

# NATIONAL ASSOCIATION OF REALTORS®

## *Pending Home Sales Index (PHSI)*

Year	United States					United States						
	United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West		
2010	89.3	71.2	80.3	97.1	100.7	*	*	*	*	*		
2011	89.9	67.5	80.8	98.0	104.2	*	*	*	*	*		
2012	100.4	79.3	95.8	110.6	105.5	*	*	*	*	*		
		Seasonally Adjusted Annual Rate						Not Seasonally Adjusted				
2012	Jan	96.7	76.7	89.2	107.2	103.7	78.2	54.7	69.9	84.6	95.0	
2012	Feb	96.6	77.5	91.6	106.0	102.2	90.8	71.1	97.6	98.6	86.8	
2012	Mar	98.8	77.9	91.3	108.7	107.6	115.3	97.6	110.3	132.5	107.3	
2012	Apr	95.5	78.4	93.1	106.2	94.7	112.3	103.6	117.3	125.6	93.1	
2012	May	100.2	80.7	94.5	108.4	108.5	117.9	112.5	115.2	125.9	112.4	
2012	June	100.0	77.7	95.6	108.0	109.4	117.8	101.4	112.8	133.8	110.6	
2012	July	102.6	78.9	98.8	112.8	109.0	108.3	81.0	98.1	125.5	113.1	
2012	Aug	101.8	80.7	98.1	112.7	105.1	112.7	84.0	98.0	122.1	135.7	
2012	Sept	102.8	82.0	96.8	114.0	107.9	90.4	61.1	80.4	97.5	112.5	
2012	Oct	103.8	79.4	100.9	116.3	106.1	106.1	81.7	104.9	110.9	118.8	
2012	Nov	103.3	81.1	100.2	115.9	104.0	88.2	60.8	80.6	91.6	112.0	
2012	Dec r	101.3	78.4	100.5	112.7	102.0	66.8	42.4	64.8	78.8	69.1	
2013	Jan p	105.9	84.8	105.0	119.3	102.1	86.3	60.2	82.4	95.9	95.4	
	<b>vs. last month:</b>	<b>4.5%</b>	<b>8.2%</b>	<b>4.5%</b>	<b>5.9%</b>	<b>0.1%</b>	<b>29.2%</b>	<b>42.0%</b>	<b>27.2%</b>	<b>21.7%</b>	<b>38.1%</b>	
	<b>vs. last year:</b>	<b>9.5%</b>	<b>10.5%</b>	<b>17.7%</b>	<b>11.3%</b>	<b>-1.5%</b>	<b>10.4%</b>	<b>10.1%</b>	<b>17.9%</b>	<b>13.4%</b>	<b>0.4%</b>	