

28-30 April 2013
ParkRoyal Yangon
MYANMAR

9th SugarWorld ASIA



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Day 1 - 28 April, Sunday

Separately Bookable Pre-Workshop
(14:00 - 17:00pm)

LAND & Land Lease Contracts - Legal, Commercial & Tax aspects

Led by **Polastri Wint & Partners**
Alessio Polastri,

Managing Partner & Senior Associate
Karina Peng, Associate
Sebastian Pawlita, Partner

- Overview of the investment climate in Myanmar;
- Key-laws and regulations in Myanmar;
- Local partner and joint venture arrangement;
- How to secure land development rights?;
 - Settling disputes of overlapping deeds
 - Understanding which government agencies issues the deeds for industrial zones and downtown areas
 - Concerns from buying from private sector
- How to boost your chances of securing land development rights;
- Key clauses in local land lease agreements;
- Overview of the fiscal regime in Myanmar;
- Income taxation of companies;
- Tax benefits;
- Double taxation agreements.

Day 2 - 29 April, Monday

08:00 Registration & Coffee

09:00 Chairman's Introduction
Revitalising Myanmar's Sugar Industry
U Soe Lin, President
Myanmar Sugar Manufacturer's Association

09:30 **Latest Developments and Prospects in the Global Sugar Market and Implications for Myanmar**

- Overview of drivers of the world market and sugar prices
- Developments in markets such as the EU and ASEAN that are of direct relevance to Myanmar
- Opportunities and implications of these developments for Myanmar's industry and trade

Suhrid Patel
LMC International

10:10 Discussion followed by
Coffee Break

10:40 **Developments in Myanmar's Sugar Downstream Processing & By Products Market**
U San Thein, VP
Myanmar Sugar Manufacturer's Association

11:10 **Country Focus**
Success of Thailand's Cane & Sugar Industry and Lessons Learnt
Dr Prasert Tapaneeyangkul
Advisor Cristalla
Former Secretary General of OCSB

11:40 **Update on Thailand Sugar Policy**
Rangsit Hiangrat, Director,
OCSB

12:10 **China**
Sugar Production & Import Outlook
Liu Hande, Vice Chairman
China Sugar Association

12:40 Discussion followed by Lunch

14:00 **Indonesia – Increasing Competitiveness of Locally Produced Sugar**
Suryo Alam
Chairman of Sugar Refiners Association

14:30 **Philippines**
Sugar Market Outlook & Preparation for AFTA 2015
Regina Martin, Administrator,
Sugar Regulatory Administration
SRA

15:00 **Ethanol Market Developments**
Engr. Jose rojo Alisla
Chief Regulatory Officer
SRA

15:30 Discussion followed by Tea

16:00 **Sugar Cane Business and Their Products in Brazil**
Dr Sylvio Ortega
Chief Financial Officer/
Administrative Director,
Companhia Mineira de Açúcar e Alcool Participações (CMAA)

16:40 **Integration of India's Major Sugar Producer & Expansion Plans**

- Sugar & by products -ethanol, distillery and cogeneration and integrating it all together
- Why we decide to go into distillery ?
- Capacity expansion plans

Mukesh Kumar , Managing Director,
Vishwanath Sugar and Steel Industries Ltd.

17:10 Discussion. End of Day 1

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Day 3 - 30 April, Tuesday

09:00 Chairman's Introduction

09:10 **India** Sugarcane Research and Development - an Indian Experience

Dr Manjunatha S Rao
General Manager -R&D
EID Parry India Ltd.

09:40 Discussion followed by Coffee Break

10:10 **Pakistan** Raising the Standard of Sugar Millers and Sugarcane Yield

Javed A Kayani
Former Pakistan Sugar Mills Association Chairman

11:10 **Energy and Animal Feed from Sugar Cane**
Professor T R Preston, Senior Editor, *Livestock Research for Rural Development*

11:40 **Stevia and Trends of Natural/Artificial Sweeteners as Replacement for Sugar**
Pam Yates, Senior food ingredients analyst for *APAC, Mintel*

12:15 Final Discussion.
End of Conference

12:45 Closing Lunch

Separately Bookable Post-Workshop (14:00 - 17:00pm)

Optimising & Innovation in Brazil's Sugar Cane Industry

Conducted by *Dr Sylvio Ortega Filho*
Chief Financial Officer/
Administrative Director
Companhia Mineira de Açúcar e Álcool Participações (CMAA)

14:00 **Sugarcane Best Harvest and Cultivation Practices**

- modern & sustainable agronomic management
- reduced soil erosion, no till production systems
- crop rotation
- minimal water usage
- low usage of pesticides
- environmental practices

14:45 **Improving Sugarcane Production & Quality**

- research & development on high-yielding sugarcane materials with increased sucrose
- variety of cane which prioritizes the production of fibers, oriented for energy cogeneration from bagasse from sugarcane

15:30 **Tea Break**

16:00 **Optimizing and Innovation in the Industry**

- developments in Brazil on sugarcane feedstock as biobased materials

16:30 **Sugarcane with Ethanol, Electric Power and Biopolymers, and the Process Economics**

17:00 Final Discussion. Close of Workshop

You will network with

- key officials,
- investors,
- equity/fund managers,
- plantation cos,
- sugar & sweeteners manufacturers,
- traders,
- consumer markets -
- food & bev sector,
- ethanol producers,
- machinery suppliers,
- logistics cos.

3 Ways To Register

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Tel: (65) 6346 9132

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Program details published herein are confirmed as at 06/03/2013.
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for latest information on speakers & topics.

Activities	Fee Per Person	Bundle Fee
28 Apr Workshop 1 LAND & Land Lease Contracts - Legal, Commercial & Tax Aspects	Summit & Workshop 1 USD1795 per person	Summit & Workshop 1 + 2 28- 30 Apr USD2195 per person SAVE up to USD900
29 & 30 April 9th SugarWorld ASIA Summit	Regular Fee - USD1495 Group Fee - USD1295* <small>*3 or more from same company</small>	
30 Apr Workshop 2 Optimising & Innovation in Brazil's Sugarcane Industry	Summit & Workshop 2 USD1995 per person	
Pay online with Mastercard/Visa by 28 Mar 2013	SAVE USD100	USD2095

Workshops are open to summit attendees ONLY. Attendees can opt for ANY or ALL workshops.