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## **Outperforming the Competition: AVG Anti-Virus and Walling Data, the Perfect Combination for Business Security**

*AVG Network Edition emerges as the winner in telecom firms' anti-virus bake-off.*

**Claremont, NC – December 11<sup>th</sup> 2008** – Scott Mullins is the Network Administrator for CertiCell, a provider of products and services that facilitate the acquisition, repair and redeployment of aftermarket mobile phones located in Louisville, Kentucky. He's also a huge fan of AVG Anti-Virus, and insists that it cannot be outperformed by the competition.

"First and foremost, AVG just works. It keeps viruses out," he explains. "My job is demanding enough without having to waste time fixing computers that should not have gotten infected in the first place. We've used AVG Network Edition since our company's inception in 2005 and we've never had a single instance of virus or spyware infection."

Secondly, Mullins enjoys the small footprint AVG requires. "I like how AVG doesn't use a lot of processing power. Users can't even tell that it is running in the background, unlike McAfee or Symantec which tend to really bog down machines."

He's so convinced AVG is the best solution, he uses it at home, too. "I've been using AVG Free Edition on my personal computer for many years now, and I've never experienced an issue there either."

Scott and two other members oversee the company's entire IT infrastructure, comprising 60 workstations and four servers servicing 60 employees scattered across Kentucky, Tennessee and Texas.

### **Even the best needs to be put to the test**

When Mullins noticed that the company's AVG Network Edition licenses were due for renewal earlier this year, he decided to run a test on other security solutions to see whether any of them had improved since he'd last looked at them. He does not regret his decision.

"It's always a good idea to do a little due diligence to make sure we're still getting the best deal possible," admits Mullins. "As a network administrator, it's important for me to test other products periodically. Now I can say, without a doubt, that AVG is the best antivirus solution because I've personally tested it against the competition."



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Mullins' evaluation encompassed competing security products from Symantec, McAfee, Trend Micro, and Microsoft. By the end of the testing period, his opinions remained unchanged.

"I quickly discovered that I wasn't going to be able to find another antivirus program that would beat AVG in the three categories that matter - protection, price and ease of use."

### **AVG and Walling Data - "The Ones to Beat"**

Around the time that the AVG licenses were up for renewal AVG Network Edition 8.0 was released. Realizing he might need some assistance in upgrading to all the exciting new functionality the newest version was offering, Mullins researched where to buy his renewal from..

"Walling Data was recommended by AVG Technologies themselves, so I figured I ought to check them out."

Walling Data is the longest-standing and highest-volume distributor of AVG Technologies solutions in North America. Walling Data is also the only distributor to offer all its customers – resellers and end-users - free, unlimited, U.S.-based pre- and post-sales support.

"In no time, I was connected to a live, US-based sales person at Walling Data," said Mullins. "I was very pleased with their pre-sales service - the representative was very helpful and got back to me with a quote right away. They also offered me a great deal on AVG pricewise."

"Walling Data was great to work with. They provided free assistance with the upgrade and were extremely knowledgeable about the AVG product."

Today, Mullins is more convinced than ever that AVG Network Edition is "the one to beat" when it comes to keeping networks virus-free.

"AVG performs better than the competition, is easy to use and, thanks to Walling Data, is very attractive financially. Switching to another security solution would not only have decreased our protection but increased our costs by about 25 percent."

For more information about how to purchase AVG Anti-Virus, resellers and end users should visit <http://www.avg-antivirus.net>.

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### **About Walling Data**

Founded in 1994, N.C.-based Walling Data is a value-added technology distributor of technology products for resellers, small businesses, and education and government institutions. Walling Data was the nation's first distributor of AVG security products and today is the highest-volume distributor for the product in North America, with more than 50,000 satisfied customers. Walling is also the only value-added distributor for Cymphonix Network Composer, an award-winning device that helps companies control and monitor users compliance with internet usage policies. Additionally, the company has recently become a distributor of CyberPatrol's parental control and business-grade web filtering solutions. Walling Data provides free, unlimited, U.S.-based phone and "we-do-it-for-you" remote support for all of its customers. For more information, visit [www.wallingdata.com](http://www.wallingdata.com) and [www.avg-antivirus.net](http://www.avg-antivirus.net)

### **About AVG**

Founded in 1991 and with offices in the US and Europe, AVG is a leading international developer of Internet threat protection solutions for consumers and SMBs. AVG is one of the fastest growing companies in the industry with more than 85 million active users around the world. The company employs some of the world's leading experts in Internet security, specifically in the areas of threat research, analysis and detection. AVG's award-winning products are distributed globally through resellers and over the Internet as well as via third parties through Software Developer's Kits (SDK).

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