

TEAKWOOD OVERVIEW

Teakwood Capital is a Dallas, Texas private equity firm. We make equity investments in profitable companies and strong management teams seeking growth. Teakwood’s principals combine experience, a commitment to partnership, and a “roll-up-the-sleeves” work ethic to assist business owners in realizing their full potential for business success and financial gain.

TEAKWOOD'S VALUE PROPOSITION

We become your partners, not your investors. There is a clear difference.

- We work with you, in whatever capacity you need us, to make your business succeed
- We are agile and can act quickly, both on investment decisions and in assisting you to build your business
- We will outwork anyone else, using our depth of resources and experience, to ensure you succeed

We have unequalled resources and experience for our market space, having purchased, built, run, and sold over 120 companies.

- We provide full life cycle support and professionalism to companies who want to take the next step
- We know how to build companies that are attractive to potential acquirers, how to get the highest price when selling a business, and importantly, how to avoid all the pitfalls along the way
- Our committed fund includes institutional and individual investors who are active in the business community

People choose to work with us based on our reputation. We pursue relationships where we can work together on a full-disclosure basis with uncompromising integrity. Therefore, we strive to have open, intellectually-honest dialogues that serve as the foundation of a productive working partnership with you.

INVESTMENT SOLUTIONS

Management Buyouts
•
Leveraged Buyouts
•
Recapitalizations
•
Growth Equity
•
Acquisition Funding

INVESTMENT DETAILS

Transaction Size: EBITDA below \$5.0MM
•
Stage: Profitable
•
Location: Texas or contiguous states
•
Preferred investment: Equity
•
Investment focus: Technology-enabled products and services, including software

THE TEAKWOOD TEAM

We distinguish ourselves by having a team with a wide range of expertise. We are successful investors, technically savvy, and possess extensive operating experience in marketing and sales. Importantly, we are also entrepreneurs just like you. The principals have managed companies ranging from true start-ups to large public companies, have executed major turn-arounds, and have materially grown businesses both organically and by acquisition. The TWC team has managed business sales via public offering, asset sale, strategic sale, and sale to private equity firms. Wherever you currently are or want to take your business, we have been there many times before and can help you. The team has a long history of working together. Cumulatively, we have known each other and worked together for over 170 years.



Shawn L. Kelly
Managing Director of Teakwood Capital
Austin Ventures, J.C. Bradford & Co.



Dan Shimer
Managing Director of Teakwood Capital
Austin Ventures, CoreStaff, Computerland, FoxMeyer Drug, Coast To Coast Hardware, KPMG Peat Marwick



Ed Olkkola
Managing Director
A. H. Belo Corporation, Austin Ventures, Compaq, Motorola



Bharti Subramanian
Managing Director of Marketing & Strategy
AT&T, Austin Ventures, McKinsey, Nortel, Texas Instruments, Citicorp, HP



Mike Taylor
Managing Director of Talent
Cabot Consultants, Heidrick & Struggles, McKesson, EDS and Schlumberger



Vinse Davidson
Managing Director of Finance and CFO
STARTech Early Ventures, MasTec, Inc., Trammell Crow Company, Ernst & Young



Laura Kusching
Operations Manager
Accounting Partners Inc., Direct Export Company, Alfred Sanzari Enterprises



Kevin Klausmeyer
Executive Partner
The Planet, RLX Technologies, PentaSafe, BMC Software, PHD Virtual, Neebula, Quest Software



Rick Pontin
Executive Partner
Airdic, Airband, Tangoe/TRAQ, Ionex Telecom, Broadwing Communications, Cincinnati Bell, Nextel Communications, Verizon

INVESTMENTS

