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## Indiana Educational Nonprofit Keeps Data Safe with Walling Data and AVG

*Job Orchard sees better return on investment from AVG over Norton*

**CLAREMONT, N.C.—JULY 24th, 2008**—Robert Drake is the Technical Coordinator at Job Orchard, an educational nonprofit in Indiana. There, he manages a small office with 10 computers and one server. The organization has a small staff as well as an average of five students using the computers at any one time. Needless to say, he is a busy man.

Drake's most recent project for the nonprofit has been a particularly important one – moving the organization's network to a new security solution. Job Orchard had been using Norton Anti-Virus to protect their network, but was struggling to find the budget every year for the update subscription. Drake had to find a new solution that would keep the network protected against security threats like viruses, spyware, and drive-by downloads but that wouldn't break the organization's meager budget. Fortunately, he had a good idea of where to start looking.

"I protect my personal PC with AVG Anti-Virus and so, when we began our search for a new security solution at Job Orchard, AVG was my first stop, because I knew it worked," Drake said. "Not only is AVG a sound product that delivers rock-solid protection, but it is also very affordable, which is extremely important to us as a small, nonprofit organization with limited funds."

Drake and Job Orchard began running AVG's Free Edition on their workstations to test out the product further. When his team discovered that AVG lived up to their high expectations, they decided it was time to purchase AVG Anti-Virus Network Edition.

"Next, I needed to find a supplier to purchase our AVG Network Edition licenses from, and I came across Walling Data," Drake remembers. "We were very pleased to discover that nonprofit purchases through Walling attract a great discount. So the return on our investment was going to be even better than expected!"

"This was very helpful and saved some room in our budget for other IT purchases we needed to make. When we were ready to get started, all we had to do was call and schedule a time to purchase and download, and it was as easy as that!"

[Walling Data Systems](#) is the longest-standing distributor of AVG Technologies solutions and the company's highest-volume distributor in North America. Walling specializes in the education and nonprofit sectors, and is the only distributor to offer all customers free, unlimited, U.S.-based support as part of every sale.



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### **Peace of Mind? Priceless**

Drake says that, since switching to AVG, Job Orchard has had no problems with their network; he even admits that he hasn't needed to use Walling's free, unlimited support. "We have been using the network edition for about seven months now, and it's working out very well," Drake said. "Ever since Walling Data helped us set it up on our network,

we've almost forgotten it's there. It's such a good product that, once it is set up, it pretty much runs itself."

Drake says that he is particularly impressed with the extensive reporting capabilities that come with the AVG product, and knowing that the free support is available from Walling if he ever needed it is a big plus, too.

"I get emails every day telling me that everything is up to date and that's all I need to know," Drake said. "AVG gives me exactly what I expect from anti-virus software, a robust product that keeps our workstations clear of malware with little input from me, and at a great price.

"I also know that Walling Data is there for me if I need any help, and you really can't put a price on that kind of peace of mind."

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### **About Walling Data Systems**

Founded in 1994, in North Carolina, Walling Data Systems is a Value-Added Technology Distributor offering innovative high-value solutions to everyday computer security problems for corporate, education, and home technology users. Walling Data was named an Authorized AVG Distributor in 2004 and is the only source for unlimited toll free phone, "We-Do-It-For-You" remote control support, and more for their AVG customers in the United States and Canada, one reason why thousands of customers each month choose Walling as their supplier of choice for AVG products. More information at <http://www.avg-antivirus.net>

### **About AVG**

Founded in 1991 and with offices in the US and Europe, AVG is a leading international developer of Internet threat protection solutions for consumers and SMBs. AVG is one of the fastest growing companies in the industry with more than 70 million active users around the world. The company employs some of the world's leading experts in Internet security, specifically in the areas of threat research, analysis and detection. AVG's award-winning products are distributed globally through resellers and over the Internet as well as via third parties through Software Developer's Kits (SDK).

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