

5th Oleochemicals Outlook

23-24 August 2017
Yogyakarta, Indonesia
Grand Aston Yogyakarta

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Day One - Wednesday, August 23rd

08:00 Morning Registrations & Refreshment

09:00 Chairman's Welcome & Introduction

09:10 GLOBAL ECONOMIC OUTLOOK

- US economic forecast under new administration
 - Emerging markets growth projections
 - China & India's economic reforms & its impact on Asia
 - Regional currencies trends
- Dr. Adrian Panggabean, Chief Economist - Treasury and Capital Market
PT Bank CIMB Niaga Tbk*

09:40 GLOBAL OLEOCHEMICALS MARKET TRENDS

- Current demand/supply forecast – Asia, US, Latin America and Europe
 - Raw materials cost comparison & its competitiveness
 - Explore ways/innovations to extract higher margins for oleo value chain
- Dr. Julian Conway McGill, Head of South East Asia
LMC International Ltd*

10:10 Discussion followed by Networking Refreshment

10:40 EVIDENCING IMPACT ON SUSTAINABILITY AGENDA – ONE STEP AT A TIME

- New age of Sustainability agenda – digital tractability
 - Sustainability vs. big data – why does it matters?
 - Emery Oleochemicals' ways – collaborative approach
- Ramesh Kana, Group CEO
Emery Oleochemicals*

11:10 SUSTAINABLE & STRATEGIC SOURCING STRATEGY – JNJ'S PERSPECTIVE

- The evolving trends in the consumer goods industry and the need for sourcing strategies to adapt and evolve
 - How the industry can build win-win partnerships with suppliers to build and foster new value propositions for customers
 - The importance of thinking end-to-end and driving value through various other levers apart from price
- S. Sri Saravanan (Sri), GSO Oleochemicals - Source Lead Baby Value Stream
Johnson & Johnson Pte Ltd*

11:40 IMPLEMENTING SUSTAINABILITY IN THE PALM VALUE CHAIN

- Improving transparency along the value chain

12:10 Discussion followed by Networking Lunch

13:40 Chairman's Introduction

13:45 ASIA'S PALM OIL MARKET OUTLOOK & TRENDS

- Regional biofuels mandate on palm oil market
 - Value additions in palm oil to drive margins
 - Demand/supply projections & capacities updates
 - Trade flow & market trends
- Chris De Lavigne, Principal – Strategy
KPMG Services Pte Ltd*

14:15 AFRICA'S PALM OIL & DERIVATIVES GROWTH TRENDS

- Palm oil supply/demand outlook
 - Developing downstream value chain & challenges
 - Key growth markets & projections for the next 3 years
 - Emerging Africa – how big will it be?
- Ranveer Singh Chauhan, Managing Director & CEO, Palm & Natural Rubber
Olam International Limited*

14:45 INDONESIA BIODIESEL INDUSTRY DEVELOPMENT & CHALLENGES

- Supply/demand growth outlook
 - Government's policy to support the biodiesel industry & B20 progress status
 - Impact of biodiesel subsidy reduction on the industry
 - Challenges and opportunities moving forward
- Paulus Tjakrawan, Chairman
Indonesian Association of Biofuel Producers (APROBI)*

15:15 Discussion followed by Networking Refreshment

15:45 OLEOCHEMISTRY AND DERIVATIVES IN THE LUBRICANTS MARKET AND VARIOUS OTHER MARKETS

- Uses of natural oils, oleochemicals, esters in Lubricants (fuels, engines, coolants, industrial, grease)
- Drivers, legislation and trends in bio-degradable Lubricants

- Value proposition and challenges to bio-degradable Lubricants
- Insights into various other markets like Home Personal Care and others for green renewable ingredients

*How Choon Wai, Deputy General Manager for
Global Amines Company
Senior Manager
Wilmar International Limited*

16:15 INDIA'S PERSONAL CARE INDUSTRY TRENDS & OPPORTUNITIES

- Demand/supply projections
 - Changing consumer lifestyle on product choices/growth trends
 - Evolving raw materials trends
 - Opportunities and challenges
- Jerard Kumar, General Manager - Purchase
CavinKare Pvt. Ltd.*

16:45 ASIA SURFACTANTS MARKET OUTLOOK & TRENDS

- Demand/supply projections
- Crude oil price volatility and its impact on producers' margins
- Shifting trend towards bio surfactants & dynamics in the Alkoxylates markets
- Key growth drivers, regions and applications

17:15 Discussion followed by End of Day One

17:30 - 18:30

Networking Reception for all speakers and delegates

Day Two - Thursday, August 24th

09:00 Chairman's Introduction

09:05 CHINA'S GLYCERINE MARKET TRENDS & DIRECTIONS

- China's glycerine production
 - China's glycerine import
 - China's glycerine demand and its main downstream applications
 - Glycerine price movement and market prognosis
- Fred Wang, Managing Director
HBI (China) Co., Ltd*

Program details published herein are confirmed as at 21/06/2017.
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09:35 DEVELOPMENT OF BIOCHEMICAL PRODUCTION VIA GLYEROL/BIO MASS

- Feedstock, economics & technology evaluation
 - Update on commercialization of biochemical production in Malaysia
- Ken Richards, Managing Director
Leaf Resources Limited*

10:05 INTEGRATED R&D IN OLEOCHEMICALS – FROM BENCH TO INDUSTRIAL SCALE

*Ralf Lange, CEO/ Owner
Inventa Technologies (S) Pte Ltd*

10:35 Discussion followed by Networking Refreshment

11:10 PHILIPPINES COCO-OLEO INDUSTRY PROSPECTS

- Coconut oil market outlook & demand drivers
 - Oleochemical economics
- Marco Reyes, CEO
HanCole Corporation*

11:40 CHOOSING A TECHNOLOGY PROVIDER FOR A SUCCESSFUL OLEOCHEMICAL PLANT

- What should be considered when engaging outside technology providers?
 - Determining in-house know-how, experience and resource gaps
 - Specifying battery limits and scope of supply
 - Evaluating and matching vendor capabilities
 - Review of typical project timeline and potential problem areas
- Simon Beer, CEO / Director Sales & Marketing
Buss ChemTech AG*

12:10 Final Discussion followed by Closing Lunch

13:45 End of Conference

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