

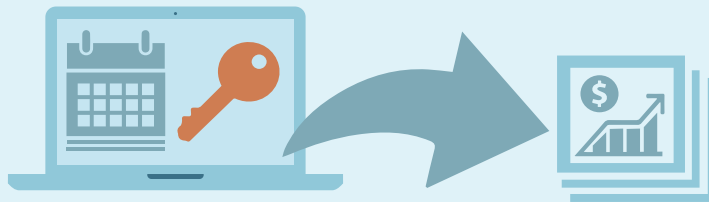
PEDIATRIC INTELLIGENCE



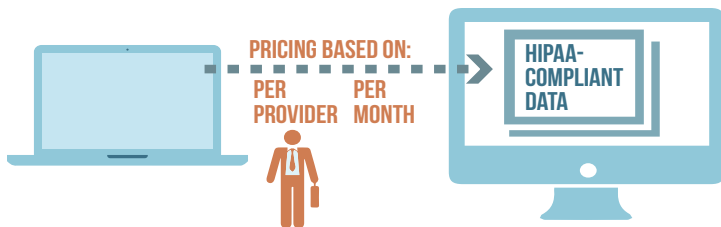
IT'S A NEW INTERACTIVE
ONLINE PORTAL
TO MONITOR
FINANCIAL ACTIVITY

Pediatric Management Institute (PMI) has developed an Online Business Intelligence solution designed for Pediatric practices and organizations provide their providers and management staff with an interactive online portal to monitor financial activity.

WHAT ARE THE PORTAL BENEFITS?



Using this portal, physicians are able to have web-based access to key financial ratios and monthly reports normally provided via paper from disparate data sources. This portal removes the administrative burden of coordinating the flow of such information.



AD HOC REPORTING
for all licensed users



VIEW PRACTICE CHARGES, PAYMENTS AND ADJUSTMENTS



REPORTING CAPABILITIES
Sorting by Provider, Carrier, Cost Center & PoS

VALUE PROPOSITION



PMI BELIEVES THAT THE **VALUE PROPOSITION** FOR PEDIATRIC ORGANIZATIONS IS **IMPRESSIVE.**



“The philosophy of this value proposition is that as individual physicians are able to effectively monitor their financial activity in an engaging manner, they will be incentivized to increase their financial performance.”

HOW DOES THE PORTAL WORK?



Practice or
Billing Firm
Computer
System

Individual
Practice Pay-
roll and Ac-
counts Pay-
able

PMI applies
algorithms
to prepare data for
presentation



100%
Web Based



Developed
for Pediatrics

Pediatric
Intelligence
portal serves
information to
end users including phy-
sicians and
practice
management



Ad Hoc
Reporting



Generated
monthly
reports



Interactive data filtering
and analysis

STANDARD FEATURES



WEB BASED SOLUTION

- Accessible From:
- Microsoft Internet Explorer
- Mozilla Firefox
- Google Chrome
- iPhone
- iPad



RBRVS STATISTICS

- Total wRVU's by Month
- Financial Activity per wRVU
- Claim Filing Statistics
- TAT for Claim Filing



SORT BILLINGS & REVENUE BY:

- Provider
- Insurance Carrier
- Date of Service
- Practice Cost Center
- Place of Service
- Date Claim Filed
- Date Claim Billed



ENCOUNTER / VISIT STATISTICS

- Total Encounters by Month, Quarter & Year
- Charges/Billings per Encounter
- Payments/Revenue per Encounter
- Contractual Adjustments per Encounter
- Well Visits by Age
- New Patient Visits
- Established Patient Visits



PROVIDER SUMMARY

- Financial Activity by Month
- Top 10 CPT Codes Billed
- Financial Activity by Carrier
- Sources of Patient Revenue
- Payor Mix Ratios
- Charges/Billings per Day
- Payments/Revenue per Day
- Financial Analysis by Specific Injectable
- Financial Activity by Carrier

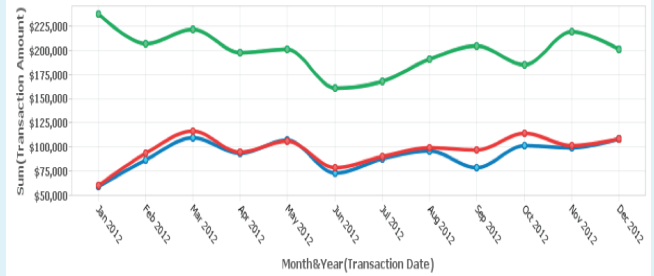


ACCOUNTS RECEIVABLE STATISTICS

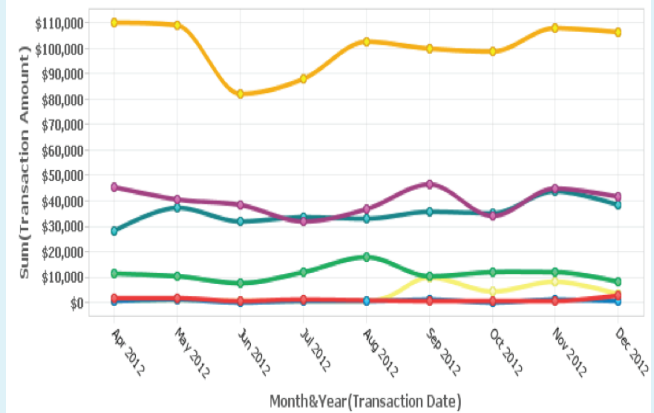
- Gross Collection Ratios
- Net Collection Ratios
- Credit Balances
- Amount per Provider
- Receivable Ratios
- Receivable Turnover
- Days in AR

SCREENSHOTS OF THE SYSTEM

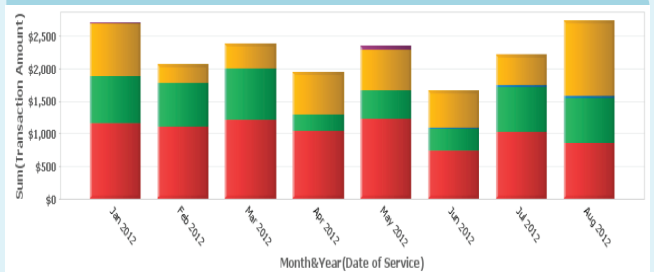
Charges, Payments and Adjustments by Month



Financial Activity by Carrier



Source of Patient Revenue by Month





PMI Demo Dashboard

- Overview
- YTD Compare**
- Summary
- Declining AR
- Provider Analysis
- Laboratory
- Vaccines
- Visits
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- Acme Reports
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- KPI's
- Patient Satisfaction

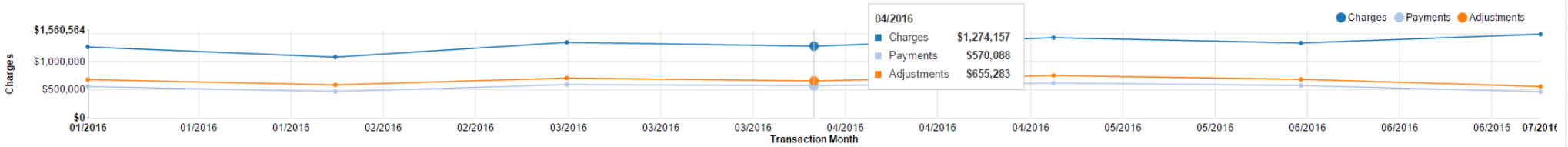
Page shows the YTD charges and payments compared to the past year.

YTD_Compare_2

| Service Provider | 2015 YTD Charges | 2016 YTD Charges | Charge Variance (\$) | Charge Variance (%) | 2015 YTD Payments | 2016 YTD Payments | Payment Variance (\$) | Payment Variance (%) |
|---------------------------|------------------|------------------|----------------------|---------------------|-------------------|-------------------|-----------------------|----------------------|
| Margaret Houlihan, NP | \$837,397 | \$840,365 | \$2,968 | 0.35% | \$400,837 | \$354,470 | \$-46,367 | -11.57% |
| Ginger Bayliss, NP | \$0 | \$222,227 | \$222,227 | 0.00% | \$0 | \$41,443 | \$41,443 | 0.00% |
| Dorthea Dix, NP | \$31,804 | \$31,163 | \$-641 | -2.01% | \$11,426 | \$11,737 | \$311 | 2.73% |
| BJ Honeycutt, MD | \$810,337 | \$846,926 | \$36,588 | 4.52% | \$384,178 | \$391,550 | \$7,372 | 1.92% |
| Jonathan Tuttle, MD | \$829,228 | \$801,945 | \$-27,283 | -3.29% | \$378,456 | \$336,013 | \$-42,443 | -11.21% |
| Calvin Spalding, MD | \$521,500 | \$469,488 | \$-52,013 | -9.97% | \$249,990 | \$223,748 | \$-26,242 | -10.50% |
| Hawkeye Pierce, MD | \$852,142 | \$828,181 | \$-23,961 | -2.81% | \$381,082 | \$351,976 | \$-29,106 | -7.64% |
| Trapper McIntyre, MD | \$714,143 | \$973,867 | \$259,723 | 36.37% | \$328,250 | \$397,469 | \$69,219 | 21.09% |
| Charles Winchester, MD | \$711,369 | \$942,148 | \$230,779 | 32.44% | \$341,942 | \$401,110 | \$59,167 | 17.30% |
| Oliver Harmon, MD | \$504,098 | \$449,517 | \$-54,581 | -10.83% | \$243,965 | \$193,701 | \$-50,264 | -20.60% |
| Horace Baldwin, MD | \$869,193 | \$810,509 | \$-58,685 | -6.75% | \$400,120 | \$334,587 | \$-65,533 | -16.38% |
| Crandell Clayton, MD | \$3,573 | \$789,527 | \$785,954 | 21,996.78% | \$1,197 | \$272,781 | \$271,584 | 22,696.30% |
| Florence Nightinggale, NP | \$577,430 | \$587,135 | \$9,705 | 1.68% | \$270,955 | \$262,854 | \$-8,101 | -2.99% |
| Frank Burns, MD | \$606,967 | \$601,748 | \$-5,219 | -0.86% | \$280,022 | \$265,636 | \$-14,386 | -5.14% |
| | \$7,869,184 | \$9,194,745 | \$1,325,562 | 16.84% | \$3,672,419 | \$3,839,075 | \$166,656 | 4.54% |

- Overview
- YTD Compare
- Summary**
- Declining AR
- Provider Analysis
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- Vaccines
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- Collection Rates
- Payor Analysis
- KPI's
- Patient Satisfaction

Page shows Charges, Payments & Adjustments by month. Hover mouse over the graph to see individual month values. Chart at bottom can be exported to Excel or saved as PDF.



CPA Activity Grid

Show 6 entries

| Transaction Month | Charges | Payments | Adjustments | Gross Collection | Net Collections |
|-------------------|-------------|-------------|-------------|------------------|-----------------|
| 07/2016 | \$1,486,251 | \$462,874 | \$556,678 | 31.14% | 49.79% |
| 06/2016 | \$1,329,985 | \$574,278 | \$683,364 | 43.18% | 88.81% |
| 05/2016 | \$1,425,107 | \$618,267 | \$752,258 | 43.38% | 91.89% |
| 04/2016 | \$1,274,157 | \$570,088 | \$655,283 | 44.74% | 92.12% |
| 03/2016 | \$1,340,776 | \$590,561 | \$706,135 | 44.05% | 93.05% |
| 02/2016 | \$1,079,242 | \$465,840 | \$585,002 | 43.16% | 94.25% |
| | \$9,194,745 | \$3,839,075 | \$4,617,677 | 293.91% | 605.94% |



PMI Demo Dashboard

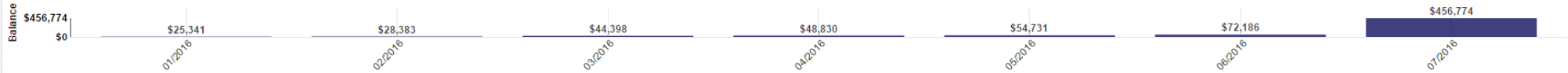
Filters: Date Range: Provider:

- Overview
- YTD Compare
- Summary
- Declining AR**
- Provider Analysis
- Laboratory
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The "Declining A/R" analysis is unique to PMI. Created internally, it is counter-intuitive to normal accounts receivable reports used in the medical industry.

Specifically, this report looks for all outstanding balances based on the Date of Service. This allows an organization to examine the amount of charges remaining on the accounts receivable by specific month.

For example, if the shown balance for the month of January 2015 shows \$2,000, this would mean that there is still \$2,000 to be paid or adjusted for services rendered in January of 2015.



Declining AR

| Service Month | Charges | Payments | Adjustments | Balance |
|---------------|-------------|-------------|-------------|-----------|
| 01/2016 | \$1,254,014 | \$535,406 | \$693,267 | \$25,341 |
| 02/2016 | \$1,086,320 | \$471,347 | \$586,590 | \$28,383 |
| 03/2016 | \$1,323,291 | \$594,724 | \$684,168 | \$44,398 |
| 04/2016 | \$1,205,361 | \$544,640 | \$611,891 | \$48,830 |
| 05/2016 | \$1,288,114 | \$571,278 | \$662,105 | \$54,731 |
| 06/2016 | \$1,302,218 | \$565,894 | \$664,137 | \$72,186 |
| 07/2016 | \$1,470,831 | \$459,884 | \$554,173 | \$456,774 |
| | \$8,930,149 | \$3,743,174 | \$4,456,332 | \$730,643 |

Filters: Date Range: Jan-2016 to Dec-2016 Provider: All

- Overview
- YTD Compare
- Summary
- Declining AR
- Provider Analysis**
- Laboratory
- Vaccines
- Visits
- E&M Distribution
- Acme Reports
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Page contains three reports:

Provider Summary Grid: By Service Provider, the charges and payments posted along with what percent of total amounts they are responsible for.

POS>Provider (Bottom Left Side): Shows the Charges and Payments by Place of service along with details of which service providers responsible for generating said activity.

Provider>PoS (Bottom Right Side): Shows the Charges and Payments by Service Provider along with details of which locations they worked at to generate said activity.

Provider Summary Grid

Show 6 entries

| Service Provider | Charges | % of Total Charges | Payments | % of Total Payments | Adjustments |
|-----------------------|--------------------|--------------------|--------------------|---------------------|--------------------|
| Margaret Houlihan, NP | \$840,365 | 9.14% | \$354,470 | 9.23% | \$411,171 |
| Ginger Bayliss, NP | \$222,227 | 2.42% | \$41,443 | 1.08% | \$169,994 |
| Dorthea Dix, NP | \$31,163 | 0.34% | \$11,737 | 0.31% | \$15,455 |
| BJ Honeycutt, MD | \$846,926 | 9.21% | \$391,550 | 10.2% | \$393,673 |
| Jonathan Tuttle, MD | \$801,945 | 8.72% | \$336,013 | 8.75% | \$403,282 |
| Calvin Spalding, MD | \$469,487 | 5.11% | \$223,748 | 5.83% | \$221,053 |
| Total | \$9,194,745 | 100% | \$3,839,075 | 100% | \$4,617,677 |

PoS>Provider

| PoS>Provider | Charges | Charge %age | Payments | Payment %age |
|---------------------------|-------------|-------------|-------------|--------------|
| All | \$9,194,745 | 100% | \$3,839,075 | 100% |
| After Hours Care | \$639,285 | 6.95% | \$170,904 | 4.45% |
| Charles Winchester, MD | \$39,181 | 0.43% | \$9,733 | 0.25% |
| Crandell Clayton, MD | \$162,555 | 1.77% | \$49,230 | 1.28% |
| Florence Nightinggale, NP | \$17,695 | 0.19% | \$5,408 | 0.14% |
| Frank Burns, MD | \$4,942 | 0.05% | \$1,444 | 0.04% |
| Ginger Bayliss, NP | \$219,131 | 2.38% | \$40,586 | 1.06% |
| Hawykeye Pierce, MD | \$12,440 | 0.14% | \$4,249 | 0.11% |
| Horace Baldwin, MD | \$30,595 | 0.33% | \$9,582 | 0.25% |
| Jonathan Tuttle, MD | \$36,668 | 0.4% | \$12,045 | 0.31% |
| Margaret Houlihan, NP | \$56,464 | 0.61% | \$18,756 | 0.49% |
| Oliver Harmon, MD | \$13,747 | 0.15% | \$5,073 | 0.13% |
| Trapper McIntyre, MD | \$45,867 | 0.5% | \$14,799 | 0.39% |
| Community Hospital 1 | \$74,630 | 0.81% | \$32,446 | 0.85% |
| BJ Honeycutt, MD | \$13,224 | 0.14% | \$5,517 | 0.14% |
| Charles Winchester, MD | \$2,911 | 0.03% | \$1,202 | 0.03% |
| Frank Burns, MD | \$1,290 | 0.01% | \$496 | 0.01% |
| Hawykeye Pierce, MD | \$16,968 | 0.18% | \$7,654 | 0.2% |
| Horace Baldwin, MD | \$27,882 | 0.3% | \$12,325 | 0.32% |
| Jonathan Tuttle, MD | \$7,429 | 0.08% | \$3,214 | 0.08% |
| Trapper McIntyre, MD | \$4,925 | 0.05% | \$2,038 | 0.05% |
| Community Hospital 2 | \$57,099 | 0.62% | \$19,375 | 0.5% |
| BJ Honeycutt, MD | \$2,576 | 0.03% | \$1,027 | 0.03% |
| Charles Winchester, MD | \$9,018 | 0.1% | \$3,213 | 0.08% |
| Frank Burns, MD | \$6,364 | 0.07% | \$1,580 | 0.04% |

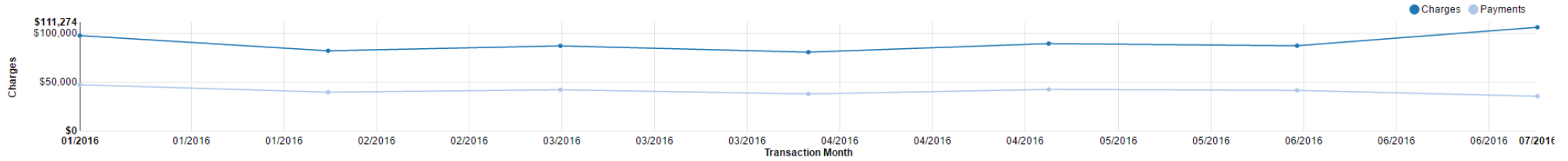
Provider>PoS

| Provider>PoS | Charges | Charge %age | Payments | Payment %age |
|---------------------------|-------------|-------------|-------------|--------------|
| All | \$9,194,745 | 100% | \$3,839,075 | 100% |
| BJ Honeycutt, MD | \$846,926 | 9.21% | \$391,550 | 10.2% |
| Community Hospital 1 | \$13,224 | 0.14% | \$5,517 | 0.14% |
| Community Hospital 2 | \$2,576 | 0.03% | \$1,027 | 0.03% |
| Community Hospital 3 | \$14,242 | 0.15% | \$5,530 | 0.14% |
| Main Office | \$646,990 | 7.04% | \$306,814 | 7.99% |
| Satellite Office | \$169,893 | 1.85% | \$72,663 | 1.89% |
| Calvin Spalding, MD | \$469,488 | 5.11% | \$223,748 | 5.83% |
| Main Office | \$469,488 | 5.11% | \$223,748 | 5.83% |
| Charles Winchester, MD | \$942,148 | 10.25% | \$401,110 | 10.45% |
| After Hours Care | \$39,181 | 0.43% | \$9,733 | 0.25% |
| Community Hospital 1 | \$2,911 | 0.03% | \$1,202 | 0.03% |
| Community Hospital 2 | \$9,018 | 0.1% | \$3,213 | 0.08% |
| Community Hospital 3 | \$16,892 | 0.18% | \$5,518 | 0.14% |
| Main Office | \$76,406 | 0.83% | \$29,921 | 0.78% |
| Satellite Office | \$797,741 | 8.68% | \$351,523 | 9.16% |
| Crandell Clayton, MD | \$789,527 | 8.59% | \$272,781 | 7.11% |
| After Hours Care | \$162,555 | 1.77% | \$49,230 | 1.28% |
| Main Office | \$1,015 | 0.01% | \$414 | 0.01% |
| Satellite Office | \$625,957 | 6.81% | \$223,136 | 5.81% |
| Dorthea Dix, NP | \$31,163 | 0.34% | \$11,737 | 0.31% |
| Satellite Office | \$31,163 | 0.34% | \$11,737 | 0.31% |
| Florence Nightinggale, NP | \$587,135 | 6.39% | \$262,854 | 6.85% |
| After Hours Care | \$17,695 | 0.19% | \$5,408 | 0.14% |
| Main Office | \$430,238 | 4.68% | \$199,482 | 5.2% |

Administration **Drugs**

The Vaccines page is divided into two parts: Administration Fees and Drug/Vaccine Fees. To see the financial activity for each vaccine CPT code, please click on the "Drugs" tab.

This page contains the charges and payments related to vaccine administration fees only. Top graph shows the activity by month (hover over chart to see individual month values). Grid at the bottom contains the details of vaccine administration fees that can be exported to Excel or PDF

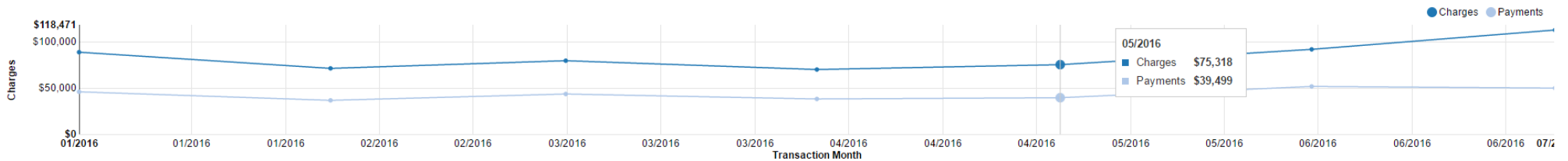


Vaccine Administration Grid

| CPT Code | CPT Description | CPT Units | Unit %age | Charges | Charge %age | Payments | Payment %age |
|----------|------------------------------|-----------|-----------|-----------|-------------|-----------|--------------|
| 90460 | Im admin 1st/only component | 10,201 | 68.8% | \$508,250 | 80.69% | \$246,867 | 85.57% |
| 90461 | Im admin each addl component | 4,464 | 30.11% | \$116,130 | 18.44% | \$38,092 | 13.2% |
| 90471 | Immunization admin | 121 | 0.82% | \$4,235 | 0.67% | \$3,003 | 1.04% |
| 90472 | Immunization admin each add | 35 | 0.24% | \$1,050 | 0.17% | \$441 | 0.15% |
| 90473 | Immune admin oral/nasal | 5 | 0.03% | \$208 | 0.03% | \$68 | 0.02% |
| 90474 | Immune admin oral/nasal addl | 1 | 0.01% | \$30 | 0% | \$13 | 0% |
| | | 14,827 | 100% | \$629,903 | 100% | \$288,484 | 100% |

Administration **Drugs**

This page contains the charges and payments related to vaccine drugs only. Top graph shows the activity by month (hover over chart to see individual month values). Grid at the bottom contains the details of vaccinatedrug fees that can be exported to Excel or PDF



Vaccine Drug Grid

| CPT Code | CPT Description | CPT Units | Unit %age | Charges | Charge %age | Payments | Payment %age |
|----------|------------------------------|-----------|-----------|-----------|-------------|----------|--------------|
| 90700 | Dtap vaccine < 7 yrs im | 1,454 | 14.02% | \$42,655 | 7.23% | \$13,831 | 4.53% |
| 90713 | Poliovirus ipv sc/im | 1,147 | 11.06% | \$42,761 | 7.25% | \$13,347 | 4.37% |
| 90670 | Pcv13 vaccine im | 1,096 | 10.57% | \$92,064 | 15.61% | \$61,871 | 20.27% |
| 90648 | Hib prp-t vaccine 4 dose im | 1,095 | 10.56% | \$31,513 | 5.34% | \$12,009 | 3.93% |
| 90633 | Hepa vacc ped/adol 2 dose im | 809 | 7.8% | \$36,964 | 6.27% | \$9,326 | 3.05% |
| 90649 | 4vhpv vaccine 3 dose im | 762 | 7.35% | \$106,368 | 18.04% | \$71,109 | 23.29% |
| 90680 | Rv5 vacc 3 dose live oral | 721 | 6.95% | \$39,360 | 6.67% | \$21,915 | 7.18% |
| 90744 | Hepb vacc 3 dose ped/adol im | 652 | 6.29% | \$21,008 | 3.56% | \$6,209 | 2.03% |



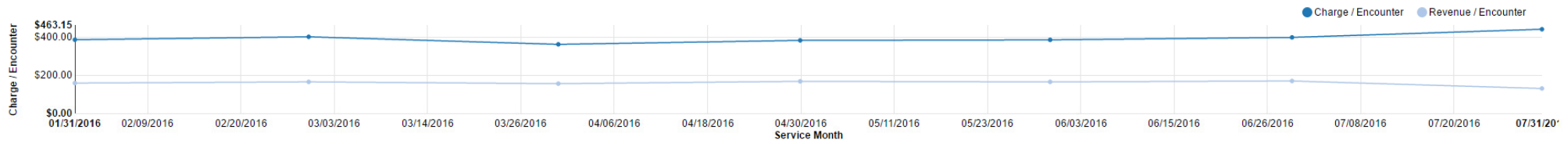
PMI Demo Dashboard

Filters: Date Range: Provider:

- Overview
- YTD Compare
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- EM Distribution
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Per Encounter Visit Summary

This page shows the charge and revenue per visit. The grid at the bottom of this page allows one to see the variance by service provider to possibly identify outliers to understand why they may be performing better or worse than their peers.



Visit Charge and Revenue Grid

| Service Provider | Charge / Encounter | Revenue / Encounter |
|------------------------|--------------------|---------------------|
| Margaret Houlihan, NP | \$356.08 | \$150.69 |
| Ginger Bayliss, NP | \$495.72 | \$136.34 |
| Dorthea Dix, NP | \$483.77 | \$184.69 |
| BJ Honeycutt, MD | \$370.92 | \$172.65 |
| Jonathan Tuttle, MD | \$375.67 | \$155.80 |
| Calvin Spalding, MD | \$382.33 | \$180.48 |
| Hawykeye Pierce, MD | \$384.92 | \$161.91 |
| Trapper McIntyre, MD | \$368.59 | \$151.52 |
| Charles Winchester, MD | \$359.01 | \$158.35 |
| Oliver Harmon, MD | \$382.85 | \$166.29 |
| Horace Baldwin, MD | \$397.09 | \$163.21 |
| Crandell Clayton, MD | \$455.85 | \$163.26 |



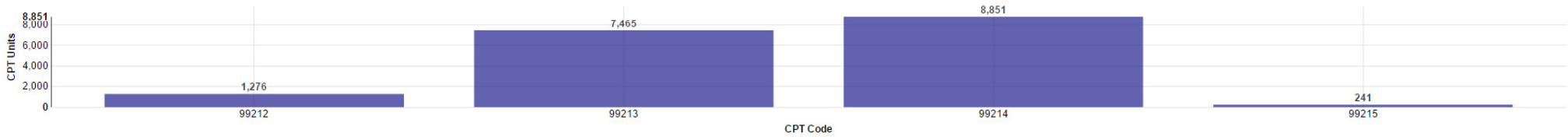
PMI Demo Dashboard

Filters: Date Range: Provider:

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Impact Analysis Provider Breakdown

This page is the first of two pages to examine the established visit coding distribution. This page allows the user to measure the financial impact of not following generally accepted distribution of 99212 - 99215 based on the individual CPT code's actual reimbursement. Filters at the top allow the user to measure the impact by service provider.



CPT Distribution Grid

| CPT Code | CPT Units | %age of Units | Actual Payments | Payments / Unit | Ideal %age | Ideal Units | Reallocated Payments | Impact |
|----------|-----------|---------------|-----------------|-----------------|------------|-------------|----------------------|------------|
| 99212 | 1,276 | 7.16% | \$46,470 | \$36.42 | 2.5% | 446 | \$16,236 | \$-30,234 |
| 99213 | 7,465 | 41.86% | \$531,499 | \$71.20 | 45% | 8,025 | \$571,360 | \$39,861 |
| 99214 | 8,851 | 49.63% | \$848,662 | \$95.88 | 40% | 7,133 | \$683,954 | \$-164,708 |
| 99215 | 241 | 1.35% | \$29,824 | \$123.75 | 12.5% | 2,229 | \$275,852 | \$246,029 |
| | 17,833 | | \$1,456,455 | | | 17,833 | \$1,547,402 | \$90,947 |

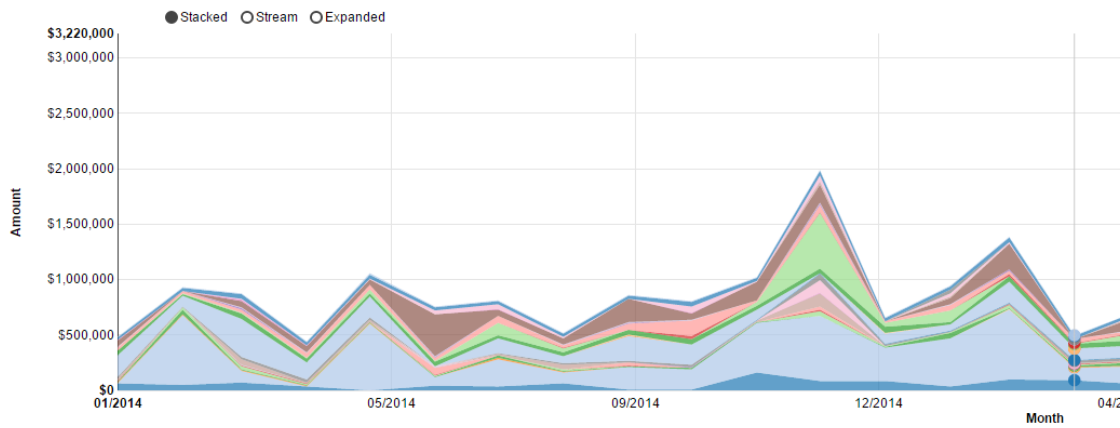
| Service Provider | Units | 99212 Units | 99213 Units | 99214 Units | 99215 Units | 99212 %age | 99213 %age | 99214 %age | 99215 %age |
|--------------------------|--------|-------------|-------------|-------------|-------------|------------|------------|------------|------------|
| Margaret Houlihan, NP | 1,806 | 277 | 819 | 705 | 5 | 15.34% | 45.35% | 39.04% | 0.28% |
| Ginger Bayliss, NP | 486 | 0 | 112 | 369 | 5 | 0.00% | 23.05% | 75.93% | 1.03% |
| Dorthea Dix, NP | 66 | 0 | 0 | 42 | 24 | 0.00% | 0.00% | 63.64% | 36.36% |
| BJ Honeycutt, MD | 1,511 | 64 | 683 | 757 | 7 | 4.24% | 45.20% | 50.10% | 0.46% |
| Jonathan Tuttle, MD | 1,651 | 31 | 1,058 | 558 | 4 | 1.88% | 64.08% | 33.80% | 0.24% |
| Calvin Spalding, MD | 863 | 22 | 422 | 412 | 7 | 2.55% | 48.90% | 47.74% | 0.81% |
| Hawkykeye Pierce, MD | 1,550 | 102 | 795 | 627 | 26 | 6.58% | 51.29% | 40.45% | 1.68% |
| Trapper McIntyre, MD | 2,023 | 350 | 614 | 1,044 | 15 | 17.30% | 30.35% | 51.61% | 0.74% |
| Charles Winchester, MD | 1,846 | 184 | 686 | 939 | 37 | 9.97% | 37.16% | 50.87% | 2.00% |
| Oliver Harmon, MD | 886 | 30 | 472 | 376 | 8 | 3.39% | 53.27% | 42.44% | 0.90% |
| Horace Baldwn, MD | 1,431 | 74 | 638 | 698 | 21 | 5.17% | 44.58% | 48.78% | 1.47% |
| Crandell Clayton, MD | 1,492 | 19 | 273 | 1,151 | 49 | 1.27% | 18.30% | 77.14% | 3.28% |
| Frank Burns, MD | 1,134 | 83 | 434 | 586 | 31 | 7.32% | 38.27% | 51.68% | 2.73% |
| Florence Nightingale, NP | 1,088 | 40 | 459 | 587 | 2 | 3.68% | 42.19% | 53.95% | 0.18% |
| | 17,833 | 1,276 | 7,465 | 8,851 | 241 | 7.16% | 41.86% | 49.63% | 1.35% |

Filters: Date Range: Jan-2016 to Dec-2016 Provider: All

- Overview
- YTD Compare
- Summary
- Declining AR
- Provider Analysis
- Laboratory
- Vaccines
- Visits
- E&M Distribution
- Acme Report
- Collection Rates
- Payor Analysis
- KPI's
- Patient Satisfaction

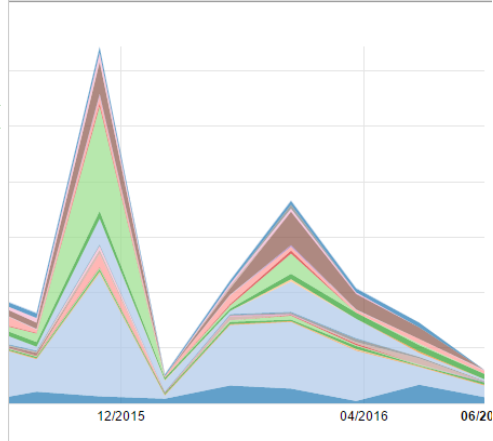
Operating Expenses (Non Payroll) Shareholder Expense

Expenses_Operating_Chart



Expenses_Operating_Crosstab

| 04/2015 | |
|-------------------------------------|-----------|
| 760 Utilities | \$7,000 |
| 754 Telephone Expense | \$28,000 |
| 745 Storage | \$0 |
| 743 CME/Conventions | \$0 |
| 742 Repairs | \$0 |
| 741 Gifts | \$0 |
| 740 Rent Expense | \$0 |
| 737 Postage | \$0 |
| 736 Payroll Processing | \$0 |
| 734 Office Supplies | \$35,000 |
| 732 Legal Fees | \$7,000 |
| 730 Computer Support & Service Cont | \$0 |
| 728 Cleaning and Maintenance | \$42,000 |
| 727 Licenses | \$0 |
| 724 Interest Expense | \$0 |
| 723 Insurance Expense | \$105,000 |
| 721 Credit Card Fees | \$7,000 |
| 719 Dues and Subscriptions | \$21,000 |
| 718 Depreciation Expense | \$0 |
| 717 Contributions | \$0 |
| 716 Computer Supplies | \$7,000 |
| 715 Credit Card Expense | \$0 |
| 713 Bank Service Charges | \$0 |
| 712 Electronic Billing Expenses | \$0 |
| 711 Amortization | \$0 |
| 710 Answering Service | \$7,000 |
| 707 Advertising | \$7,000 |
| 706 Professional Fees | \$14,000 |
| 604 Travel & Entertainment | \$0 |
| 503 Equipment Leasing | \$7,000 |
| 502 Vaccines | \$112,000 |
| 501 Medical Supplies | \$91,000 |



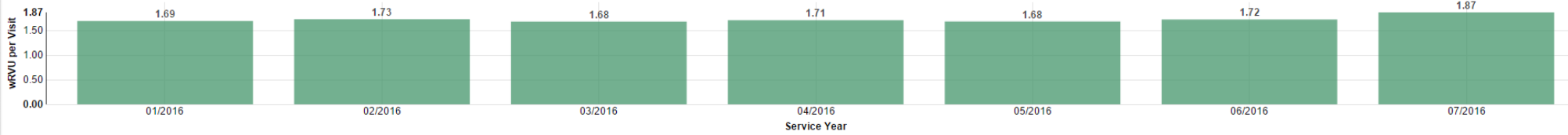
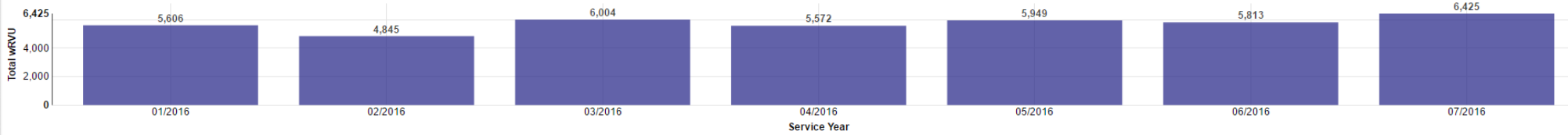


PMI Demo Dashboard

Filters: Date Range: Provider:

- Overview
- YTD Compare
- Summary
- Declining AR
- Provider Analysis
- Laboratory
- Vaccines
- Visits
- E&M Distribution
- Acme Reports
- Expenses
- wRVU
- CPT Analysis
- Collection Rates
- Payor Analysis
- KPI's
- Patient Satisfaction

For continuity purposes, all RVU's calculated based on 2017 Medicare fee schedule released November 2, 2016.



wRVU by Month Grid

| Service Year | Total wRVU |
|--------------|------------|
| 01/2016 | 5,606 |
| 02/2016 | 4,845 |
| 03/2016 | 6,004 |
| 04/2016 | 5,572 |
| 05/2016 | 5,949 |
| 06/2016 | 5,813 |
| 07/2016 | 6,425 |

wRVU Crosstab by Month

| Service Month | Service Year | Total wRVU |
|---------------|--------------|------------|
| 2016 | | |
| January | 2016 | 5,606 |
| February | 2016 | 4,845 |
| March | 2016 | 6,004 |
| April | 2016 | 5,572 |
| May | 2016 | 5,949 |
| June | 2016 | 5,813 |
| July | 2016 | 6,425 |
| | 2016 | 40,214 |

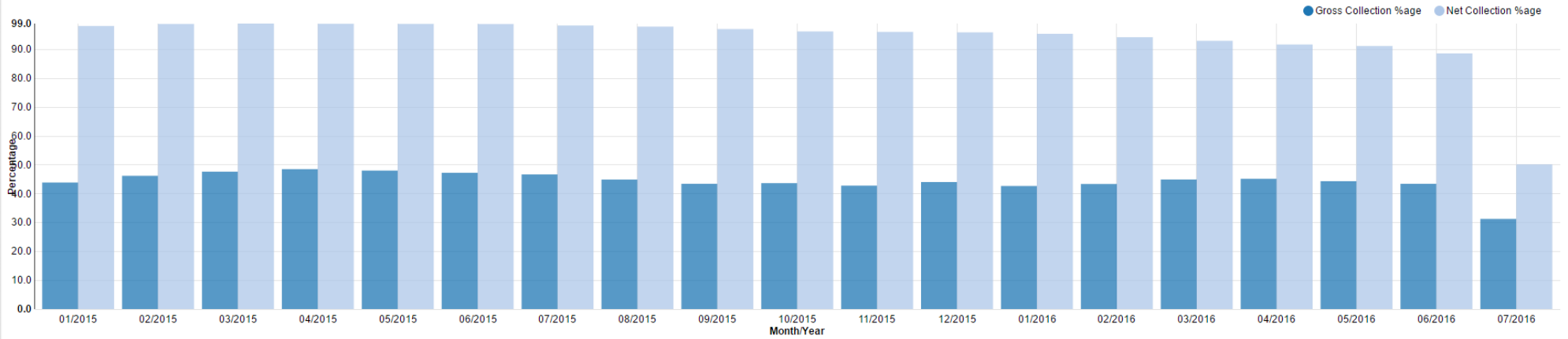


PMI Demo Dashboard

Filters: Date Range: Provider:

- Overview
- YTD Compare
- Summary
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- Provider Analysis
- Laboratory
- Vaccines
- Visits
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- Acme Reports
- Expenses
- wRVU
- CPT Analysis
- Collection Rates**
- Payor Analysis
- KPI's
- Patient Satisfaction

KPI_Collection_Rates



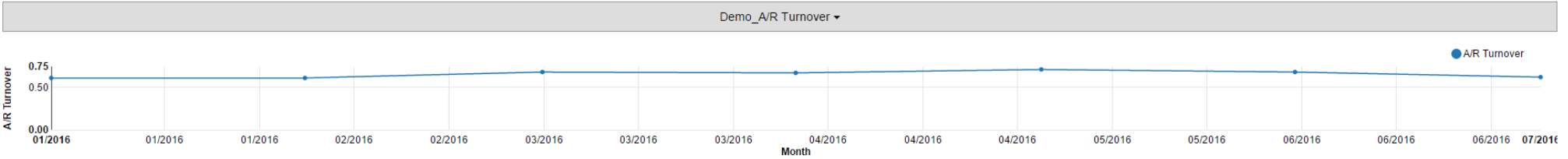
KPI_Collection_Rates_Grid

| Service Month | Service Year | | | |
|---------------|-----------------------|---------------------|-----------------------|---------------------|
| | 2015 | | 2016 | |
| | Gross Collection %age | Net Collection %age | Gross Collection %age | Net Collection %age |
| January | 43.89% | 98.20% | 42.70% | 95.48% |
| February | 46.23% | 98.89% | 43.39% | 94.32% |
| March | 47.66% | 99.04% | 44.94% | 93.05% |
| April | 48.53% | 98.96% | 45.18% | 91.77% |
| May | 48.03% | 98.92% | 44.35% | 91.26% |
| June | 47.28% | 98.88% | 43.46% | 88.69% |
| July | 46.70% | 98.37% | 31.27% | 50.17% |
| August | 44.92% | 97.99% | | |
| September | 43.46% | 97.14% | | |
| October | 43.68% | 96.31% | | |
| November | 42.81% | 96.15% | | |
| December | 44.05% | 95.98% | | |

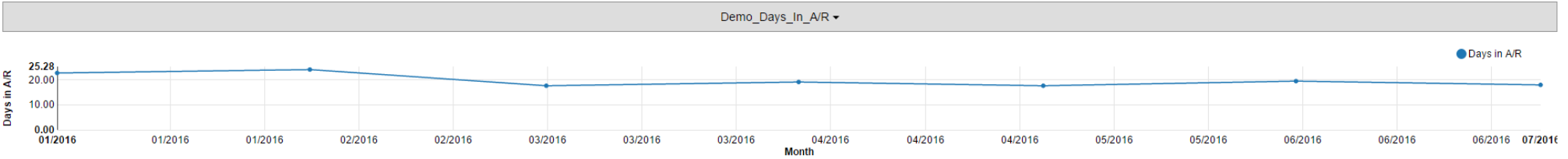
Filters: Date Range: Provider:

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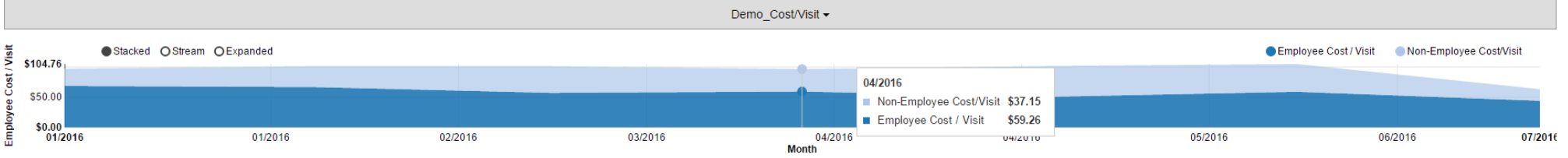
This shows your collections for a given period compared to your total accounts receivable balance.



This widely-used metric provides a number showing the practice or provider accounts receivable balance compared to your practice or provider daily charges.



Shows estimated cost per visit based on revenue posted and expenses paid during a given month.



Quick view of your charges and revenue generated divided by number of visits during the month.

