### **International Mining Directory 2013**

Description: This well-established, internationally recognized yearbook on the mining industry is used by mining people throughout the world. Completely updated, The International Mining Directory contains...

- all the mining companies
- all the principal mining equipment companies
- all the consultants and service companies
- ... WORLDWIDE !

Fully up-to-date, this unique publication includes all the mining companies worldwide (producers of coal, gold, copper, silver, tin, lead, zinc, uranium, rare earths, industrial minerals etc) plus the companies that supply the mining industry with equipment, services and products.

The International Mining Directory has been comprehensively researched and prepared, to bring you a fully up-to-date guide to the world's mining industries. This Directory will be extremely useful to businesses that deal specifically with companies in the worldwide mining industry.

The International Mining Directory is one of the most comprehensive and accurate directory on worldwide mining companies that have ever been published. This powerful Directory is your connection to the entire international mining scene.

Whether you are a product manager, in charge of marketing or simply interested to remain in touch with the latest developments in the mining industry, this Directory will save you time and effort in finding the information you need.

This Directory will enable you to:

- Profile a market
- Build new business prospects
- Generate new customers
- Discover who your competitors are
- Make vital contacts
- Save the time, money and effort of doing your own research
- Identify alternative suppliers and manufacturers
- Source up-to-date company information
- Access a wealth of quality information on companies and key personnel.

Why spend hundreds of hours searching for new contacts? The International Mining Directory gives you instant access to a wealth of accurate information on thousands of companies.

Look at the information you'll get in The International Mining Directory:

- Company Name
- Address, Postcode
- Phone Number
- Fax Number
- Email & Website
- Contact Person
- Products & Services

This exciting new Directory covers everything you need to know about world's mining companies. Benefit also from being able to:

- Target New Leads and watch them quickly turn into sales

- Obtain current contact details and put together a complete and accurate profile of your customers and

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#### prospects

- Identify coverage and gaps in the market and stay ahead of your competitors

- Find new and alternative suppliers and manufacturers and assess cost-saving opportunities for your company

- Copy all contact data from the CD-Rom as many times as you want.

This Directory has been especially compiled to assist with market research, strategic planning, as well as contacting prospective clients or suppliers. It is also an indispensable guide to the world's mining industries.

Whether you are buying or selling, this new Directory will make an extremely worthwhile investment.

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