

For Immediate Release

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nGenx announces partnership with Envision Consulting of Alexandria, VA.

Envision Consulting through its Envision RIA initiative has developed a cloud solution to meet the specific needs of the RIA industry (registered investment advisor). nGenx is excited to announce Envision chose them as a partner in this venture, because nGenx adds a high level of security and sophistication to their offering.

Overland Park, KS (August 27, 2013) – [nGenx](#), a leading cloud services provider of hosted applications and desktops, announces [Envision Consulting](#), a cloud consulting company, has selected nGenx as its cloud solutions partner. Earlier this year, the two companies signed a long-term agreement.

Envision Consulting recently launched an initiative, called Envision-RIA that has created a cloud offering specifically tailored to the RIA (registered investment advisor) community. After spending years working for a large, Washington DC area RIA, Carlos Coutin, head of the initiative, identified that many RIA firms struggle to manage their own IT. "Working in the RIA industry, I saw that these companies were great at supporting clients, but individually most were too small to support the necessary IT staff needed to keep themselves cutting-edge," said Carlos Coutin, Envision RIA Cofounder. "I have always been passionate about IT, and I knew that a cloud solution tailored to the needs of wealth managers could allow them to use technology as a catalyst for growth."

So Why nGenx? RIAs typically work with a national brokerage house – TD Ameritrade, Charles Schwab, etc. – as their brokerage house "custodian." One of the main values of working with a custodian is that it demonstrates trust and security to the customer. Envision chose nGenx to carry this same structure forward. "As we work with our clients, we will promote our relationship with nGenx as another layer of checks and balances for the safety of our clients' data," said Carlos Coutin. "When we set out to find a cloud services provider, we wanted a company whose knowledge of the cloud, cutting-edge technology and quality infrastructure would allow us to create the dynamic and highly secure cloud solution we have now developed for the RIA. nGenx was that company."

nGenx is very excited to have Envision as part of its partner program. "The RIA industry is a perfect fit for the cloud. There are so many regulatory constraints in the financial consulting industry that, unless you are one of the major investment houses, you really don't want to go it alone," David Gibson, Executive Vice President of nGenx. "Our partnership with Envision is an ideal combination of their knowledge of the RIA industry and the technologies the RIA needs

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to be successful, and our knowledge of the cloud and our advanced systems and data centers."

About nGenx

Founded in 2000, nGenx is a pioneer of "Desktop as a Service" (DaaS) and cloud-based application delivery. nGenx works with strategic partners such as Microsoft, Citrix and others to develop hosted IT applications provided via the cloud. Through its cutting-edge technology, nGenx enables organizations to access their business applications on any device, anywhere business may be conducted. nGenx markets its solutions through a robust, fully brandable white label program supported by its nGenx Control Panel, a single pane-of-glass provisioning system that allows white label partners and enterprise customers complete control over their IT environments. For more information, visit [about nGenx](#).

About Envision Consulting

Envision Consulting is a computer network consulting and integration firm providing cloud networking and support to SMBs across the US. Its knowledgeable staff brings extensive experience in the technology and financial industries, and a comprehensive understanding of strategic business needs. The company strives to provide superior customer service and a personalized client experience. For more information, visit [about Envision](#).

About Envision-RIA

Envision-RIA provides cloud services specifically tailored to meet the needs of the RIA industry. Envision-RIA delivers virtual desktops to PCs, Macs, tablets and smartphones that provide access to a full complement of traditional business and RIA-specific software applications. Envision-RIA's consultative approach and technical expertise save individual wealth management firms time and money while providing highly secure and regulatory-compliant cloud solutions. For more information, visit [Envision-RIA](#).