



## NEWS

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David E. Zumbusch, CFP®

## National Publication Features Local Financial Planning Professional

### *David Zumbusch's Love of the Outdoors Has Led to Planning Knowledge in Conservation Easements.*

BUFFALO, MN (April 8, 2008) – President of Sportsmen Dream Financial, David Zumbusch, has been highlighted in a national publication for his knowledge of conservation easements, a financial planning strategy benefiting land owners.

A conservation easement is a commitment by a land owner to leave a piece of land in an undeveloped state in perpetuity. The donor of the land works with a recognized land trust organization that “receives” the gift of undeveloped property, and ensures that the property will remain undisturbed. More than 1,600 private land trusts are operating today, and they are facilitating easements on an estimated 2.5 million additional acres of land each year, according to the Land Trust Alliance.

According to Research magazine, “conservation easements are very valuable estate planning tools because the easement reduces the assessed value of the land significantly.” In addition, new changes to

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federal laws make conservation easements even more attractive. The Pension Protection Act of 2006 eased the rules for using the charitable income tax deductions generated by conservation easements. Now, donors can take a deduction of up to 50 percent of their income in the first year (as compared to 30 percent previously), and they also can spread deductions over 15 years (as compared to five years previously).

Like Zumbusch, many of his clients share a love for the outdoors and respect for wildlife. They hope to pass along their land to future generations for the continued purpose of hunting and fishing. “When I started reading about conservation easements, I immediately knew why this was great for my clients who fit a specific profile,” said Zumbusch . “They could preserve the open land and maintain control over it while also creating a positive impact on their financial situation.”

Zumbusch has developed a special report that explains how conservation easements work. Land owners interested in learning more about conservation easements can access the report at [www.sportsmendream.com](http://www.sportsmendream.com).

### **About Dave Zumbusch and Sportsmen Dream Financial**

Dave Zumbusch is an independent financial planner and investment advisor representative with Securities America Advisors. As founder of Sportsmen Dream Financial in Buffalo, MN, he concentrates on helping sportsmen and their families attain personal financial objectives by educating them on matters related to risk tolerance, market exposure, long range planning, and individual circumstances that might affect their financial well-being. With so many pressures and choices today, Zumbusch believes an independent, objective approach is the way to manage money and improve the financial decision-making process.

Committed to a high standard of fiduciary excellence Zumbusch earned the CFP<sup>®</sup> mark of distinction from the CFP Board of Standards. Zumbusch is also a member of the Financial Planning Association, the largest organization of professionals dedicated to championing the financial planning process.

Visit [www.sportsmendream.com](http://www.sportsmendream.com) for more information about Mr. Zumbusch and his company.

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**NOTE:**

When you need an experienced professional to speak on complicated financial topics in an easy-to-understand and engaging manner, please call Dave Zumbusch at Sportsmen Dream Financial.

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