



**Gregory A. Cortese**  
**President**  
**The Royston Group**  
**310.395.3551**

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**The Royston Group:** 1299 Ocean Avenue, Suite 316  
Santa Monica, CA 90401  
phone: 310.395.3551  
fax 310.395.3557  
email: [gacortese@theroystongroup.com](mailto:gacortese@theroystongroup.com)  
website: [www.theroystongroup.com](http://www.theroystongroup.com)

Mr. Cortese has been in the real estate industry since 1985. A specialist in single tenant long term “net” leased transactions he has completed over 150 single tenant sales with an aggregate value exceeding \$1 billion.

**Prior Experience:** In 1992, Mr. Cortese formed The Royston Group focusing on the sale of single tenant properties on a national basis.

From 1986 to 1991, Mr. Cortese was with the Wallace Moir Real Estate Company, a Beverly Hills mortgage banking and real estate company, involved in the acquisition, finance and sale of single tenant and multi-tenant real estate investments in the Western United States.

From 1983 to 1986, Mr. Cortese was with Equitec Properties, a national real estate syndicator, responsible for the acquisition of multi tenant office, industrial and retail properties.

**Partial Client List:** Mr. Cortese has represented such clients as: The Principal Financial Group, KOLL, Wells Real Estate Funds, Trammell Crow Company, Panattoni Development, Great West Life, local, regional and national real estate developers, Real Estate Investment Trusts and high net worth individual investors.

Some of Mr. Cortese’s major sales transactions include:

- **Ralphs Grocery**, Los Angeles, CA (\$12,800,000)
- **Rite Aid Portfolio**, CA, WA, OR (\$29,000,000)
- **Best Buy Package**, OH (2), PA, WI, MN, SC (\$34,750,000)
- **Academy Sports**, Austin, TX (\$18,600,000)
- **Home Depot**, Vernon Hills, IL (\$11,300,000)
- **Federal Express**, Marina Del Rey, CA (\$11,000,000)
- **Nissan**, Los Angeles, CA (\$6,250,000)
- **Tele-Communications, Inc.**, Dallas, TX (\$4,450,000)
- **Walgreens**, Henderson, NV (\$3,860,000)
- **Comerica Bank**, Houston, TX (\$3,600,000)