











Representative Transaction Experience




Strategic Sales of Healthy Companies:

 <p>REX Electric</p> <p>\$120M-revenue electrical install, maintenance & repair service provider sold to niche strategic buyer uncovered by Ravinia's exhaustive research process.</p>	 <p>FRCT</p> <p>Chem-engineering firm specializing in wood treatments with significant IP sold to publicly traded lumber company, realizing significant strategic value via sale price.</p>	 <p>FibreCraft</p> <p>Importer of non-electric toys which Ravinia helped prepare for market by implementing profitability improvements before selling to a family office buyer.</p>	 <p>Seigle's Cabinet Center</p> <p>Multi-location distributor of kitchen & bathroom cabinets serving both consumers & professional homebuilders sold to industry-leading strategic buyer.</p>
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Non-Bankruptcy Sales of Distressed Companies:

 <p>Employment Plus</p> <p>\$350M-revenue staffing company avoided bankruptcy through a sale for which Ravinia was recognized with M&A Advisor's Top Deal Maker of the Year Award.</p>	 <p>QRS Recycling</p> <p>Ravinia first sold one location for this recycling operation then, based on that success, was later retained by a court-appointed Receiver to sell the rest of the business.</p>	 <p>Medivative Technologies</p> <p>Manufacturer of electronics serving the healthcare sector sold in under 75 days following the loss of its largest customer which had accounted for 50% of all revenues.</p>	 <p>Rotation Dynamics</p> <p>\$150M-revenue manufacturer of industrial printer parts. All assets were sold to two of its competitors by way of separate, simultaneous transactions.</p>
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Chapter 11, Section 363 Bankruptcy Auction Sales:

 <p>Cycle Force Group</p> <p>Bicycle importer & assembler sold to an international strategic buyer in a 363-auction sale which closed within 75 days of Ravinia's retention by the bankruptcy court.</p>	 <p>Fauser Energy Resources</p> <p>\$500M-revenue oil & gas conglomerate, for which Ravinia sold a subsidiary, Fauser Oil Co., Inc to a major agricultural co-op in a highly competitive 363 auction.</p>	 <p>Brow Art 23</p> <p>Nation's largest eyebrow-threading retailer sold in a 363 auction which incorporated a stalking horse bidder to ensure an acceptable baseline level of proceeds.</p>	 <p>Blue Prairie Brands</p> <p>Agricultural food-tech innovator with significant IP assets sold in a 363 auction, for which Ravinia secured both DIP financing and a stalking horse bidder.</p>
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Refinances and Debt Raises:

 <p>Champion Packaging</p> <p>\$25M refinance for producer of plastic containers which the company fills with a variety of own-branded & co-packed consumer-grade chemical products.</p>	 <p>Crane USA</p> <p>Manufacturer of fans, humidifiers & air purifiers spun off from its Hong-Kong-based parent in a management buyout funded using \$12M of senior debt sourced by Ravinia.</p>	 <p>Flameproof Companies</p> <p>Lumber treatment company's debt, consisting of mortgages, term loans & a line of credit were consolidated into one facility with increased availability.</p>	<p>Wheeler Financial/American Tax Lien</p> <p>\$40M refinance for the leading buyer of tax liens in the Midwest in which debt was moved from one major commercial bank to another offering superior terms.</p>
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