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Survey Conducted at 2007 Interop New York
October 22-26, 2007

Audience: Network Engineers, Systems Administrators, IT Managers and Directors

2007 Interop New York Attendee Survey

Key Findings

1) **On a scale of 1-5 (1 being not important and 5 being very important), how important are the following issues to your team?**
2) **For the following IT solutions and issues, please indicate whether/when your organization is planning on implementing them.**

VIRTUALIZATION MANGAGEMENT
1. 75% say that virtualization management is important to their operations. Of that 75%, 39% say that virtualization is very important to their operations.
2. 35% already have tools in place for virtualization management. 48% plan to implement this technology by next year.

DASHBOARDS/OPERATIONAL BUSINESS INTELLIGENCE
1. 63% say that Dashboards/Operational Business Intelligence is important to their organizations.
2. 22% of respondents report they currently have tools in place and 53% say they plan to implement in the next year.

ITIL/CMDB
1. ITIL is not a priority for respondents with nearly 60% citing it as middle to low importance.
2. 38% are planning to implement some form of solution by next year. 48% had no plans to implement or didn't know. Only 14% actually had tools in place to support this.

IT ASSET MANAGEMENT/INVENTORY
1. IT Asset Management/Inventory is important to 82% of those surveyed. Of that 82%, 55% say that virtualization management is very important to their operations.
2. 36% already have tools in place for IT Asset Management/Inventory and another 1/2 planning to implement by next year.

MULTI-VENDOR DATABASE MONITORING
1. 58% of respondents say that multi-vendor database monitoring is an integral part of their IT operations.
2. While Multi-Vendor Database Monitoring ranked high on the scale of importance (58%), it ranked low on tools in place with only 20%.

SECURITY INFORMATION MANAGEMENT
1. 83% say that security information management is important to their operations.
2. Only about a third of respondents already have a security information management tools in place, with another 50% reporting plans to implement by next year.

IPV6
1. IPv6 is not a priority with 73% of respondents ranking it at middle to low priority.
2. Of those answered, only 8% have tools to support IPV6 in place, with another 29% having plans to implement by next year. An overwhelming 63% have no plans to implement tools and 20% didn't know.

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3) The top challenge facing my IT department is:

1. Improving service levels (29%)
2. Supporting new technologies/enabling innovation (22%)
3. Boosting staff productivity (17%)
4. Meeting compliance requirements (15%)
5. Reducing management costs (11%)
6. Deploying virtualization (5%)
7. Other (1%)

4) What industry category best describes your organization?

1. Financial Services (18%)
2. IT/Consulting Services (13%)
3. Academic (11%)
4. Government Civilian (9%)
5. Manufacturing (8%)
6. Telecommunications (8%)
7. Healthcare (6%)
8. IT Computing/Network products (5%)
9. Media (5%)
10. Research & Development (3%)
11. Retail distribution/Consumer products (3%)
12. Defense (2%)
13. Other (.09%)