not solved through basic troubleshooting, a replacement device is sent to the site and requires a skilled technician to bring it back online with the correct configurations. Sugar Foods Corporation uses the bare metal restore capabilities of Uplogix to make bringing a replacement device online as simple as swapping the cables. In the event of a bare metal restore, a new device plugged into the network is identified and has the defined OS and configuration installed automatically by Uplogix.

### Centralized control for distributed operations

Deployed in the NOC, the Uplogix Control Center delivers real-time monitoring and management capabilities, offering a unified view of what's occurring in Sugar Food Corporation's distributed infrastructure. As an element manager, the Control Center also serves as the gateway between Uplogix appliances in the network and existing IT management systems. The easy to use graphical interface lets administrators in the NOC schedule jobs and create custom rules.

### Secure access on a closed platform

Under normal circumstances, Uplogix integrates with Sugar Foods Corporation's multi-factor authentication mechanism, TACACS. Should connectivity be lost, Uplogix can failover to other AAA servers before falling back on cached authentication data to maintain authorized access. Also, Uplogix is a secure, closed appliance. The underlying Linux OS does not have root access, which eliminates threat vectors possible with traditional console servers.

### Modular platform for flexibility

Uplogix was designed as a modular platform, offering Sugar Foods Corporation the most flexibility to add console or Ethernet ports. The option slot also gives them the ability to choose the most convenient out-of-band option—anything from a cellular modem to a POTS line or a fiber card.



**ABOUT UPLOGIX //** Uplogix was founded on the observation that the problem with network management solutions is that they relied on the network itself to provide value. Uplogix operates independently of the network to deliver secure remote access, retrieve state and performance information, as well as reliably execute predefined tasks. We've deployed everywhere from the data centers of global financial institutions to remote energy production platforms, to the battlefield, as well as the branch office just down the street.

Uplogix is privately held and headquartered in Austin, Texas. For more information, please visit [www.uplogix.com](http://www.uplogix.com).

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