



## **Talia offers new C-Band services to The Americas Region**

(Washington, USA) – 18 September 2017 - Talia International Inc., a leading communications solutions provider serving the Middle East, Africa, Europe and the Americas, today announced new C-Band services covering Latin America, the Caribbean and the United States.

This additional service utilizes the SES-4 satellite at 22°W and connects to the Talia MPLS network via the recently acquired iDirect hub located at COMSAT's Southbury, Connecticut Teleport.

In addition, the new partnership with COMSAT, Inc. will provide teleport facilities to Talia's existing Ku-band services running on the Eutelsat 113 WA satellite. With both C and Ku-Band services, customers will now benefit from greater choice and coverage.

Joel Allen, Managing Director of Talia International, who announced the new agreement added "The expansion of our platform to cover the Americas using SES-4 and iDirect's 'iQ series ready' hub extends our capabilities and further supports our new affiliate, Talia Caribe Inc, in Guyana. I am delighted that this new partnership with COMSAT will allow us to further leverage their infrastructure with Talia's go-to market strategy".

"In the past, customers would come to COMSAT to connect equipment at multiple locations via satellite using our teleports. Today, the teleports do so much more. They act as a network node, data center, meet-me point and customer support center. They are no longer a place where satellite engineers focus on antennas, RF, baseband and facilities. Today's teleports are now an extension of the customer's business ensuring they are securely connected when needed. Our Partnership with Talia is a perfect fit for this new way of thinking." said Chris Faletra, Director of Teleport Sales for COMSAT.

### **About TALIA**

Talia is a market-leading teleport, satellite and terrestrial network operator and systems integrator; providing global ICT solutions that allow enterprises to thrive. Our hybrid infrastructure supports international businesses with connectivity wherever and whenever they need it.

With headquarters in the UK, Talia owns and operates their teleport facility in Germany. With international offices across the Middle East, Africa, South Asia, Europe, North and South America, Talia is ideally positioned to meet the growing demand of today's global market.

### **About COMSAT**

COMSAT, Inc. is a leading operator of customized, secure end-to-end satellite communications services. We deliver a full portfolio of fixed satellite solutions (C-Band, Ku-Band, Ka-Band, X-Band and UHF), mobile satellite solutions (Inmarsat, Thuraya and Iridium) to aeronautical, land-mobile and maritime users in multiple markets, including U.S. government and military, global governments, educational institutions and commercial maritime. COMSAT owns and operates two teleports located in Southbury, CT and Santa Paula, CA that provide various teleport and data center services to commercial, government and educational institutions world-wide including end to end connectivity, co-location and research efforts, critical data backup and recovery, satellite and terrestrial network data center, cloud and cybersecurity services.

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