PRESS RELEASE

**FibreSpan announces alliance with SSE Telecoms to significantly increase London fibre network**

**Agreement benefits firms that manage communications between multiple locations**

**London, United Kingdom - 10 January 2011:** FibreSpan Limited, private high bandwidth ‘fibre to the door’ connectivity provider, has signed an alliance agreement with Scottish and Southern Energy Telecommunications (“SSE Telecoms”) to lease its London metro dark fibre network. SSE Telecoms is one of the UK’s leading Telecommunication providers, owning and operating a UK wide fibre optic network of over 7,500Km in length with over 120 Points of Presence.

The partnership will enable organisations across London to benefit from private point-to-point fibre connectivity to securely connect offices, offsite resources and business partners.

The deal secures FibreSpan a ten-year lease of SSE Telecoms extensive high-capacity fibre optic London network, with rights to extend the agreement after the initial period. FibreSpan will integrate the network with its existing assets to service London’s main commercial hubs. It covers an area that extends east from Paddington to the Docklands and from the South Bank north to Islington. The firm also operates multi-path routes through key areas to Heathrow and Slough.

With a national telecommunication licence (with code powers), FibreSpan has statutory rights to install, own and operate fibre network services to provide true ‘fibre to the door’ connectivity. Its London network now offers over 250km of fibre, passing tens-of-thousands of businesses and directly into key data centres. Combined with bespoke installed fibre, the company can offer an extensive connectivity solution to firms across the city.

**“We think of this as a 'big win' for London businesses and we're excited about a long partnership with SSE Telecoms,”** said FibreSpan Chief Executive, Robert Bicket. **“Organisations looking for the ultimate in network and cost control can now access private ‘fibre to the door’ network services - quickly and cost-effectively.”**

To add further value for its customers, FibreSpan also provides pan-European connectivity from London to major centres of business in Frankfurt, Zurich and Stockholm. Customers with multiple locations will benefit from private, reliable and fast building-to-building connections, whether those buildings are across the street or across borders.

FibreSpan is a network carrier specialising in providing high performance dark fibre and dedicated managed Ethernet services to companies based in London and across the UK. Ideally suited to organisations with distributed locations, FibreSpan connects multiple sites to form seamless uninterrupted private networks. Customers can improve network control, reduce costs and manage complexity, whilst improving performance.

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**About FibreSpan**

FibreSpan is a network carrier specialising in private ultra-high bandwidth ‘fibre to the door’ connectivity for the purpose of transporting critical business traffic as cost-effectively as possible. Our customers come from a range of industry sectors, but all share the same need for point-to-point high bandwidth network connectivity to manage uninterrupted communications between multiple locations. They have to balance ever increasing bandwidth requirements with mounting pressure to contain infrastructure costs. Founded in 2001, FibreSpan has a national telecommunication license (with code powers) and over the years has been increasingly recognised as one of the country’s leading providers of private fibre networks.

**About SSE Telecoms**

SSE Telecoms are part of the Scottish and Southern Energy Group, a FTSE Top 40 company employing 20,000+ staff with a turnover of £21 billion. Formed in 1997, SSE Telecoms objective was to provide innovative, flexible and cost-effective communications solutions to its customers and this mirrors its ongoing philosophy. SSE Telecoms are a network operator with a product set focused on the provision of L1 and L2 connectivity for other carriers, network integrators and B2B delivered over its extensive owned UK fibre network with an ethos of putting customers first, delivering quality projects on time and on budget and ensuring an extremely high service level once installed.

Website www.ssetelecoms.co.uk

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