



## Customer Testimonial: Joe & Janet Bartel

### *In Their Own Words... Why We Chose Baker Electric Solar*

Living in Southern California and experiencing the sun beating down on our roof every day, we decided that we owed it to ourselves to investigate the possibility of garnering all that solar energy and lowering our ever-increasing SDGE bill. Even SDGE was encouraging us to save energy.

Our first step was to find a company with a good, solid, and long-standing reputation. The first company we contacted was a known entity to us, Baker Electric Solar was the second and recommended by a friend of our son, and a third company we found from a large ad in the UT.

Step two was making appointments. The "known entity" company just made the appointment and then advised us of the needed information *during* the appointment and had us scrambling for electric bills. Baker responded promptly to our phone call and outlined the information required to evaluate our possible options. We like this because throughout Baker's no-pressure appointment we were able to listen to the presentation and ask questions without any scrambling. The third company never followed up with scheduling an appointment.

Step three was researching the BBB. Baker had an A+ rating and no known complaints.

Our requirements included:   No huge financial commitment upfront.  
  No panels visible from the street.

Only Baker Electric Solar offered a pay-ahead lease which really appealed to us. We have no monthly lease payments and we do not pay SDGE any money each month. We will owe SDGE one amount per year. It is referred to as Tru-Up and that is done at the end of our first year of solar. Since our solar system was energized on March 26, 2013, we have accrued an SDGE bill of \$14.76. Just for fun, we take the difference between our 2012 and 2013 SDGE bills and put it into a separate account to keep track of the actual savings. That account now stands in excess of \$400.00.

We strongly recommend Baker Electric Solar as an outstanding company – knowledgeable, responsive, and patient with solar neophytes. The only thing anyone has to lose by not going solar is *extra money in bank*.

Joe and Janet Bartel

Tierra Santa Residents