



headquarters

*111 Canfield Ave., Unit B3
Randolph, NJ 07869*

*toll-free: 866.9ENVIRO
direct: 973.252.6700
fax: 973.252.1176*

FOR IMMEDIATE RELEASE

contact: Jake Wells, Director of Marketing, publicrelations@envirosight.com

Envirosight Acquires MyTana Manufacturing.

RANDOLPH, NJ—*August 6, 2017*— Envirosight, a leading provider of sewer inspection and rehab technology, completed the acquisition of MyTana Manufacturing in an all-cash deal on July 31. MyTana, headquartered in St. Paul, MN, is a major manufacturer and distributor of cleaning, maintenance and inspection tools for the plumber and drain cleaning markets. Going forward, MyTana will continue providing its plumber customers with the professional-grade tools they depend on to stay productive and profitable, while leveraging Envirosight’s expertise to expand its channels to market, diversify its marketing communications, and evolve the technology platform for its inspection products.

“At Envirosight, we’ve been fortunate to enjoy exceptional organic growth since our inception 15 years ago,” says Richard Lindner, President of Envirosight. “With revenue increasing more than 20% annually in recent years, we now have the means to fund additional expansion through acquisition of companies in kindred markets—ones that share our commitment to innovation and market-leading service and support. The fit and timing couldn’t have been better; MyTana’s fundamentals were extremely solid, so we pushed to complete this deal in under four months.”

Headquartered in Randolph, NJ, Envirosight has built the world’s leading brands for sewer inspection crawlers, zoom survey cameras and video nozzles—tools cities depend on to understand their sewer infrastructure. The company also maintains the industry’s most extensive service and support network, with more than 20 locations in North America alone.

“MyTana had several suitors, but Envirosight was the clear choice for us,” says Jock Donaldson, President of MyTana. “They’re a company that started with a simple vision and succeeded through hard work, attention to detail, and a commitment to delighting customers. They also understand that relentless growth is the key to capturing the market—size simply gives you the resources to accomplish greater things. I’m excited to watch MyTana grow with the benefit of Envirosight’s expertise and investment.”

MyTana joins Pipeline Renewal Technologies, a supplier of sewer rehab technologies to municipal contractors, in the growing family of Envirosight companies. Although Donaldson will be retiring from his role as president by end of year, MyTana General Manager Dale Graber will stay on with the company, and will join the Envirosight management team. Continuity of the MyTana brand, facilities, products and customer service standards will be a point of emphasis throughout the transition.

About Envirosight LLC

Randolph, New Jersey-based Envirosight, LLC provides video pipeline inspection solutions to municipalities, contractors, departments of transportation, and civil/environmental engineers. Envirosight is committed to ongoing innovation,



headquarters

*111 Canfield Ave., Unit B3
Randolph, NJ 07869*

toll-free: 866.9ENVIRO

direct: 973.252.6700

fax: 973.252.1176

delivering products that enhance user productivity and inspection detail. Envirosight serves customers through a trained network of regional sales partners who deliver localized support and expertise with rapid turnaround. All Envirosight technical employees hold NASSCO PACP certification. Visit Envirosight online at www.envirosight.com

###