Short Sale Certification for Escrow Officers and Closing Attorneys

Specialized training of all parties involved in a Short Sale is critical to streamlining the closing of what can often be an unnecessarily complicated process

AUSTIN, TX — Stacy Spickes, Co-Founder and President of America's Home Rescue (www.AmericasHomeRescue.com), announced today the summer training event dates for the next CDRCS Escrow Certification Training Webinars. The CDRCS training dates will be Tuesday, June 15 and Wednesday, July 7. The CDRCS Certification (Certified Default Resolution Closing Specialist) is unique to the real estate industry in that it focuses specifically on the information, tools and processes needed for the Escrow Officers and Closing Attorneys in the proper closing of a Short Sale transaction.

It is imperative that all parties in the transaction know exactly what to do and what their responsibilities are in a Short Sale transaction. If one party to the transaction hasn't been properly trained, or doesn't have the necessary experience to effectively facilitate a Short Sale transaction, there is an increased risk that the transaction may experience unnecessary delays or may not close altogether. All too often Short Sales fail to close simply because the professionals involved do not have the proper training and experience. America's Home Rescue has locked in key relationships in the Title, Escrow and Closing industry to ensure that their closing representatives are equipped with the right knowledge, tools, systems and processes to effectively close Short Sale transactions while decreasing inefficiencies and optimizing knowledge and performance.

Unrivaled Short Sale Education

As a team of Realtors with 7+ years of experience "in-the-trenches" successfully working Short Sales, America's Home Rescue has developed a methodical, streamlined, step-by-step approach to successfully facilitating Short Sales and has become a highly-sought-after source for no-fluff, hands-on, nuts-and-bolts Short Sale training. Founded in 2003, America's Home Rescue has successfully taught over 40,000 real estate professionals throughout the country and continues to create new solutions for the industry, focusing on practical, substantive, comprehensive training that increases closing ratios and decreases time and inefficiencies. America's Home Rescue has developed two of the leading real estate industry certifications in the country, the CDRS (Certified Default Resolution Specialist) and the CDRCS (Certified Default Resolution Closing Specialist). In the last several months, America's Home Rescue has trained Escrow and Settlement Officers from many of the national title companies, including Fidelity National Title, First American Title, Lawyers Title, Guaranty Title, and others.

Michael and Stacy Spickes, co-founders of America's Home Rescue, have served as speakers at the 2008 and 2009 NAR Conventions, the 2009 NAR Webinar Summit, the Broker Agent Speakers Bureau, and have provided 100s of standing-room-only Short Sale training events with Realtor Boards and Associations, most all of the national brokerages, title companies, and other real estate organizations. Given the current foreclosure situation in our country, America's Home Rescue is whole-heartedly committed to replicating throughout the industry the knowledge, tools, systems and processes that they've developed from their own "inthe-trenches" experience, to help homeowners avoid the devastation of foreclosure and position real estate professionals to be part of the solution.

All Escrow and Settlement Officers who are closing Short Sales are strongly encouraged to participate in the upcoming CDRCS Escrow Certification Training. For more information, visit www.AmericasHomeRescue.com.

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For more information on America's Home Rescue:

http://www.americashomerescue.com