

www.randstadtechnologies.com

Experiencing an IT talent shortage?

Learn why over 200 healthcare organizations have turned to Randstad Technologies to find the IT talent they need! We have deep experience in recruiting technology talent for EMR implementations, ICD-10 transitions and a wide variety of other roles within the IT department of a healthcare organization. We are the second largest technology talent and solutions provider in the US and part of Randstad USA. Our comprehensive range of services in healthcare includes: strategic services for the c-suite, workforce management, professional staffing (IT, nurses, physicians, finance, engineering), technology solutions and general staffing.

Come see us at Booth #6222 to learn how we can help your organization.



HEALTHCARE MANAGEMENT + TECHNOLOGY TODAY

Wednesday March 6, 2013



Randstad Technologies is Helping Health Care Organizations Across the Country Address Their IT Staffing Challenges

As health care organizations look for ways to find the IT talent they need to maintain current operations and implement new initiatives, many have turned to Randstad Technologies for assistance. For some, this has meant finding people with specialized ICD-10 transition knowledge capable of helping the organization develop and support the necessary technology tools. For others, they've found in-

randstad technologies

dividuals with EMR/EHR skills for a variety of platforms

continued on page 41

Liberty Solutions Brings the Human Touch to Health Care IT

Sam Violanti and his core team at Liberty Solutions bring a unique perspective to health care IT consulting services. As president and CEO of the company, Violanti has more than 25 years of experience in health care IT, including work on both the client side and the consulting side. Team members each have 10 years or more of ex-

perience, and have also worked on the client side.

According to Violanti, this industry background and experience means Liberty Solutions better understands the dynamics and needs of the health care

continued on page 61

Compressus Empowers Health Care Leaders to Make the Right Decisions

Q: Who is Compressus?

A: Compressus is a health care IT middleware provider – offering holistic solutions to organizations seeking to navigate through uncertainty and change. Our team has been working with health care leaders for more than eight years to creatively solve the many challenges associated with the integration of health care data silos.



Q: What makes Compressus different from

continued on page 61

CuraCarts Designs and Manufactures a Wide Selection of Truly Hospital Grade Carts

Stressed out? Visit CuraCarts in Booth #5913 for a break in their massage chairs and learn how they can reduce your overall work stress. You have enough to worry



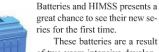
about without fielding calls from angry staff about broken carts or carts they hate. CuraCarts (div First Healthcare Products, Inc., est 1965) designs and manufactures a wide selection of truly Hospital Grade Carts.

continued on page 44

Power-Sonic Adds LiFePO4 Batteries to Their Product Range

Power-Sonic is a U.S. owned corporation that has been a world force in rechargeable batteries for more than 43 years. The corporation has an enviable record of financial growth and stability.

The company has recently launched their innovative range of rechargeable Lithium Iron Phosphate (LiFePO4)



These batteries are a result of two years intensive development prior to the product launch. The outcome is a state-of-the art

continued on page 10

EHR Modules Stand Out at HIMSS13

Leonard Tambasco was appointed CEO of Healthcare Holdings Group, Inc. in 2012. Seasoned by the success of his industry-leading PHR–AccessMyRecords.com—he's well experienced to understand and implement the needs associated with an aggressive market.



Q: How is Healthcare Holdings Group, Inc. different from other EHR technology companies?

A: Our core products have been inherently designed with interop-

continued on page 44

TruBridge—a New Company, and a New Way of Doing Business

Last year, CPSI, a leading provider of health information systems and services, made a pivotal decision for their company. CPSI decided to turn the highly successful services division into its own company. Now, with the launch of TruBridge, that effort became a reality. TruBridge is a separate company focused exclusively on providing business office, consulting and managed IT services. TruBridge brings 30 years of expertise in delivering effective solutions created for the

unique challenges faced by rural and community health care organizations.

continued on page 21

Leave No Image Behind

Image Enabling the EMR -Enterprise Imaging with ICIS

At Agfa HealthCare, they believe imaging information is an integral part of the EMR. They believe the clinical and financial benefits of available access to imaging demand that patient images be managed the same way other vital information is managed—at the enterprise level.

Their ICIS clinical workflow platform elevates imaging data consolidation and image access to the enterprise, to drive powerful clinical advances and IT efficiencies.



• ICIS is a comprehensive clinical workflow platform that

continued on page 41



HEALTHCARE MANAGEMENT + TECHNOLOGY TODAY

CURA CARTS

(continued from page 1)

Hospital grade

Cura Carts are made with aluminum and steel construction for stability, strength and durability. They use light and durable powder coated aluminum tops, top quality German pistons, proven medical grade casters and steel framing.

Individualized Ergonomics

Their unique aluminum cart designs can be adapted to improve workflow and reduce stress for specific clinicians. Height adjustment for sit-to-stand use is easily made with their convenient single motion Easylift handle and a wide array of accessories put their tools exactly where they want them.

HEALTHCARE HOLDINGS GROUP (continued from page 1)

erability and scalability as the benchmark. This translates to features and flexibility throughout our EHR software solutions. This concept is not new to us and is reflected in the AccessMyRecords.com PHR product and its newly expanded Patient Portal, and our SmartFormsMD Voice-Command Module with customizable templates, to name a few. Incorporated in ChartZoneMD or as stand-alone modules for other third-party EHR software, HCH is clearly positioned within the market to give its customers a cloudbased EHR environment following Meaningful Use criteria yet offering modules that make the doctor and patient experience friendly.

O: Successful in a PHR, why launch an EHR product line?

A: We see a better value for our cus-

POLARIS

(continued from page 10)

(continued from page 24)

This certification launched Polaris Medical Management and EpiChart into a select group of companies nationally that fulfilled a very strict functionality/security guideline endorsed by the federal government. With an unwavering com-

HALFPENNY TECHNOLOGIES

- · Benchmarks performance within and across regions.
- · Enables high performers to use core capabilities to better leverage laboratory data in a meaningful way.

"We are very excited to be partnering with a leading provider of data interoperability and health care intelligences services," explains Stanley Goldstein, President and CEO of Patient Engagement Systems. "With health organizations assuming more financial risk for the total health of their patients, we expect the growing urgency to improve care coordination for chronic care patients to in-

True Mobility

Lightweight with a low center of gravity for stability and balance Cura Carts are safe and highly mobile on durable smooth gliding roller blade casters.

Small Footprint

Slim profile designs help staff maneuver all areas with a small 18 inch wide base. They also offer a larger version where thresholds are a factor.

Patient Safety

All work surfaces are manufactured with First Antimicrobial Technology built in to inhibit microbial growth on cart work surfaces and carefully rounded smooth edges for staff and patient safety.

tomers. Our comprehensive PHR and the recent market-acceptance of HIE reinforced the decision to add an EHR division in 2012. Furthermore, HIE compels doctors using an EHR to upload medical records directly to a Patient Portal or PHR, as opposed to relying solely on patient-uploaded information. Physicians are reassured that the data within our PHR is a reliable medical document. This is crucial to ensure recordaccuracy that empowers the physician and improves treatment outcomes. Adding an EHR division to the company was a natural evolution.

Q: What advantages do your EHR and PHR modules offer?

A: Flexibility. Unique to the company's product line, we provide doctors a fullservice product suite or a selection of add-on modules to complement their existing EHR software. This solution gives the doctor more time to spend with pa-

mitment to excellence, in 2011 EpiChart re-certified with CCHIT and attained ONC-ATCB certification. This would ensure that all of its physician clients would be utilizing a world class EHR so-

lution while also benefitting from "Meaningful Use" incentive funding. Polaris has proven to be a credible and sustainable EHR company as well as a Health-

crease dramatically over the next few years. For Accountable Care Organizations, this will be a necessity."

Halfpenny Technologies will be attending the 2013 Annual HIMSS Conference & Exhibition in New Orleans, LA on March 3-7; and representatives will be available in Booth #5223 to discuss this lab data interface solution.

About Halfpenny Technologies

Halfpenny Technologies Inc. provides clinical laboratories, hospitals, health plans, health information exchanges and EHR vendors with a cloud based, secure, scalable, vendor-neutral clinical data exchange platform. Our proven track record of providing advanced features, rapid implementation, reliable technology infra-

Selection

Choose from computer carts, data entry, rounding, phlebotomy, dialysis, storage, and multifunction carts that are durable, versatile, and affordable. Their innovative aluminum design enables fast and easy modification to suit very specific clinical needs.

Accessories & Options

Their cart line offers a wide array of innovative accessories for superior organization. Power cords, bar code holders, computer locks, utility baskets, locks etc.

Ship Fully Assembled

Time is money, your time is important therefore they ship all of their carts fully assembled so that when you receive them

tients, less time transcribing and reviewing notes within the EHR.

The patient-benefit allows them to interact with their doctors, sharing and exchanging their medical records with multiple doctors outside of the primary's EHR network. This is especially useful when patients are travelling, in emergency rooms or have multiple locations where they receive care.

Q: Lastly, why would a doctor buy your EHR software?

A: The ease-of-use and ability to choose is what gives HCH's customers an advantage in the market. There's no single component to make EHR software successful. We approach it from a practical 'all needs' perspective and listen closely to what our customers want. Health care's new 'industry equalizer' is Meaningful Use Certification; all must abide. How our company responds, and the

care Information Technology leader.

Dedicated to being a true innovator in their health care community, Polaris provides physicians with powerful and reliable solutions to help them effectively operate in today's evolving medical practices. This commitment, to improve their health care system through innovative care delivery models and health informa-

structure and LOINC mapping enables laboratories and hospitals to win new clients and better compete in the HITECH era; health plans to improve HEDIS reporting and STAR ratings, increase revenue and support populationbased initiatives; and EHR vendors to include CPOE and results delivery in their solutions and meet Meaningful Use

To learn more about Halfpenny Technologies visit the website www .halfpenny.com.

certification requirements.

About Patient Engagement Systems

PES' technology creates patient engagement by enhancing communication between patient and caregiver and by delivering guideline based decision supthey are ready to use.

5 Year Warranty

They stand behind all of their products. All Cura Carts are warranted for a full five years. See full details at curacarts.com

Stress Free Support

They have 60 years of experience creating solutions together with front line health care professionals and they have built a reputation for integrity of service over that time that is critically important to them.

Take a Break

Be sure to stop in to Booth #5913 and take a break by sitting in one of their comfortable massage chairs and enter to win a new iPad mini.

technology measures we implement to meet those needs, allows us to offer what we feel is a better EHR solution.

Again, it's about choices. Doctors may purchase ChartZoneMD EHR Software Suite with a choice to keep their current biller, or choose to purchase our 'add-on modules' to enhance their existing EHR. User-friendly modules and this 'option to choose' are new elements within the EHR/PHR industries. The Smart-FormsMD Voice-Command Module, for example, with customizable templates and our Flex-Billing feature, along with our CPT-code verification component, will save the doctor hours each day in transcribing notes, verifying codes, and cumbersome billing procedures.

More information on Healthcare Holdings Group, Inc. and their product solutions may be found at Booth #3472, their webhttp://www.healthcareholdings group.com or by calling 561-981-6281.

tion technology, has paid dividends for the participating physician member practices, and most importantly, the patients who interact with Polaris' clinical solu-

To learn more about Polaris Medical Management or EpiChart call 8558-EPI-EHR, visit www.epichart.com or stop by Booth #671.

port to health care providers. The PES system has demonstrated improved health outcomes and reduced costs in National Institutes of Health clinical study. PES has helped thousands of patients, physicians, and other care givers in Vermont, New York, California and Texas. Clients include physician organizations, health plans, public health agencies, and managed care organizations. PES technology is the only chronic care management and patient engagement platform that has demonstrated effectiveness in an NIH funded study. The PES program received URAC's 2011 Bronze Award for Best Practices in Health Care Consumer Empowerment and Protection.

For more information about PES, visit www.patientengagementsystems.com.