

Contact:
Robert Maller
VP Operations, Collaborative Solutions
+1-703-481-9872
rmaller@collaborativesolutions.com



Collaborative Solutions Uses Workday Integration Cloud Platform for Customer Success

Leading Workday Consulting Firm Announces Launch of Integration Factory™

RESTON, VA – March 28, 2011 – Collaborative Solutions today announced its support of the Workday Integration Cloud Platform with the launch of its Integration Factory™. The Integration Factory, a dedicated service to delivering Workday cloud-based integrations, has already demonstrated success with customers including Grubb & Ellis Company and Intermec, Inc. The Workday Integration Cloud Platform is a comprehensive integration platform-as-a-service (iPaaS) on which Workday customers and partners can build complex, custom integrations to and from Workday and deploy and manage them in the Workday Cloud.

According to Collaborative Solutions CEO Carroll Ross, “Workday is incredibly user friendly – intuitive navigation, an innovative user interface – and it has a quick time to value and lower total cost of ownership than traditional on-premise solutions. Our own consultants have said that the tools they use to build integrations are nothing less than we’ve already come to expect from Workday – user friendly, intuitive and innovative, which directly correlates to the high number of customer success stories we have to tell.”

Demand for Collaborative Solutions consulting services continues to grow, and Ross predicts that it won’t slow down for the foreseeable future. “Workday is disrupting the old standards and delivering a technology revolution. We believe the Workday Integration Cloud Platform and our Integration Factory will be a key element in continuing to deliver rapid value for our customers. We are excited to be part of this revolution.”

Collaborative Solutions is already leveraging the Workday Integration Cloud Platform to deliver complex, custom integrations for customers with financial institutions, benefits providers, third-party payroll processors, and financials systems.

“Grubb & Ellis Company is transforming human resources by leveraging industry-leading technology and tools with which to manage its workforce,” said Michael Hansen, HRIS Manager at Grubb & Ellis Company. “Collaborative Solutions leveraged the Workday Integration Cloud to deliver an experience that could be unmatched by a third-party integration vendor. That ultimately simplified integration across our organization and contributed to lower project costs.”

Ceci Rozendaal, HR Operations Manager for Intermec, Inc. commented that “Our ability to deploy on a single solution that could support both our HR business processes and complex integration needs was essential. Workday Human Capital Management (HCM) with its built-in integration services gave us a great business solution to start with, and Collaborative Solutions expert delivery helped us achieve maximum results from Workday within mere months. We could not have realized this major accomplishment without our partner, Collaborative Solutions.”

“We congratulate Collaborative Solutions, a leading Workday consulting partner, on using the Workday Integration Cloud Platform to deliver many successful Workday deployments,” said Jeff Pulver, vice president, Business Development at Workday.

The Workday Integration Cloud is already operating at scale, with more than 100,000 integrations executed by customers and partners in the first quarter of 2011 alone. Workday is the leader in SaaS-based enterprise solutions for global [human resources](#), [payroll](#), and [financial management](#).

About Collaborative Solutions

Collaborative Solutions has led or participated in more than 60 successful Workday deployments. We are your team of trusted advisors who have collaborated with the world’s best known vendors of enterprise

technology and understand how to deliver the value these solutions provide. We examine deeply how your technology will be used in the real world so you can avoid the pitfalls that erode the profitability, efficiencies and accountability enterprise platforms promise. For more information about Collaborative Solutions, please visit our web site at www.collaborativesolutions.com.

###