

## **ReNu Medical Signs Multi-Year Contract With Amerinet Healthcare Group Purchasing Organization**

*ReNu Medical joins Amerinet's group purchasing portfolio. Through the new contract, Amerinet's more than 23,000 health care provider members can save on ReNu's high-level disinfection (HLD) medical device reprocessing service.*

Everett, WA. July 20, 2005...“ Savings, choice and integrity. Three key words that describe Amerinet, ReNu Medical, and the value they bring to their customers and membership,” said Loren Timmons, VP, Marketing, and Business Development at ReNu Medical. “Amerinet allows its members to choose from market leading and emerging suppliers to ensure the best price, technology and quality products. Because their members requested the cost and environmental advantages of high-level disinfection (HLD) versus sterilization, Amerinet will make HLD technology from ReNu Medical available to its membership immediately.”

Addressing non-critical and semi-critical devices, HLD provides a way for hospitals to save money, reduce medical waste, provide high-quality products, and improve patient and staff safety. Typically, hospital management chooses HLD because it saves two to three times more money than sterilization and substantially reduces environmental waste.

“Amerinet is proud to be one of the first national group purchasing organizations to include HLD in their contract portfolio,” said Mary Menne, contract manager, medical and surgical supplies, Amerinet. “ReNu’s process can save our members money, help them meet their goals to reduce environmental impact and enable them to maintain quality patient care.”

“One of the primary reasons we chose Amerinet is their Standards of Business Ethics and Conduct. Our responsibility as a corporation is to our customers, employees, and the environment. The conduct and ethics we practice at ReNu Medical place a premium on the core values of honesty, integrity, accountability and responsibility,” said Randy Long, CEO of ReNu Medical. “We believe that Amerinet and ReNu Medical working together will make a lasting and positive impression.”

### **ABOUT AMERINET**

Amerinet is one of the most innovative and effective health care group purchasing organizations in the United States, partnering with members to improve their operating margins. Amerinet leads the industry in flexibility with a commitment to providing supplier choice for its members. Amerinet’s national network of companies – Amerinet Central, Intermountain Health Care and Vector – has set the standard for customer service for nearly two decades.

More than 1,860 hospitals and 21,000 non-acute care facilities find cost savings and value-added services through Amerinet’s comprehensive contract portfolio. Members trust Amerinet to deliver proactive information and integrity. For more information, visit [www.amerinet-gpo.com](http://www.amerinet-gpo.com).

### **ABOUT RENU MEDICAL:**

ReNu Medical is the leading reprocessor of non-invasive single use medical devices (SUD’s). ReNu’s unique services focus on providing the safest product for the patient, reducing medical waste and significantly reducing supply costs by maximizing available savings.

ReNu's focus on non and semi critical devices provides a significant source of cost savings with very little associated risk. These devices go on the body not in the body. High-level disinfection (HLD) offers significant cost savings over sterilization methods. For example, ReNu's non-toxic method of HLD has the proven ability to turn an individual medical device 2-3 times more than a sterilizing reprocessor, which equates to 2-3 times the cost savings. Additionally, with our quick turn around time, two weeks compared to 8-12 weeks, less inventory is required thus saving you even more money. Finally, ReNu has the proven lowest discard rate in the industry (less than 10% on average) allowing you to get more devices back. These advantages offer significant savings far above other reproprocessors.

High-level disinfection technology is 100% non-toxic, environmentally friendly and a safe gentle alternative for the non and semi critical devices. HLD offers twice the life span and double the saving of toxic Ethylene Oxide Gas (EtO) utilized by sterilization reproprocessors. No harmful air emissions are released into the environment and no chemical residue is left on the device. The CDC, APIC, and other healthcare organizations support HLD.

ReNu Medical is a supporter and Champion of Hospitals for a Healthy Environment. We recommend you visit their website ([www.h2e-online.org](http://www.h2e-online.org)) to learn more about how to reduce hospital medical waste.

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#### **Contact Information**

**Loren Timmons**  
RENU MEDICAL, INC  
<http://www.renumedical.com>  
425-353-1110