

EXCEL MICRO, INC.

YOUR PREMIER SAAS DISTRIBUTOR

EMAIL SECURITY - EMAIL CONTINUITY - EMAIL ARCHIVING - EMAIL ENCRYPTION - WEB PROTECTION - GOOGLE APPS

Excel Micro does not just offer a license; we offer an experience unlike any other distributor.

Founded in 1991, Excel Micro is considered one of the industry's premier Software-as-a-Service distributors partnering with leading providers of **best-of-breed cloud solutions**. By establishing relationships with market leaders focused on security and compliance, Excel Micro takes the burden out of having large minimum commitments, and gives resellers the opportunity to take advantage of a **program built for resellers without any huge upfront costs**. Excel Micro's approach is to provide our partners with a **single point-of-purchase for the industry's top security solutions**, with round-the-clock sales and technical support from headquarters based outside of Philadelphia, PA.

Our goal is to provide our clients with not only the choice of market leading solutions, but also access to a team **dedicated to the industry**. Our in-house Development team is constantly improving on the experience a valued client of Excel Micro receives as well as the process of managing accounts. Our Sales & Technical Support teams' primary goal is to not only supporting clients but to work with and assist them with anything from free trials, conference calls, live webinars, videos, and training sessions.

Why commit to one solution? Why partner with multiple vendors?

Excel Micro eliminates the needs for resellers to have multiple contracts and relationships with providers such as McAfee, Symantec, and Proofpoint, by giving you as our valued partners the ability to provision solutions under one **Universal Service Agreement**. Resellers no longer need to worry about large commitments and long term contracts with separate vendors, and can now **offer the industry's premier solutions to clients with any amount of users**.

Get started in minutes. Contact us today to learn about how we can work together to take you and your company to the next level of cloud security.

Excel Micro does not offer just a license; we offer an experience unlike any other distributor.

- Secure Partner Portal
- Migration Tools & Specialists
- Reseller Discounts & Low Minimums
- Technical Training & Reseller Support
- Sales Webinars, Tools, & Training
- Resource Website
- Marketing Materials
- Access to Product Support Specialists
- Console to Manage Accounts



SECURE PARTNER PORTAL

Excel Micro Partners gain access to our secure Partner Portal. Within the Partner Portal you will have the ability to place orders, manage accounts, submit & track support cases, use our migration tools, and more.



EXCEL MICRO PARTNER PORTAL

MIGRATION TOOLS & SPECIALISTS

Excel Micro's in-house Development team have created a one-touch migration tool that is exclusive to our Partners. The Migration Tool will migrate any Postini account to one of our alternative email security solutions. Migrate users, aliases, approved & blocked senders, domains, and inbound & outbound IPs.

Our team of migration specialists are here to assist and provide you with helpful instructions or video demos.

RESELLER DISCOUNTS & LOW MINIMUMS

Excel Micro has established relationships with premium cloud security providers as a distributor to give our resellers the ability to purchase leading solutions at an extremely aggressive rates with the opportunity at huge margins. Resellers can self-provision most solutions anytime for any amount of users under one Universal Service Agreement.

ADDITIONAL RESOURCES & TOOLS

Our team is here to provide you with the tools needed to successfully take you and your clients to the next level of cloud security. We have slide decks, helpful 'how to' videos, branded datasheets, recorded demonstrations, logos, and more. If you need to schedule time with a product specialist for a live demonstration or conference call with your clients contact our team anytime.

GET STARTED IN MINUTES

877-466-7726

sales@excelmicro.com

