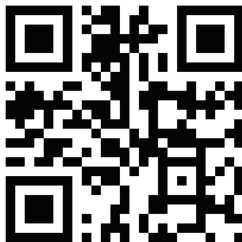


## ABOUT

Since 1970 Sahouri Insurance and Financial has been a full-service insurance agency. It respects the objective to protect one's family, home, and personal possessions by providing long-term coverage at competitive and safeguarded quality rates.

By delivering personal attention to its clients, each individual's needs are met, from small to multi-national conglomerates. Competitive and comprehensive benefit packages are personally assembled to encounter short and long term needs with consideration.

In addition to providing guidance and consideration to its clients, Sahouri has achieved the status as the largest Embassy underwriter in Washington DC. Sahouri earns trust and strength through many niche markets by treating its members with kindness and generosity, and in return receives rewarding, longstanding, and mutually-beneficial relationships. Adhering to its policy to answer all calls in person and never place a client on hold, *Sahouri provides service with dignity.*



[sahouri.com](http://sahouri.com)

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**LinkedIn:** Sahouri Insurance

**Twitter:** Sahourigroup

**Facebook:** Sahourigroup

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McLean, VA 22102

### Employee Benefits

- ▶ Group Healthcare
- ▶ Group Life & Disability
- ▶ Voluntary Benefits
- ▶ Short Term Disability
- ▶ Payroll Administration
- ▶ Group Long Term Care
- ▶ Group Dental Plans
- ▶ Group Vision Plans
- ▶ Group Personal Lines Coverage
- ▶ Flexible Spending Accounts
- ▶ Executive Carve-Out Disability
- ▶ 401 K Planning
- ▶ & More

### Life & Disability

- ▶ Term Life 1-35 Years
- ▶ Universal Life
- ▶ Long Term Care
- ▶ Return of Premium Term
- ▶ Variable Universal Life
- ▶ Permanent / Whole Life
- ▶ Deferred Compensation Planning
- ▶ Disability Income
- ▶ LTC & Life Insurance
- ▶ Combination
- ▶ Own Occupation Disability
- ▶ Annuities & Roth IRAs
- ▶ & More



## Policy Serving

- Provide complimentary comprehensive Risk Control recommendations, Tool Box Talks, and audit assistance
- Prepare all applications and renewal strategies 90 days before renewal
- Same-day response on all service requests
- Summary of coverage and marketing comparisons provided annually
- 60 minute turnaround on all certificate requests, policy change requests, and billing issues

*Service with dignity since 1970.*

# SAHOURI

Insurance & Financial

EST. 1970

## SERVICES

### Personal Lines

- ▶ Automobile
- ▶ Homeowners
- ▶ Primary Flash/Excess Flood
- ▶ Rental Properties
- ▶ Vacation Properties
- ▶ Private Collections
- ▶ Motorcycle
- ▶ Yacht/Watercraft
- ▶ Excess Liability/Umbrella
- ▶ Kidnap/Ransom/Extortion
- ▶ Appreciating Assets
- ▶ Recreational Vehicle & More

### Commercial Lines

- ▶ Commercial Property
- ▶ General Liability
- ▶ Workmans Compensation
- ▶ Excess Liability/Umbrella
- ▶ Builders Risk
- ▶ Business Auto
- ▶ Directors & Officers
- ▶ Ocean Marine
- ▶ Malpractice
- ▶ Bonds & More

## NICHE MARKETS

- ▶ EMBASSY & MISSIONS
- ▶ FOOD & BEVERAGE HOSPITALITY
- ▶ REAL-ESTATE C.U.S.P.
- ▶ REAL ESTATE PROGRAMS
- ▶ INFORMATION TECHNOLOGY
- ▶ PRIVATE CLIENTS
- ▶ SPORTS & ENTERTAINMENT
- ▶ GOVERNMENT CONTRACTORS
- ▶ FINANCIAL INSTITUTIONS
- ▶ GOLF & COUNTRY CLUBS
- ▶ EDUCATIONAL INSTITUTIONS
- ▶ NON-PROFIT ASSOCIATIONS
- ▶ MEDICAL PROFESSIONALS
- ▶ WHOLESALE & DISTRIBUTORS
- ▶ SPECIALTY MARKETS
- ▶ TRANSPORTATION - LIVERY
- ▶ RELIGIOUS INSTITUTIONS

## Sahouri Service PROMISE



*Sahouri Insurance and Financial provides us with all our insurance needs. They are very professional, friendly, and their level of service is truly remarkable.*



### Communication

- No 800 number with endless menu options
- Calls answered by a live person within 3 rings
- All messages replied within 4 working hours
- Less than 30 second hold time
- Ability to speak over 11 languages
- Email, text, and web friendly



### Independence

- Exclusive programs for our niche markets
- Partnerships with the top 50 insurance carriers in the world
- Providing all insurance lines under one roof
- Licensed in all 50 states and globally capable



### Philosophy

- Maintain long-lasting relationships with our clients
- Representing our clients, not companies
- 90% of new clients are referred by current clients
- Licensed and trusted advisors readily available
- Your best interest is our best interest
- Promise to be in constant contact throughout the year