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## NATIONAL ASSOCIATION OF REALTORS

©  
 Year  
 U.S.  
 Northeast  
 Midwest  
 South  
 West  
 U.S.  
 Northeast  
 Midwest  
 South  
 West  
 Inventory\*  
 Mos.  
 Supply  
 2010  
 4,190,000  
 570,000  
 910,000  
 1,630,000  
 1,080,000  
 \*  
 \*  
 \*  
 \*  
 \*  
 3,020,000  
 9.4  
 2011  
 4,260,000  
 540,000  
 910,000  
 1,680,000  
 1,130,000  
 \*

\*  
\*  
\*  
\*  
2,320,000  
8.3  
2012 r  
4,660,000  
590,000  
1,070,000  
1,840,000  
1,160,000

\*  
\*  
\*  
\*

1,830,000  
5.9  
2012  
Jan  
4,510,000  
580,000  
990,000  
1,720,000  
1,220,000  
260,000  
30,000  
53,000  
101,000  
76,000  
2,330,000  
6.2  
2012  
Feb

4,520,000  
580,000  
1,010,000  
1,750,000  
1,180,000  
287,000  
38,000  
64,000  
112,000  
73,000  
2,400,000  
6.4  
2012  
Mar

4,460,000  
590,000  
1,010,000  
1,730,000  
1,130,000  
360,000  
43,000  
82,000  
140,000  
95,000

2,320,000  
6.2

2012  
Apr

4,530,000  
610,000  
1,020,000  
1,750,000  
1,150,000  
400,000  
52,000  
89,000  
155,000  
104,000  
2,500,000  
6.6  
2012  
May

4,590,000  
600,000  
1,040,000  
1,800,000  
1,150,000  
448,000  
57,000  
108,000  
169,000  
114,000  
2,470,000  
6.5  
2012  
Jun

4,410,000

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540,000  
1,030,000  
1,750,000  
1,090,000  
463,000  
58,000  
111,000  
180,000  
114,000  
2,370,000  
6.4  
2012  
Jul  
4,600,000  
590,000  
1,060,000  
1,810,000  
1,140,000  
430,000  
64,000  
106,000  
167,000  
93,000  
2,400,000  
6.3  
2012  
Aug  
4,840,000  
630,000  
1,110,000  
1,930,000  
1,170,000  
476,000  
65,000  
108,000  
190,000  
113,000  
2,400,000  
6.0  
2012  
Sep  
4,780,000  
600,000  
1,110,000  
1,910,000  
1,160,000  
372,000  
47,000  
88,000  
153,000  
84,000  
2,170,000  
5.4  
2012  
Oct  
4,830,000  
600,000  
1,130,000  
1,920,000  
1,180,000  
401,000  
50,000  
90,000  
163,000  
98,000  
2,110,000  
5.2  
2012  
Nov  
4,960,000  
610,000  
1,170,000  
1,990,000  
1,190,000  
385,000  
46,000  
85,000  
155,000  
99,000  
1,990,000  
4.8  
2012  
Dec r  
4,900,000  
620,000  
1,120,000  
1,940,000  
1,220,000  
374,000  
46,000  
84,000  
149,000

95,000  
1,830,000  
4.5  
2013  
Jan p  
4,920,000  
650,000  
1,160,000  
1,960,000  
1,150,000  
291,000  
35,000  
63,000  
117,000  
76,000  
1,740,000  
4.2  
vs. last month:  
0.4%  
4.8%  
3.6%  
1.0%  
-5.7%  
-22.2%  
-23.9%  
-25.0%  
-21.5%  
-20.0%  
-4.9%  
-6.7%  
vs. last year:  
9.1%  
12.1%  
17.2%  
14.0%  
-5.7%  
11.9%  
16.7%  
18.9%  
15.8%  
0.0%  
-25.3%  
-32.3%  
year-to-date:  
0.291  
0.035  
0.063  
0.117  
0.076  
Note: Annual inventory figures are from December of each year  
Year  
U.S.  
Northeast  
Midwest  
South  
West  
U.S.  
Northeast  
Midwest  
South  
West  
2010  
\$172,900  
\$243,500  
\$141,600  
\$150,100  
\$214,800  
\$220,000  
\$281,500  
\$172,500  
\$193,000  
\$264,100  
2011  
166,100  
237,500  
135,400  
144,200  
201,300  
214,000  
276,900  
166,900  
188,100  
252,300  
2012 r  
176,800  
237,700  
142,700  
154,000  
230,100  
225,400  
277,900  
173,700

198,800  
278,100  
2012  
Jan  
154,600  
225,200  
121,400  
134,100  
189,400  
200,900  
266,500  
150,700  
175,800  
240,600  
2012  
Feb  
155,600  
222,000  
119,800  
137,700  
193,700  
201,600  
263,300  
147,900  
178,200  
245,500  
2012  
Mar  
164,800  
230,200  
131,600  
146,500  
204,600  
212,100  
269,000  
160,200  
189,300  
256,000  
2012  
Apr  
173,700  
233,100  
139,900  
152,600  
224,300  
221,700  
273,800  
168,900  
198,000  
272,300  
2012  
May  
180,300  
240,000  
147,700  
159,400  
230,600  
229,600  
280,200  
178,100  
206,400  
278,400  
2012  
Jun  
188,800  
253,200  
156,200  
163,900  
235,200  
238,200  
294,600  
190,000  
212,200  
283,500  
2012  
Jul  
187,800  
254,200  
153,700  
161,500  
241,100  
236,100  
291,800  
186,000  
207,000  
288,700  
2012  
Aug  
184,900  
249,800  
151,000  
157,900

242,000  
233,100  
288,100  
183,800  
202,500  
287,700  
2012

Sep  
178,300  
235,400  
145,300  
150,600  
245,100  
226,600  
274,900  
176,300  
193,400  
291,200  
2012

Oct  
176,900  
230,300  
141,500  
151,900  
243,100  
224,500  
269,600  
172,100  
194,200  
290,800  
2012

Nov  
179,400  
229,900  
141,600  
156,700  
244,200  
227,900  
270,100  
172,400  
201,400  
292,500  
2012

Dec r  
180,200  
231,000  
140,800  
159,000  
245,700  
230,600  
273,000  
172,400  
205,500  
294,900  
2013

Jan p  
173,600  
230,500  
131,800  
152,100  
239,800  
221,200  
270,900  
160,500  
193,900  
287,100

vs. last year:

12.3%  
2.4%  
8.6%  
13.4%  
26.6%  
10.1%  
1.7%  
6.5%  
10.3%  
19.3%

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Not Seasonally Adjusted

Not Seasonally Adjusted

### Existing Home Sales

Seasonally Adjusted Annual Rate

Not Seasonally Adjusted

### Sales Price of Existing Homes

Median

Average (Mean)