



We speak business. We understand technology.™

www.davalen.com

## Company Fact Sheet 2010

### Business Description:

Since 1993, Davalen, LLC has been a trusted name in collaborative software solutions for the enterprise. Davalen is an **IBM Premier Business Partner** that provides RapidValue Services for **Lotus Domino, WebSphere Portal, Retail & Enterprise Search and Web Content Management**. The RapidValue Services are designed to ensure clients receive the most value from their investment in IBM software. These services consist of a **customized blend of system architecture, hands on training, mentoring and implementation assistance**.

### What we do:

Davalen's reputation has been built on our expertise in the following areas:

- IBM WebSphere Portal Solutions
- IBM Lotus Collaborative Solutions
- IBM OmniFind Enterprise and Discovery Editions
- Advanced Technical Training on IBM Software
- Technical Staffing Services

#### IBM WebSphere Portal Solutions

With the best team of WebSphere Portlet Factory developers in the industry, Davalen's ability to rapidly create applications for WebSphere Portal is second to none. Clients turn to Davalen for turnkey WebSphere Portal solutions and for training and mentoring their development teams. Glitzy dashboard solutions for WebSphere Portal, utilizing our new set of flash builders, are a Davalen trademark.

#### IBM Lotus Collaborative Solutions

Davalen has a long history of helping clients make the most of their investment in IBM Lotus software through custom development, upgrades, audits, enterprise integration and training.

#### Enterprise and Retail Search Integration Solutions

Powerful search solutions integrating Lotus Notes / Domino, WebSphere Portal and WebSphere Commerce with OmniFind are designed and built by Davalen's team of experienced search and discovery experts. Clients turn to Davalen to identify and implement search solutions that best fit their technical and line of business needs.

#### Advanced Technical Training

Our IBM certified instructors deliver Davalen's WebSphere Portlet Factory Top Gun training as well as IBM certified training in support of the software solutions we provide our clients.

#### Technical Staffing Services

We partner regionally, nationally and internationally, with IBM across all of the software portfolios, including ISSL, ISSW, and ISSF. We provide high level senior technologists who have solid experience with most software versions, maintain product certifications, and learn the newest IBM product offerings covering all of the IBM software products and more.



Information Management  
software

Lotus. software

WebSphere. software

### Key Information:

#### Corporate Headquarters

104 Archway Court  
Lynchburg, VA 24502-2889  
Phone: 800-827-8451  
Fax: (978) 443-0186

#### Training Center

490-b Boston Post Road, Suite 203  
Sudbury, MA 01776  
Phone: 800-827-8451  
Fax: (978) 443-0186

#### Website

www.davalen.com

#### Founded

1993

#### Technology

IBM Lotus Connections, Expeditor, XPages  
IBM Lotus Notes Collaboration Tools  
IBM Lotus Notes & Domino Release 7/8/8.5  
IBM OmniFind Discovery Edition  
IBM Omnifind Enterprise Edition  
IBM Web Content Management  
IBM WebSphere Commerce  
IBM WebSphere Portal  
IBM WebSphere PortalNow  
IBM WebSphere Portlet Factory  
IBM WebSphere Rational Tools

#### Media Contact

Ruth Jarvis  
Director of Marketing and Public Relations  
(800)827-8451 ext 20  
rjarvis@davalen.com

### Management Team

Len Barker  
Managing Partner

Dave Jacob  
Managing Partner

David Wilkerson  
Chief Technology Officer

Deborah Corcoran  
National Staffing Manager

Peter Wilkerson  
Search & Discovery Practice Area Manager

Corporate Office  
104 Archway Court  
Lynchburg, VA 24502  
800.827.8451

Training Center  
490b Boston Post Road  
Sudbury, MA 01776  
800.827.8451

Davalen Brazil  
Helmar Martens  
hmartens@davalen.com  
+55 (11) 2434.2906